Russia Agrees to Join NATO 'Partnership'

But Defense Chief Says Moscow Role Should Be Clarified in Separate Pact

By William Drozdiak and John F. Harris

BRUSSELS — Russia's defense minister.
Pavel S. Grachev, declared Tuesday that his
country would join NATO's Partnership for Peace but emphasized that the terms of Russia's participation still needed to be clarified.

Resolving some of the recent ambiguity about Russia's relations with the Atlantic alliance, General Grachev said after meeting with NATO defense ministers that Russia would definitely join the military cooperation program that is designed to create a new security system for Europe with the North Atlantic Treaty Organization as its foundation. Boris Yeltsin, our president, has instructed

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me to make it clear that Russia will join the Partnership for Peace program," General Gra-chev said. But he noted that "these framework agreements do not fully set forth the principles and the forms of the cooperation."

The defense minister said that Russia would

like to sign a parallel document that spelled out the nature of Russia's collaboration and the defense of its vital interests. He said he would provide details Wednesday after meeting again with Defense Secretary William J. Perry of the United States and other NATO ministers. General Grachev said that after the two doc-

aments were completed, he or Foreign Minister Andrei V. Kozyrev would be prepared to visit NATO headquarters "to sign the two documents, that is, the doctrine of Partnership for Peace and our document on the collaboration

But NATO's deputy secretary-general, Sergio Balanzino, said after a meeting of the alli-ance's defense ministers earlier Tuesday that there could be no question of drawing up a formal separate agreement for the Russians.

During his 90-minute session, General Grachev spent most of his time elaborating on Russia's new military doctrine. He said Russia was not opposed to joining NATO in peace-keeping missions. Later, he told reporters that Russia would only resort to nuclear weapons when faced with aggression from another nuclear power or one in coalition with an enemy.

Senior U.S. officials described the meeting as "friendly and nonconfrontational." They said there was none of the hombast or rhetoric that had been feared before General Grachev's arrival at the headquarters of an alliance created 45 years ago to contain Russian expansionism.

But U.S. officials sounded a note of caution, saying they wanted to hear the specifics of the general's proposal Wednesday. Other allied defense ministers emphasized

the need to show patience and understanding for Russia's plight because of the importance of making it part of a new European security "Russia and NATO need a solid partner-ship," said Germany's defense minister, Volker Rühe. "Russia must be treated and be per-

"Russia must be treated and be perceived to be treated as a great power." For months, the Russians have sent confused

signals about their intentions of cooperating with NATO. After indicating early on that Moscow would join the Partnership, Mr. Yeltsin appeared to bow to demands from the military hierarchy that NATO must recognize Russia's role as a major power in the European theater by granting it special status. Western defense officials have tried to reas-

sure the Russians that they will be accorded all of the importance warranted by their country and its special place in Europe. But by insisting that all partners must play by the same rules, they are trying to relieve fears among East Europeans that they will again fall under Russian military domination.

After expressing some dismay for what they perceived as second-class status, 18 states from Eastern Europe and parts of the former Soviet Union have now signed up.



STRATEGIC RETREAT — An armed Southern Yemeni fleeing Ataq, which has fallen to North Yemeni forces. A missile killed 12 in San'a, the capital. Page 2.

U.S. and Japan End **Impasse on Trade** With a Redefinition Of Market Access

By Paul F. Horvitz

WASHINGTON - The United States and Japan displayed newfound harmony on trade Tuesday, resuming talks on trimming Japan's trade surplus after a breakthrough agreement on how to measure access to Japanese markets.

Officials of the two nations ended five days of intensive, high-level trade discussions by revealing a new understanding on the way mar-ket conditions in Japan will be assessed. It appeared that a compromise was reached largely because Washington seemed to soften its demand for "objective criteria" in measuring

The issue had been the subject of broad disagreement for months between the economic superpowers, leaving an impression of a growing diplomatic rift as Japan changed governments, as well as uncertainty in currency markets that had helped to weaken the dollar.

According to one American analyst, the outcome closely resembled the existing U.S.-Japanese agreement on access to Tokyo's semiconductor market. Under that accord, reached during the administration of President George Bush, a numerical goal —but not a requirement

 was set for improved market access.
 This analyst, Gary C. Hufbauer of the Institute for International Economics in Washington, said it appeared the two sides had agreed to keep a range of statistics on Japanese markets, and then to discuss whether market access had

The U.S. trade representative, Mickey Kantor, provided one example of how the new understanding might work: One "quantitative" measure of U.S. access to the automobile market might be the number of dealers in Japan offering American-made cars.

While insisting that U.S. goals in the talks had been fully met, Mr. Kantor cited an aspect of the agreement that no doubt cheered the Japanese. He said that no single criterion in measuring market access would determine success or failure.

But he also said that no existing U.S. laws that could ultimately result in trade sanctions had been undermined.

"Rhetorically, the United States off considerably," Mr. Hufbauer said. But he also said that the Japanese economy and its powerful domestic cartels "will never be the same" now that American trade "searchlights" will be continuously scanning for barriers to

"This is the death knell for the Japanese economy as we knew it," he said. He added, however, that the process of truly opening markets in Japan would take a decade.

Some Japanese viewed the resumption of the framework talks as an acknowledgment that bilateral relations transcended trade matters, Steven Brull of the International Herald Tribune reported from Tokyo.

The agreement shows that the Clinton administration has become more aware of the 11. His image deficiencies of its aggressive unilateralism." said Kenichi Ito, president of the Japan Forum on International Relations. "Mickey Kantor's approach failed to comprehend the broader olitical and security aspects of the Japan-U.S. relationship."

The Japanese media stressed that Washington might only be shifting strategies and noted that the framework talks remained fixed on the goal of increasing sales of American goods and

President Bill Clinton made a congratulatory telephone call to Prime Minister Tsutomu Hata after the agreement, and Mr. Kantor announced that staff-level discussions had resumed Tuesday on the so-called framework trade negotiations, which had broken off in

Those talks are aimed at drafting language to accompany the understanding Tuesday that will set criteria for judging improvements in market access in such industries as automobiles, auto parts, telecommunications, medical equipment and insurance.

Mr. Kantor also said Washington was discussing with Tokyo ways to extend these framework talks to include financial services, glass products and intellectual property. These sectors are major trade priorities for the White

Foreign Minister Koji Kakizawa said in To-kyo that he had told Mr. Kantor on Tuesday that there were many issues still to be resolved, but he said the remaining discussions "will not be like the Rocky Mountains but like Beverly He said talks were being scheduled in at least

three areas: government procurement, insurance and auto parts.

Mr. Kantor said Washington had never de-manded numerical quotas as a way of measuring progress in reducing Japan's \$60 billion annual trade surplus with the United States. Tokyo had repeatedly characterized Washington's position as amounting to "managed trade" in relying on quotas for market access.

Mr. Kantor said both sides had agreed that the purpose of each agreement in the framework talks was "to achieve concrete and substantial results in the market, increased access and sales, not merely to change regulations or procedures."

U.S. Closer to Renewing Beijing's Trade Status by Mr. Clinton, who called at the time for duced by the Chinese Army, administration

By Daniel Williams

ton that China has compiled with two launan rights conditions that the Clinton administration said were mandatory if China were to retain its trading privileges with the United

That determination sets the stage for Mr. Clinton to impose lesser sanctions against Chi-

na for human rights abuses.

Mr. Christopher also advised the president that China had not shown improvement in some of the five other categories set a year ago 'overall, significant progress" in these areas. officials said.

But in a meeting Monday morning with Mr. Clinton and other foreign policy advisers, in-clinting W. Anthony Lake the national security adviser, Mr. Christopher suggested that China's human rights failures could be addressed with measures short of revoking China's most-favored-nation status, which allows Chinese imports the same tariff treatment as goods from most other countries with which the United

Specifically, Mr. Christopher proposed that sanctions be placed on imports of goods pro-

Such targeted sanctions probably would satisfy many congressional proponents of Chinese human rights. Over the weekend, Mr. Christopher took political soundings from 16 members of Congress on their reactions to various ways of pressuring China on human rights.

Last May, Mr. Clinton warned China that its trade status would not be renewed without progress in human rights, but in recent weeks he and his aides have appeared eager to find an alternative to so dramatic a step as crippling China's growing trade with the United States. China exports nearly \$30 billion a year to the

United States, which in turn sells China about

Mr. Christopher's presentation appears deand human rights that has hung over Chinese-American relations for five years. Influential voices in the business community

nd Congress have warned of major losses to the U.S. economy if trade was disrupted. On Monday, Agriculture Secretary Mike

Espy warned that American farmers would lose isiness if the trade status was revoked. The effect of Mr. Christopher's presentation

See CHINA, Page 5

Chinese Army Gets Down to Business

By Patrick E. Tyler New York Times Service

BELJING - Ever since the People's Liberation Army went into business more than a decade ago, Western intelligence agencies have been concerned that profits from its huge commercial enterprises would go toward the purchase of tanks, missiles and fighter aircraft.

But over the last two years, the agencies have come to a new conclusion: China's military enterprises are pyramiding their successes, plowing profits into new and bigger commer-

Kiosk

Mecca Stampede

Kills 250 at Hajj

Bombers Sentenced

Four men who took part in the February 1993 bombing of the World Trade Center

in New York were each sentenced Tuesday

Stage/Entertainment

Newsstand Prices

schedule.

Crossword

The Dollar

Earlier article, Page 5

The Opera Bastille's new production of "Tosca" finally opened, 10 days behind

Page 24.

Trib Index

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Up to 250 worshipers were trampled to death during the annual pilgrimage to Mecca, Saudi authorities said. (Page 2)

As a result of this new analysis, assumptions about the pace of China's military moderniza-tion, its ambitions as a regional military power and the true size of its overall military spending are being scaled back, several Western analysts

While this assessment may provide a measure of comfort to neighbors who fear China's grow-ing military power, its military goals may not be totally nonthreatening, especially when it

cial enterprises, hotels, truck and shipping com-namies — even discos. comes to disputed areas in the South China Sea. where several of other Asian governments are vying for oil exploration rights.

The new analysis is significant in assessing China's overall military strength, Western analysts say, because profits from the ventures are either being invested in new commercial activity or are being spent on the welfare of the military units that control businesses that sprang up in the era of economic reforms after

See ARMY, Page 5

The North Korea Puzzle Wicked or Just Wily on Nuclear Effort?

By R. Jeffrey Smith

Washington Post Service
WASHINGTON — North Korea is governed by international lawbreakers bent on completing a nuclear arsenal to terrorize their neighbors. Or, North Korea's leaders are merely wily negotiators, trying to trade away a sham nuclear effort in exchange for rich economic and political benefits. Which is the real North Korea?

U.S. and allied officials would like to know. Just when North Korea's true intentions seem about to emerge, the country takes another bold action subject to conflicting interpreta-

Look, for example, at the confusion sown by North Korea's decision last week to begin withdrawing plutonium-laden fuel rods from a nuclear reactor at its Yongbyon complex, without sufficient inspections by the United Nations nuclear watchdog the International Atomic Energy Agency.

Defense Secretary William J. Perry and other U.S. officials had warned that such a step would not be tolerated. It would amount to a repudiation of North Korean pledges to ensure the continuity of agency safeguards against secret nuclear weapons work.

Administration officials threatened to seek punitive economic sanctions if North Korea

NEWS ANALYSIS

crossed this line. They reasoned that, without inspection, North Korea could reprocess the reactor's estimated 8,000 spent fuel rods to produce enough plutonium for four or five nuclear bombs. Moreover, if the rods were not handled carefully. North Korea could ruin any chance for the agency to measure their radioactivity to calculate how much reprocessing was conducted previously for nuclear weapons. The atomic agency's director, Hans Blix, who

See KOREA, Page 5



PARLIAMENT OPENS IN CAPE TOWN - Nelson Mandela and his daughter Zinzani on the steps of the Parliament building before the South African president pledged fiscal discipline Tuesday in overcoming the legacy of apartheid. Page 5.

Aspiring Talent Agents Fight to Get In at the Bottom

By Monique P. Yazigi New York Times Service

NEW YORK - Dressed in a \$2,000 Giorgio Armani suit, wearing a \$5,000 Rolez, sporting a handmade bine pin-stripe shirt with French cuffs held closed by 18-karat-gold initialed cuff links, Glenn A. Gulino pushes a mail wagon down the corridor of the William Morris Agency, throwing envelopes

Not too long ago, Mr. Gulino, 30, pulled down a six-digit salary as an associate at the prestigious New York law firm of LeBoeuf, Lamb, Green & MacRae. He now earns \$300 a week. "My friends just don't get it," Mr. Gulino says. "They think

Many others clearly do not. Mr. Gulino and 12 others were Once thought of as a pen of rough-around-the-edges Britok-

picked out of a field of more than 500 applicants seeking to land a job in the mail room of the William Morris Agency. where 25 percent of the New York office's current agents were trained. Not to mention generations of moguls in the enterrainment industry, from Barry Diller in 1961 to Michael Outz in

In fact, Mr. Ovitz's name is evoked almost as a mantra by the lished college graduates and tony offspring of Hollywood figures, hard-charging, quick-with-a-handshake types who wheel their way through the agency's midrown offices, picking up crumbs of advice, straining to overhear high-powered conversations and reading every memo, fax, piece of mail they can get their hands on.

lyn teenagers who would do anything — ethical or not — to become a talent agent, the mail room now attracts lawyers and MBAs. And there is a formal, structured training program with seminars, luncheons, manuals and grammar tests, a change that reflects the new button-down image of the profession as a But, of course, they still get down and dirty.

"They must know how to sell," said Pat Galloway, the firm's director of human resources. "And they have to learn how to make their clients feel like they are the most important person in the world."

The trade itself cannot be taught in a seminar, being smoke and mirrors, three-card monte and the ability to recognize See MAIL ROOM, Page 3

Stateless State: A New Specter Stalking Africa

By John Darnton Vew York Times Serv

KINSHASA. Zaire - After four years of political turmoil, government authority here is simply dissolving away, leaving the cities and the countryside to pillaging soldiers and roaming gangs of thags and bandits.

Zaire is coming to represent a new specter in

Africa — the stateless country.

Where once there was the "big-man rule" of President Mobutu Sese Seko, there is now what some Zairians are calling "no-man rule."

Marshal Mobutu is still nominally in charge,
but he is rarely seen or felt. Meanwhile, the

rapacious central authority that he personified for nearly three decades has so disintegrated that vast stretches of the interior are without any government and the congested capital is largely lawless. The same phenomenon has been seen in

Somalia, where the "technicals" - carloads of gun-toting youths — are now back in the streets of Mogacishu. It can also be seen in parts of West Africa, where fighting in Liberia and Sierra Leone has given way in places to more or less permanent anarchy. And Rwanda, one of Zaire's eastern neighbors, is slipping deeper into a chaotic civil war.

But Zaire could turn into "Somalia and Liberia rolled into one," a U.S. State Department memorandum warned last year.

Zaire's 40 million people have seen their living standards drop every year for more than a decade. The economy is in a shambles, with external debt at more than \$10 billion. Prices. rise a hundredfold a year. There is virtually no

The infrastructure is crumbling. About 85 percent of the 85,000 miles of roads that existed at independence in 1960 have reverted to bush. Shaba Province, the mineral-rich area to the south that was the scene of turnoil in the 1960s' and of two invasions by Katangan rebels in 1977 and 1978, has declared its autonomy.

AIDS is rife. A prevention program has been largely abandoned, so by all accounts the epidemic is soaring.

In March, the international relief organiza-

tion Doctors Without Borders undertook a survey of children up to 5 years old in Kinshasa. It found that one out of every 10 was malnour-

It is difficult to find any services that the government delivers. Schools and health clinics are closing. The sweltering streets of Kinshasa, with potholes the size of bomb craters, are crammed with pedestrians. There are no buses

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Many regard that as the first step toward seces-

ished and one out of 40 was starving.

See ZAIRE, Page 5

Kills 250 At Mecca

Inadequate Effort To Control Crowd

The Associated Press

MECCA - As many as 250 Muslim worshipers were trampted to death when crowds surged toward a sacred cavern to symboli-cally throw stones at the devil as part of the annual pilgrimage to Mecca, Saudi security officials said

The tramplings Monday came despite Saudi attempts to increase crowd control in the area from Mecca to Mina, about 5 kilometers away, where a stampede in 1990 killed 1,400 people.

The pilgrims were crushed in narrow pedestrian paths leading toward the Mina cavern, security sources said, speaking on condition of anonymity. Ambulances could not reach the scene quickly, contributing to the high toll.

A Health Ministry official said

in Jidda that the crush was caused by worshipers vying to get close to three stone pillars in the cavern.

During the ritual, the pilgrims imitate the Prophet Mohammed. who was said to have thrown rocks at the pillars to symbolize stoning

"A wave of people, predominantly Asian, wanted to rush to the edge of the cavern because they think it's most sacred to actually hit the pillars with the pebbles." said Abbas Hamza Abbasi, deputy di-

rector of the Health Ministry.
"Most of them do not believe in
a symbolic throw," he said. Muslims are expected to make a pilgrimage, or hajj, to Islam's holiest shrine, Meoca, at least once in their lives. Saudi authorities say a

record 2.5 million people congregated this year. Fervent Muslims believe that if they die in Mecca they are guaranteed a path to beaven and will be the first to rise from the dead on the day of resurrection.

Before Monday's deaths. Saudi officials had said the pilgrimage season was trouble-free despite tension with the Iranian contingent

of about 60,000 pilgrims. In 1987, 402 pilgrims, mostly Ira-nians, died in clashes with the police as they tried to march on Mecca's Grand Mosque, toward which the world's estimated 1 billion

Muslims turn during prayers. The hajj rituals peaked Friday, the most sacred day of the Islamic calendar, when hundreds of thousands of pilgrims, all wearing white robes, prayed in unison atop Mount Arafat outside Mecca.

Although some pilgrims left after

that ritual, many stayed on for such other events as stoning the devil. In 1990, 1,426 people died in a stampede inside a pedestrian tun-

nel that leads from Mecca to Mina. The stampede was touched off by the fall of several people from an overhead bridge.

Saudi authorities have since spent millions of dollars on tunnels, overhead passes and roads.

Benjamin C. Bradlee On Dublin News Board

DUBLIN - Benjamin C. Bradlee, retired executive editor of The Washington Post, has been named to the board of Independent Newspapers PLC in Dublin, run by the Irish entrepreneur Tony O'Reilly. Mr. O'Reilly also is chairman of



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Stampede Israel Rejects PLO Move to Impose Own Laws WORLD BRIEFS By David Hoffman



Senior officers with Yitzhak Rabin on Tuesday as he visited the Gaza branch of the military-run Civil Administration, near the Erez checkpoint. From left, Major General Danny Rothchild, coordinator for the occupied territories; Lieutenant General Etud Barak, army chief of staff; Mr. Rabin; Brigadier General Dov Gazit, Civil Administration chief in the Gaza Strip. The officer at right is unidentified.

Bacterial Outbreak Has Britons Worried

LONDON - British health officials on Tuesday sought to calm fears over an outbreak of a severe bacterial infection that has been blamed for at least six deaths.

A minister told Parliament that a cluster of cases of the tissue-destroying infection around Gloucester in western England was only the second ever recorded and was being investigated by health authorities.

"I am advised that, except for Gloucester. the pattern and number of these cases is not out of line with what would normally be expected," said Tom Sackville, junior health

"But I give an assurance to do everything possible to find the source of these infections and make sure there are not further incidents," he said.

A sixth person died in London on Thursday from the infection, which is known as necrotizing fasciitis. Other cases have been reported in Stirling, Scotland, in the North-

ern English city of Bolton, and in the southern English counties of Surrey and Hertford-

Normally between two and 10 people die in any given year from necrotising fasciitis. The infection involves a form of the streptococcus bacterium, a usually harmless organism that lives in the throats of about 10 percent of the population.

Health authorities in Gloucestershire. where the first six cases were reported, said 550 cases of severe streptococcal illness usually occurred in England and Wales each

Members of Parliament from Gloucester said there was real concern and anxiety in the area about the outbreak.

"The fact there is a cluster of these cases is extremely rare and it is being investigated argently by the public health authority," Mr. Sackville said

Health Ministry officials said doctors across the country had been asked to report immediately any new cases.

Doctors have said the bacteria only rarely gets into the bloodstream. Some of the patients had recently undergone surgery, and others could have had weakened immune

The first signs of the infection are red-dened inflamed skin with possible blistering. The patient can become feverish, with severe pain, vomiting and diarrhea.

In later stages it becomes necrotising fas-ciitis, in which the bacterium seats itself in the fat tissue under the skin and reacts with it, causing the fat to liquefy, said Sally Pearson, director of public health in Gloucestershire. That then means the skin tissue dies above it," she said. "The only treatment is surgical removal."

Some victims had surgery to remove infected tissue and one had a hmb amputated. Mr. Sackville said: "It appears that when this infection reaches the state of necrotising fasciitis, the only answer is surgery. We will make sure these cases, if they continue to appear, are treated with all dispatch."

Scud Missile Kills at Least 13 in Yemen Capital

SAN'A, Yemen - At least 13 people were killed and nearly 100 wounded when a missile flattened houses in San'a, the second such attack on the Yemeni capital in three weeks of

Three families were unaccounted for 12 hours after the strike on Monday evening, rescuers said. A security source said that the search was still going on for bodies buried in

San'a television quoted an official source as almost a year of disputes about the balance of gets.

Compiled by Our Staff From Dispatches
BERLIN — Chancellor Helmut

Kohl called Germany's opposition

Social Democrats poor losers on

Tuesday and said that criticism of

the presidential election won by his

candidate was hypocritical and dis-

The chancellor assailed the op-

position one day after Roman Her-

zog, of the Christian Democratic

Union and president of Germany's

highest court, was elected to the

ceremonial post of president Mon-

day by a special assembly, defeat-ing Johannes Rau of the Social

Democratic Party by 696 votes to

election in a national vote Oct. 16.

Rudolf Scharping, leader of the Social Democratic Party, later

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The result was a boost for Mr. Kohl, who is in a close battle for re-

saying 13 people were killed and 100 wounded. The security source said 120 people were killed or wounded but did not give a breakdown.

"This is the work of traitor Ali Salem, the dog," said Mahmoud Hammad, a resident of Al Yemen, Ali Salem Baid. "It's inhuman."

War broke out May 4 when President Ali ern forces. Abdullah Saleh launched a military campaign to crush southern rivals led by Mr. Baidh after missiles have been fired against northern tar-

Kohl Calls Rivals 'Dishonest' for Criticizing Vote

Mr. Scharping's vague hints that popular support than Mr. Herzog. Germany should switch from an electoral college to a popular vote May 23," Mr. Scharping said.

power following the union of North and South Yemen in May 1990. Mr. Baid declared the south had seceded on

Saturday as northern troops tried to encircle his stronghold of Aden. the breakaway state, said Monday night his

troops were regrouping to push back the north-

Since fighting broke out, more than 20 Scud

peat the mistakes of the Weimar Republic, when President Paul von

Hindenburg named Hitler as chan-cellor in 1933.

voting" to reflect popular opinion

in protest against the three presi-

dential rounds, which were closed

to all but the 1,324 members of the

special electoral college, Mr.

But Mr. Scharping stopped short of calling for a constitutional

amendment, saying it was a com-

Scharping added.

sident of Trial Set **Ex-Leaders**

MILAN - Two former Italian prime ministers, several former government ministers and the Northern League leader Umberto Bossi are to stand trial on charges of breaking the law on political party financing, judicial sources said Tuesday.

fighters from Egypt, Iraq, Sudan and Jordan as police in the newly

autonomous zones of the Gazz

The new police, most of whom do not speak English or Hebrew, have had difficulty communicating

at tense moments of confrontation

with Israelis who do not speak Ara-

bic, and there has been confusion

over terms of the agreement under which they are operating.
In a visit to the Gaza Strip on

Tuesday, Prime Minister Yitzhak Rabin of Israel expressed sympa-thy for the early start-up problems, saying most of the police had not been in the West Bank or Gaza for

27 years and needed more time to become familiar with the area.

Israel and the Palestinian police

have been at odds over the right of

Jewish settlers to carry weapons in

the Jericho self-rule zone. The settiers and the army assert that set-tiers fall under Israel's jurisdiction

and may continue to carry guns.

But the Palestinian police have repeatedly insisted that the settlers

not carry guns when moving about the Jericho self-rule zone.

carry weapons in the rest of the West Bank, still under Israeli mili-

tary occupation, or in Israel, except in special cases of cooperation with

In the latest Jericho incident, two

Jewish settlers from the nearby set-

tlement of Na'ama were in a mon-

ey-changer's shop in Jericho when

they were approached by a Pales-

One of the settlers, Yair Yosef,

said the policeman cocked his tifle when the two refused to hand over

their sidearms, so they acceded. The two were taken into custody

and later released. They were per-

mitted to recover their weapons at a Israeli-Palestinian security office.

The Palestinian police com-mander said later the incident was

a misunderstanding. The army an-

nounced that the town was being

sealed off for 24 hours to give the

Palestinians time to explain the rules to the rank-and-file.

the Israeli security service.

Palestinians are not permitted to

Strip and Jencho.

The former Socialist Prime Minister Bettino Craxi, the former Chistian Democratic Prime Minister Arnaldo Forlani, and Mr. Bossi are among 31 people sent to trial by a Milan magistrate on charges rising out of the so-called Enimont affair, the sources said.

Mr. Bossi's Northern League entered government for the first time earlier this month as part of Silvio Berlusconi's Freedom Alliance.

Mr. Bossi, who frequently at-tacked Italy's corruption-tainted political old guard, was put on a list of suspects in December over a \$125,000 payment his party re-ceived from the Ferruzzi group. The Enimont affair is the largest

strand of Italy's corruption scandal, involving a failed joint venture between Ferruzzi and the state en-ergy company ENI, with about 150 billion lire (\$94 million) in bribes believed to have been paid.

The trial is scheduled to start on July 5, with a former Christian Democratic budget minister, Paolo Cirino Pomicino, and a former for-eign minister, Gianni De Michelis also charged.

Bosnian Leader Weighs Peace Plan, JERUSALEM - Israel sealed off the West Bank town of Jericho

Demanding Clarification From U.S.

SARAJEVO, Bosnia-Herzegovina (WP) — Bosnia's president said Tuesday that his country was seriously considering a peace plan that would give 51 percent of Bosnia to Muslim and Croatian factions and 49 percent to rebel Serbs. But he demanded that the United State first issue as clear statement of its intentions hafters his mostly. Muslim government on Tuesday to give Palestinian police more time to organize them-selves after two armed Jewish settlers were detained by mistake and a clear statement of its intentions before his mostly-Muslim government their weapons temporarily confis-

Meanwhile, the PLO chairman, Yasser Arafat, published a notice in Arabic newspapers here declaring that in the Gaza-Jericho areas, he had reinstated all laws in effect prior to the 1967 Middle East war. His move appeared to be an attempt to force cancellation of Israel's regime of military orders.

Israel said the legal amnouncement was a violation of the Gaza-Jericho peace accord.

The closure of Jericho, for a day,

Jericho peace accord.

The closure of Jericho, for a day, we have seen what those add up to: nothing." was another sign of the uncertainty and confusion surrounding the de-ployment of 3,244 Palestinian

NATO Affirms Bosnia Commitment

BRUSSELS (AP) — The North Atlantic Treaty Organization allies said Tuesday that there would be no unilateral withdrawal of their

peacekeeping troops from the former Yugoslavia.

Recently, officials in France and Britain — which supply the bulk of the 20,000 UN troops in the region — have suggested they may reduce their forces if Bosnian peace talks remain fruitless. France, a NATO member but not a part of its military command structure, did not take

part in the meeting.

In a statement, NATO defense ministers said: "We confirmed our willingness to continue alliance support for United Nations operations and the ongoing peace process." NATO's deputy secretary-general; Scryio Balanzino, said the allies remained determined to help seek a negotiated solution to the Bosnian war on the basis of a new peace plan drafted jointly by the United States, Russia and the European Union.

U.S. Intercepts a Haiti-Bound Ship

JACMEL, Haiti (AP) — The United States intercepted a Panamanian-registered ship off Haiti on Tuesday in a second incident after a cargo ship loaded with contraband oil slipped into Haiti on Saturday, U.S. officials confirmed.

The frigate USS Antrim fired warning shots, and U.S. Coast Guard officers boarded the cargo vessel Leonese on Tuesday morning. On Saturday, a Bahamian-registered cargo ship loaded with contraband oil slipped into Haiti, defying an infernational embargo and ignoring a U.S.

arship's warning shots. Ten international warships, eight of them American, are posted off Haiti to enforce the embargo. Coast Guard cutters and patrol boats are also deployed there, mainly to intercept Haitian "boat people."

UN Plays Down Rwandan Shelling

NAIROBI (AP) - Moriar fire fell around the center of Rwanda's capital Tuesday and near the Defense Ministry where a special envoy from the United Nations was meeting with government officials.

UN officials played down the intermittent mortar and small-arms fire

in Kigali, saying the two-day truce they had requested for the visit of the special envoy. Iqbal Riza, seemed to be holding. Mr. Riza is trying to negotiate the end of intertribal fighting that has cost a number of lives estimated in the hundreds of thousands.

Thousands of people took advantage of the bull Tuesday to fice south the insurgents might be vindictive in victory, a UN spokesman, Abdul Kabia, said.

Ukraine-Russia Tension Over Crimea

KIEV (Reuters) -- President Leonid M. Kravchuk of Ukraine accused Boris N. Yeltsin on Tuesday of fomenting tension in Kiev's dispute with Crimea, saying that the Russian president had issued baseless warnings and violated diplomatic practice.

Mr. Kravchuck made the allegation as the Ukrainian and Russian prime ministers met for a second day in Moscow to discuss the crisis over to loosen its ties with Kiev and move closer to Russians that is seeking to loosen its ties with Kiev and move closer to Russia.

"A president can issue warnings only to his own government bodies and ministers and not to the president of other countries." Mr. Kravchuk

told a gathering of war veterans. "This is at variance with accepted norms, " undemocratic and to no one's benefit." While he did not refer to Mr. Yeltsin by name, Mr. Kravchuk was clearly alluding to comments made: last week by the Russian leader on Commonwealth of Independent States. television. Mr. Yeltsin warned Mr. Kravchuk not to use force in the

TRAVEL UPDATE

Madrid Is Hit by Transport Strikes

MADRID (AP) - Madrid residents braced Tuesday for more than two weeks of bus, subway and rail strikes that threatened to snari traffic in the already congested Spanish capital.

Intercity bus drivers staged their second full-day walkout Tnesday, while subway and city bus workers planned the first of two 48-hour

stoppages for Thursday.

On Wednesday, employees of the state railroad company, RENFE, were to hold the first of seven nationwide rush-hour strikes that would

culminate in a full-day walkout on June 10. The strike would also affect commuter lines running into Madrid. Flights resumed Tuesday from the holiday island of Madeira after fog shut the surport for two days, officials said.

The two largest movie chains in Manhattan — Cineplex Odeon and Sony Theatres-Loews, have raised ticket prices at many of their theaters to \$8 for adults, from \$7.50.

2 Jets Nearly Collide Over Pacific

TOKYO — Two jumbo jets came within seconds of a collision over the Pacific Ocean after an air traffic controller's mistake. Japanese aviation officials said Tuesday.

A collision was averted when Northwest Flight 6 from Tokyo to

A collision was averted when Northwest Flight 6 from Tokyo to Chicago took evasive action to avoid Cathay Pacific Airways Flight 831 from Los Angeles to Hong Kong on Sunday, the officials said. Officials said a Tokyo air traffic controller's mistake put the two flights, which were headed in opposite directions, on the same course and altitude. The Northwest Boeing 747 was carrying 266 people, while the Cathay Pacific Boeing 747 was carrying 389. In Hong Kong, however, a Cathay Pacific spokesman denied that the two planes had come close to each other off northern Japan. He said automatic warning systems worked in both aircraft when they were 65 kilometers (40 miles) apart. The Cathay Pacific plane's system instructed the pilot to ascend, the Northwest system told its pilot to descend, and both pilots obeyed, he added.

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German Soldiers Linked to Racial Slurs

questioned the vote's legitimacy and accused the Free Democratic do it honestly and say he wants to Party of backing Mr. Herzog only change the system," Mr. Kohl said.

"I find it dishonest to try to bad-

mouth an institution in the anger of

the moment just to make oneself

on Tuesday, Mr. Scharping cast

doubt over the legitimacy of an electoral college mostly filled with

sitting legislators who ignored

opinion polls that he said had shown that Mr. Rau had far wider

Mr. Kohl said the postwar Ger-

BONN - Seven German soldiers in the showcase honor guard that welcomes foreign leaders are suspected of shouting anti-Semitic slogans on a public bus and beating also beat up a German passenger.

to assure their re-election with Mr.

He also urged voters to protest the election by backing the Social

Democratic Party in the European

They have shown themselves

once again to be poor losers." Mr. Kohl told journalists after a strate-

gy meeting with his Christian Democratic Union.

to select its presidents were nothing

less than hypocrisy. Mr. Kohl said.

Parliament election on June 12.

up a passenger, officials said Tues-day. lay. The soldiers contend they got According to the Defense Minis-into a fight with German youths try, the Bonn prosecutor's office is investigating a witness's allegation that seven drunken members of the 1,000-member battalion, dressed in

civilian clothes, rampaged through a bus in nearby Siegburg last Thursday yelling "Jews go home!" and "Foreigners go home!" The witness claims the soldiers

the army.

The soldiers belong to a battal-

opular."

The European Parliament elec-tion should be a "fourth round of

the Defense Ministry said. who would not let them have a seat but they deny shooting radical-right slogans, the ministry said. Along with fines or jail sentences

they would face if found guilty, the seven could also be expelled from

ion that is called to the chancellor's office to stand ramnod straight, dressed in jackboots, white gloves. green berets and grey uniforms, as loreign leaders arrive.

The honor guard troops do not receive special combat training. Their function is almost completely

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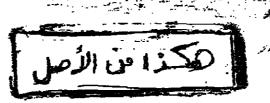
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Callon I follows Control of the contro

By Michael Weisskopf

Washington Post Service

month, Harry and Louise will be on vacation.

The Health Insurance Association of America, which has

showcased the characters Harry and Louise in provocative

television advertisements criticizing President Bill Clinton's

health-care package, reached agreement with the committee

chairman to keep the fictional couple off the air in return for

By Washington standards, it was a little deal designed for

limited, temporal advantage. It allowed the chairman, Dan Rostenkowski, Democrat of Illinois, to nail down the votes

of members from districts where the insurance industry is

strong, and the health insurance association to snuff out

But four other congressional committees have jurisdiction

over health care legislation, and the association is free to

advertise if and when a bill gets out of the Ways and Means

proposals it considers most threatening.

concessions to insurers.

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UPDATE unsport Strike

_ _ **.....** munism died. With Soviet emigration bar-niers dismantled, about 350 Russian women entered the United States last year

de Orer Pacific

A Special U.S. Memorial Day in Europe Among the mass of events marking the 50th anniversary of the D-Day landings, the annual Memorial Day commemoration at U.S. military cometeries in Eu-

rope takes on a special significance this year. The American Battle Monuments Commission, which has its European office at Garches, near Paris listed a score of official events. These are in addition to the main commemoration in Normandy on June 6 and smaller commemorations organized by

specific military units. The main events in or near Paris on May 29 will be at the American cemetery at Mont Valerien, Suresnes, the Lafavette Squadron monument. Marnes-la-Coqueue; the Arc de Triomphe; the American Church and the American Legion Mausoleum, Nepilly-

sur-Seine. Commemorations farther from Paris will be held at the Rhône, Aisne-Marne, Lorraine, Epinal, Meuse-Argonne, Somme, Saint Mibiel, Oise-Aisne and Brittany U.S. military cemeteries. All-are on May 29 with the exception of Brittany, where the ceremony May 30 will be followed by a display of parachute jumping at

In England, ceremonies will be

Committee. The deal is more significant for demonstrating WASHINGTON - When the House Ways and Means room to congressional committee rooms. Committee meets to vote on health care legislation next

THE AMERICAS / TV AND VOTES

Health Bill Altered to Silence Negative Ads

The \$10 million ad campaign, featuring a middle-aged couple who raise questions about Mr. Clinton's health-care plan, has been widely credited with undermining public confidence in his proposal.

Consummating the accord in a May 18 letter to Mr. Rostenkowski, the president of the association, Willis F. Gradison, pledged that while legislation was under consideration by the panel, the 250-member association would not publicly advertise against certain provisions it opposes.

"The chairman has said from the beginning that the ads create negative vibes and make the decisions of members tougher," said a Rostenkowski aide. "The absence of those ads and the public pressure from them improves the environment for closing the deal with members.

In exchange, Mr. Rostenkowski agreed to modify certain provisions approved in March by the Ways and Means

From Politics

Domestic violence in military

families has increased steadily

since the late 1980s, according to

Pentagon figures. The number of confirmed spouse abuse cases climbed to 18,1 per 1,000 spouses

last year, from 12 cases per 1.000

in 1988. Substantiated cases of

child abuse increased slightly in

that period, to 6.6 cases per 1,000 children, from 6 per 1,000.

• The Medal of Honor, the high-

est U.S. award for military valor.

was presented by President Bill

Clinton to the widows of two

U.S. soldiers who died trying to

rescue a fellow commando in a

• A man was killed, a 5-year-old

boy was critically wounded and

three other men were wounded

in a restaurant robbery that

turned into a six-hour hostage

ordeal in Indianapolis. There

was no gunfire after the initial

fusillade, and the gunmen re-

leased their hostages a few at a

• A case of alleged racial dis-

crimination by Denny's chain of

2.000 restaurants was settled

when Denny's agreed with the

U.S. Justice Department to pay

\$45 million in damages to hun-

dreds of alleged victims in Mary-land and California. It was be-

lieved to be the largest settlement

ever in a public accommodation

• Two bellhops, a black and a

Hispanic, were reassigned by a Boston hotel last week so they

would not be called upon to

serve the visiting prime minister

spokesman for Mr. Rao denied that he had asked to he served by

whites only. The hotel manager

made a public apology for the

time before surrendering.

Somalia skirmish in October.

Away

the power of television advertising to reach from the living have to abide by the policy of "community rating," in which members of the same community are charged about the same premiums for coverage. Now the industry is accused of mposing exorbitant rates for the sick, elderly and people who work in hazardous settings.

The subcommittee bill required that insurers adopt community rating for companies of 1,000 or fewer workers. representing 60 percent of employees nationwide. Mr. Ros-tenkowski agreed to limit the requirement for community rating to companies of 100 or fewer workers. Only 40 percent of employees work for companies of such size.

The chairman also would permut insurers for six months to refuse coverage to people with illnesses who had been previously uninsured. The subcommittee bill called for an end to the practice once a new law became effective.

"It's a back room deal that doesn't have any visible benefits for the people who are uninsured or inadequately insured," said Cathy Hurwit, a lobbyist for Citizen Action.

Cigarette Makers Face a State Lawsuit **Over Medical Costs**

By Michael Janofsky New York Times Service

WASHINGTON - Mississippi mand that cigarette makers bear

the health care costs of smoking. The state has filed a lawsuit against the tobacco industry, seeking reimbursement for the cost of medical programs, including Medicaid, that support victims of smok-ing-related illnesses. This lawsuit is premised on a

simple notion: You caused the health crisis; you pay for it," said Mike Moore, the Mississippi attorney general. The free ride is over. It's time

these billionaire tobacco companies start paying what they right-fully owe to Mississippi taxpayhooking our young people on nicotine delivered through the dirty needle of cigarettes and other tobacco products." The suit, filed Monday, names as defendants 13 tobacco companies,

as well as wholesalers, trade associations and industry public relations consultants. It follows four class-action law-

suits against the tobacco industry in recent months and mounting anti-smoking pressure in Congress. ing tobacco products as drugs.

But the Mississippi suit is unusu-

al as the first initiated by a govern- illness. ment on behalf of taxpayers to hold tobacco companies directly acels The pre-sm

likely to watch the Mississippi suit closely.

Richard A. Daynard, a law prohas become the first state to de-fessor and chairman of the Tobacco Products Liability Project at Northeastern University in Boston called the Mississippi suit "a goahead sign to attorneys general in

other states."

Steven C. Parrish, vice president and chief counsel for Philip Morris, the largest American eigarette company, said that a state would have the same burden of proof as any other plaintiff suing a tobacco company, and that could prove dif-ficult for the state.

Through years of litigation, the tobacco industry has never paid anything in a judgment or settlement, chiefly because companies ers," he said, "It's time they quit have always been able to show that smoking is a matter of choice. Also, no jury has ever concluded that illnesses are directly caused by smoking. With the industry under such

wide assault for so many issues, the R. J. Reynolds Tobacco Co. is beginning a national advertising campaign to dispute government claims that second-hand smoke is a health hazard.

The company ran full-page advertisements in several newspapers, where a House subcommittee is including The New York Times studying the possibility of regulat- and The Wall Street Journal. It argued that second-hand smoke is too diluted to contribute to any

countable for the health conse-the state for money paid out for vious suits were filed by individuals cancer, emphysema, heart disease With medical costs soaring aid and medical assistance proacross the country, other states are grams for the elderly and indigent.

New Clinton Pitch on Health

WASHINGTON - President Bill Clinton plans to go to Capitol Hill this week to pitch health care reform to Democratic lawmakers, the White House said Tuesday. Mr. Clinton will meet Wednesday evening with

Democratic lenders to "keep everybody focused on the end game" before the Memorial Day recess at the end of the month, said the White House press secretary. Dee Dee Myers.

The president wants "to talk about health care as members prepare to go home," she said. (AP)

Gennifer Wants You to Listen In

NEW YORK - Today it's Gennifer's turn. To cash in. To set the record straight. To settle old scores. You be the judge. She wants you to. Just when you thought it was safe to return to the health care debate. Gennifer Flowers, the former lounge singer and self-proclaimed Bill Clinton paramour is trying to get back to center stage with the release of an hour of taped phone conversations with the then-governor of Arkansas.

At a news conference, she announced that for \$19.95 you can have your own two-cassette package, commentary by Ms. Flowers, and a 70-page transcript that she says will prove to a discerning listener her contention that she had a 12-year affair with Mr. Clinton.

"I have lied for this man and helped him cover

up and cover up." she said in an interview. "His truth could have set us all free. This is his fault. I told the truth and I got blasted."

A White House spokesman said: "These tapes were shown to be selectively edited in 1992. We're not going to comment on recycled trash."

But Ms. Flowers insisted that she had only taken out some names to protect certain individuals. She wanted the conversations made public, she said, so people could hear all the "darlin's" and "bye, babes" and decide for themselves

whether the two had really been an item, or - as

Mr. Clinton has said — just casual acquaintances.

"Decide whether you're listening to a man who is outraged because he's a victim of outrageous lies, or a slick manipulator doing his best to circle the wagons and keep his defenses in line," Ms. Flowers suggests during an interlude between two

of the conversations included on her tape. The reason she's doing it, she said, is that since

becoming the chief vamp of the 1992 campaign, she had to leave her \$17,500-a-year state job obtained, she contends, with Mr. Clinton's help and abandon Arkansas with little hope of returning. She said she would like to get her singing and business career back on track, but that she can't do that without first getting "vindication" from the "gold-digging, lying, SOB" image she said the Clinton campaign had created for her. "WP!

Rostenkowski Balks at Prison

WASHINGTON - Lawyers for Representative Dan Rostenkowski. Democrat of Illinois, and federal prosecutors have continued to negotiate but have been unable to reach an plea bargain that would forestall a long and acrimonious court battle, sources familiar with the negotiations said.

Federal prosecutors have outlined a broad conpiracy to defraud the government case against Mr. Rostenkowski to the Justice Department, including charges that he paid employees for work not done and that he misused official accounts for leased cars, office supplies and office space. He has publicly denied all the charges.

Although progress was made toward an agree-ment on a plea, lawyers for the House Ways and Means Committee chairman and these working with U.S. Attorney Eric Holder still had considerable differences, sources said. Prosecutors are pushing for a felony plea and some jail time, sources said. Mr. Rostenkowski's

counsel has indicated there might be room for compromise, but remains firm that Mr. Rostenkowski should not be imprisoned.

"I don't know how he thinks you can get a felony conviction and no jail," said a federal source, referring to the lawmaker.

Quote/Unquote

The secretary of housing and urban development. Henry G. Cisneros, speaking at an invest-ment conference in New York, saying that he had once been introduced as Henry Cisnerosis, which he did not consider as bad as being introduced as Mayor Sclerosis when he was mayor of San Antonio, and adding that his favorite came after an appearance on C-SPAN when a woman who had seen the broadcast asked for him by telephone at his office: "I really can't pronounce his name, but it is something like CheeseNachos."

3 Sentenced in N.Y. Bombing

Judge Orders 240-Year Terms in Trade Center Attack

NEW YORK - Three Muslim hearing a statement by the husband fundamentalists convicted in the of a pregnant clerical worker who terrorist bombing of the World Trade Center in New York were "I'll never get a chance to see him each sentenced Tuesday to 240 grow up," Ed Smith said of the boy years in prison. The judge called one a coward for planting a bomb "to kill innocents."

The three, Mohammed A. Salameh, 26, Nidal A. Ayyad, 26, and Mahmud Abohalima, 34, were sen-

tenced after they were given the chance to address the court. They spoke in Arabic, which was trans-lated into English. A fourth defendant, Mohammed Ahmad Ajaj, 28, Judge Kevin Duffy of U.S. Dis-

death and destruction. Mr. Salamen proclaimed his in-nocence in a half-hour statement to

the court.

in prison until the government re-veals I was innocent?" said Mr. Salameh. "Two years? Seven? Ten? Twenty? God only knows."

Under federal law, Judge Duffy

coward to plant the bomb to kill innocents and to steal away,".

you are - a coward."

that any money generated by story, rights or book deals would go to the Mr. Salameh was accused of .-

carried it.

Mr. Ayyad ordered chemicals for

(AP, Reviers)

In New World Order, East-West Love Is by Mail Order

By Kevin Sullivan

Washington Post Service
WASHINGTON —It was a gray day in Red Square when Chris Ihlenfeld dropped to one knee and proposed to a Russian woman he had met four days earlier. At the cobbled foot of St. Basil's outon

JUMPING FOR JOY — Cody Shilts, 3, and his frog, which won the annual Calaveras County frog jumping contest in California, with three hops totaling 19 feet, one-half inch.

spires outside the Kremlin, Anastasia Fedorchoukova smiled sweetly down at the divorced computer technician from Virgin-They married six months later, on March 25 at a courthouse near Washington, Now, amid coos and cuddles in a small

apartment with a large stereo, the young couple is living a fantasy that started with a magazine advertisement - their own Russian-American dream. The Ihlenfelds' union is a product of the growing worldwide mail-order bridal bazaar that has sprouted since Soviet Com-

as fiancees of American men. In 1988, only

I) women came from the Soviet Union to

showering America with brides from Rus-Last July, the Spivacks started a business

called Encounters International to introduce American men to Russian women. More than 50 Washington area men have come to the Spivacks' office and grazed through photo albums and videotapes of

gaged, and others are busily faxing letters and pictures back and forth, sifting for true and everlasting love. About every two weeks now, another Washington area man travels to Moscow and becomes engaged.

That heavy traffic to Russia is a new wrinkle in Washington's dating scene, the next three months, then flew to Russia where the oversupply of single women is legendary. Magazines regularly wall about the imbalance between eligible women and five other potential brides, just in case, and men in the nation's capital. Still, the Spi-be was prepared to meet them if Miss vacks' male clients are shelling out \$3,000 Blinkova did not work out. But he liked her

at Brookwood on May 29 and Cambridge on June 4.

The main ceremonies in Bel-

grum will be at the Ardennes U.S.

military cemetery on May 28, and

at the Flanders Field and Henri-

Chapelle cemeteries on May 29. Ceremonies also will be held at

the U.S. military cemeteries in the

Memorial events in Italy will

be held at the Florence military

cemetery on May 30 and at the Sicily-Rome Military Cemetery

at Nettuno on June 3. This will be

followed by a "feast of friend-

ship" at the Borghese Villa in

Anzio, hosted by the cities of

Nettimo and Anzio, for veterans

Then veterans of the Italian

campaign will gather in Rome on

June 4 to commemorate the 50th anniversary of the liberation of

the Italian capital, with the par-

ticipation of President Bill Clin-

The president then travels to

France to take part in the ceremo-

nies at Pointe du Hoc. Utah Beach and Omaka Beach. The ceremonies are available to veter-

ans with special badges but

closed to virtually everyone else.

Veterans who have not yet ob-

tained their badges can get help

from the U.S. Embassy in Paris,

42 96 12 02, extension 2690.

of all nationalities.

Netherlands and Luxembourg.

Bethesda, Maryland. The Spivacks are sian women involved in the program struck cashing in on the incrative business of remarkably compatible themes. The men said they were sick of career-obsessed American women running to the subway in business suits and tennis shoes. The women said American men were more likely than Russian men to treat them as equal

"I was tired of American women," said Mr. Ihlenfeld, 24, sitting on his living room

Jeff Nester, 36, a Treasury Department accountant, became engaged this month to 17-year-old Lena Blinkova of Moscow. He picked her picture out of an Encounters International photo book in January, exchanged 50 faxed letters with her during

dummy paratrooper hanging from the church in Sainte-

Mère-Eglise, Normandy, to commemorate the paratroopers

who were trapped during the battle for the town on D-Day.

The site will be the scene of a major ceremony on June 6.

The Ihlenfelds' marriage was the first arranged through Berel and Natasha Spi-away.

In interviews, American men and Rus-away.

"It's not like there's a difference in appearance," Mr. Nester said. "You can find attractive, if they are between 17 and about nice-looking ones here and nice-looking 55 years old, have one or no children and ones over there. But there's a difference in

materialistic" than American women, as well as "more willing to follow their hus- en had applied to the service, but that only

find" in America, the flier says.

On top of that, the brochure says, the past her prime.

"Wars and alcoholism have taken their toll on eligible Russian men and created a large number of single women. Many beauthe American man is looking for an unlitiful Russian women dream of having an berated woman, and the Russian woman is American husband

There are tough requirements for those he said.

viewer deems them reasonably slender and speak some English.

The women also must persuade the Spi-According to an Encounters International flier, Russian women are "much less looking for passage to the United States. Natasha Spivack said that 600 to 800 wom-

cific eligibility qualifications.

Some marriages between American men "dating scene in Russia is almost nonexis- and Russian women make sense, according tent, and a woman over 22 is considered to Harley Balzer, director of the Russian Area Studies Program at Georgetown University.

> "You've got this funny situation where looking for a slightly more liberated man."

Continued from Page 1

talent. But in mingling with the real agents and navigating the city's night life after work, the baby moguls can absorb certain lessons in the craft, including making connections, feigning importance (never place a call your secretary can place) and mastering the art of becoming someone's best friend.

"they're not going to be able to sustain the energy and they eventually burn out." Agents-in-training lead frenetic lives that include chauffeuring real agents around town, house sitting

and running errands. In the mail room, patience plays a heavy role. Impatience helps, too. "You must seize every opportunity that comes your way." said David Gellen, the record and en-tertainment mogul, who started in

MAIL ROOM: Agents' Nursery the William Morris mail room is New York in 1964.

It is show-business legend that after applying to the mail room. Geffen intercepted a letter from the University of California at Los Angeles stating that he did not graduate from college so the people who hired him would not see it. "It's absolutely true," Mr. Gef-

for confirmed,

EDMOND KONYN

Funeral service takes place on briday, May 27, at Notre Dame de Boulogne, at 10:30 a.m. His daughter, Nadege, would like to welcome all his friends trict Court sentenced the men after could have sentenced the defendants to prison for any length of ... time. The judge said the 240-year sen-

his wife, Monica, was carrying. "We lost all this because of four men who wanted to blow up landmarks in New York."

The February 1993 explosion, which ripped through the garage level of the huge office building at lunchtime, killed six people, wounded more than 1,000 people and caused hundreds of millions o dollars in damage. A federal jury convicted the four

defendants on March 4 of participating in a conspiracy resulting in

"I wonder how long I will remain

Judge Duffy said, "and that's what.

The judge also fined the defendants \$250,000 each and told them.

helping pay for and assemble the bomb and of renting the van that.

Mr. Abohalima was often seen in. the apartment where the bomb was. built, while Mr. Ajaj provided bomb-making expertise

band's lead" and "more appreciative of 300 had met the qualifications. couch, stroking his 22-year-old wife's long, blond hair, "All they cared about was their Men using the service range in age from about 300 Russian women. 22 to 71, but they are mostly in their 40s. They also have "old-fashioned tradition-Two couples have married; six are enal family values that are getting harder to and many are divorced. There are no spe-



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As if acknowledging the nature Norman Brokaw, chairman and of their profession, agents young chief executive of William Morris, and old implore one another, said: "A good agent is someone "Don't agent me." as in "Don't who gets sparked when they see hype it. new young talent." Ms. Galloway says she tries to But first, "you must be prepared teach her trainees "honesty, morals mentally to push that mail cart," said Mr. Gulino. "I went to law and ethics, like her mother taught her." But even she concedes she school to become a lawyer, and couldn't make it as an agent benow I'm at William Morris to because she was "too straightforcome an agent" ward." And, he said, "when I graduate. "If someone has to get pumped the sky's the limit." up every time to act like an agent, Let's check back in five years. said Kim Croninger, who runs the program with Ms. Galloway.

DEATH NOTICE

died Thursday, May 19.

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Sa Joe Pass, 65, Dies, Benchmark' Guitarist Played With the Greats

LOS ANGELES - Joe Pass, 65, an award-winning jazz guitarist who worked with such greats as Ella Fitzgerald, Count Basie and Duke Ellington, died of liver cancer Monday.

Mr. Pass made a series of albums for Pacific Jazz in the 1960s and joined the Pablo label in the 1970s. in effect becoming the house session guitarist as well as making a steady flow of his own albums. While at Pablo he also worked

with Dizzy Gillespie. Carmen McRae, Andre Previn, Zoot Sims, Sarah Vaughan, Benny Carter and Milt Jackson. He shared a 1975 Grammy Award, the U.S. music industry's

chief honor, with Oscar Peterson and Niels Pedersen for best jazz performance by a group for their album "The Trio." In the "Penguin Guide to Jazz on CD. LP and Coccatte," the critics

wrote that "taste, refinement and

Richard Cook and Brian Morton

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TO OUR READERS IN VEVEY/MONTREUX.AREA

made Joe Pass the benchmark player for mainstream jazz guitar."

(Reuters, AP)

Henry Morgan, 79. Satirist On Radio and Television

NEW YORK (NYT) - Henry Morgan, 79, the scalpel-tongued satirist who became the legendary bad boy of radio in the 1940s and went on to appear on TV panel shows died of lung cancer Thursday in New York.

Mr. Morgan earned strong critical notices when he used no script and a few notes and ad libbed his way through his broadcasts. He was unpredictable, iconoclastic.

Jacques Ellul, 82, Theologian And Critic of Technology

PARIS (NYT) — Jacques Ellul. 82, a French Protestant theologian whose pessimistic assessment of modern technological society found a receptive American audience in the late 1960s, died Thursday in Bordeau: France.

Although 20 of his 43 books have been translated into English, Mr. Ellul was most widely known in the United States for "The Technological Society," written in the 1950s.

John Henry Weidner, 81, Led Underground Network

LOS ANGELES (AP) - John Henry Weidner, 81, the former

an unflappable rhythmic pose are the hallmarks of a style which has which he worked.

Dutch Army captain who led the principal mystical extension of Is—and pioneer in dance video documentation, died of AIDS on May that rescued hundreds of Jews and Allied airmen in Nazi-occupied Europe, died of heart failure Satur-

> The organization Mr. Weidner helped form during World War II was credited with saving at least 1.000 people, including 800 Jews and more than 100 Allied airmen. His exploits were recounted in Herbert Ford's 1966 book "Flee the Captor."

Ghulam Farid Sabri, Singer Of Sufi Devotional Music KARACHI, Pakistan (NYT) --

Ghulam Farid Sabri, a noted Pakistani singer of centuries-old devotional music, called Qawwali, in praise of the saints of Sufism, the

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Ohira in 1980, died of pneumonia Michael Schwartz, 47, a dancer

suffering from a lung tumor.

prime minister for a month after

the unexpected death of Maszyoshi

mentation, died of AIDS on May

his mid-60s. Hanna Grunwald, 94, a retired Mr. Sabri and his younger brothgroup psychotherapist, former dier, Magbool Ahmed Sabri, perrector of Amnesty International formed before many audiences. and veteran of the anti-Nazi resissome in Germany and in the Unittance in Germany and France, died May 15 in Fairfield, Connecticut. ed States, where they were praised for the festiveness and soulfulness of their music.

Harry Winthrop Fowler, 73, a retired president and chairman of Fi-Giovanni Goria, 51, whose brief duciary Trust Company Internaterm at age 44 in 1987-88 distintional, a New York investment guished him as Italy's youngest management firm, died Thursday prime minister, died Saturday at in New London, Connecticut after his home in northern Italy after a long illness. Masayoshi Ito, 80, Japan's acting

James Augustine Shannon, 89, a medical investigator and educator who was director of the National Institutes of Health from 1955 to 1968, died Friday in Baltimore of a ruptured aortic ancurysm.

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China Violated Pact On Prison Labor, **Rights Group Says**

By Lena H. Sun

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MAYEST MENT PROPER

Washington Past Service
BELING — Chinese political prisoners performed quality con-trol checks on approximately 100 tons of latex medical examination gloves imported into the United States by an Illinois-based company, violating an American law barring prison-labor imports, a human rights group said.

It is the first reported case in which a specific group of Chinese political prisoners has been con-

ARMY:

Serious Business Continued from Page 1

decades of "starvation" military

budgets.
"The answer to whether they are plowing back these profits into more bombs, rockets, ships, and guns is 'no,' said David Shambaugh, a China scholar at the University of London who has recently completed a study of Chinese military spending

Even the rapidly declining revenues from overseas sales of Silkworm anti-ship missiles, F-7 fighter jets, and ballistic missiles appear to be financing science and technology research academies, not mili-

tary procurement, the analysts say. In China's booming coastal provinces, military commercialism has produced a generation of top officers who are more likely to have driven a new Mercedes-Benz in the last year than a tank or armored personnel carrier.

At the same time, Western officials say, big military businesses have also led to corruption, the dimensions of which have not been reported by China's leadership nese factory. even as they give wide publicity to an anti-corruption campaign in the

"From China's standpoint" a Western diplomat here said, "one of the problems is that the military is too busy making money to think about national defense."

The explosion of growth in China's military industries has also raised the profile of its exports to the United States, including every-thing from assault rifles to toys to toilet seats. Some members of Con- possible link to prisons." gress advocate imposing penalties on China's military industries to punish Beijing for its record on human rights, an idea that some China specialists call counterproductive. The specialists argue that the military will be the key institution for stability in China after the death of Deng Xiaoping, the senior leader. Punishing military industries, they contend; would be fraught with problems of definition

and practicality. In response to this shift toward commercialism in the armed forces, President Jiang Zemin and his top military adviser, Admiral Liu Huaqing have since last fall tried to bring order to the military's corporate structure, and they have been joined by a number of other

top Chinese military leaders. Still, it remains to be seen whether a new emphasis on training and readiness will reimpose sufficient discipline so that Communist Party leaders can maintain stability in the

ranks. "The commercialization of the PLA," Mr. Shambaugh said, "has had a very deleterious effect on

readiness and training." But prosperity is well received among the troops, most of the ana-

"I have actually overheard an officer criticizing a superior for being too interested in taking money from commercial activity and turning it over to the central government," a Western diplomat said. "He told him he should be more concerned about the living standards of his comrades."

Today, China's military runs a pharmaceutical empire with earnings of \$1 billion a year; it produces satellite television dishes and cellular phones as well as food, clothing, trucks, boats, motorcycles, and contact lenses. In Shanghai, the city's hottest disco. JJ's, is a joint venture between the military, which owns the building, and a

Hong Kong investor. "Companies are putting more profit into dual-use civilian pro-duction: motorcycles instead of fighter aircraft and commercial space launches instead of military rockets," a Western diplomat said. "Chinese weapons are not in high

demand."

firmed as having had direct in-volvement in U.S. governmentbanned products, according to a report by Human Rights Watch/A-

The information raises questions about China's compliance with one of the mandatory conditions for renewal of its low tariff privileges with the United States. Administration officials, under

pressure to renew Beijing's mostfavored-nation trading status, have already said the Chinese have met this condition by agreeing in March to implement a 1992 accord aimed at stopping Chinese prisonlabor exports to the United States.

Despite the accord, human rights groups and others say, American companies are continuing to import goods produced in the Chinese

Human Rights Watch/Asia pub-lished its information on the export of the rubber gloves last week, but did not release details of the U.S. company involved until Monday.

The group said Technical Con-sulting Trade Co. Inc., known as TCTC and based in Roscoe, Illinois, imported five shipments between October 1993 and late Febnuary 1994.

Human Rights Watch/Asja based its information in part on U.S. import records and discussions with the company's president. The last shipment of gloves arrived in Long Beach, California, shortly after Treasury Secretary Lloyd Bentsen visited Beijing and praised Chinese officials for their "cooper-

ation" on prison labor exports.
The Illinois company, which imports the gloves for use in AIDSrelated medical cases, had turned to China in search of low-cost, high-quality gloves and decided to set up a joint venture with a Chi-

The company president, Roger A. Newman, told the rights group that before the joint venture was fully operational, he imported "several container loads of examination gloves" from the Chinese

factory in late 1993. He said he did not know of any prison-labor involvement. But, the report said. "he was aware that the gloves were not being inspected on the premises of the plant and had, moreover, heard rumors about a

■ Beijing Rejects Allegation
The Chinese Justice Ministry on
Tuesday dismissed the Human Rights Watch/Asia report as guards measures." He called on "groundless fabrication," Agence France-Presse reported from Beij-

firmed that Beijing No. 2 Prison Pyongyang for consultations, had a contract with a factory for Mr. Perry said May 3 that V exported to the United States.

On Friday, however, senior U.S.

Dimitrius Perricus, a senior official with the UN nuclear agency.

on his way to board a flight Tuesday from Beijing to Pyongvang.

UN Experts in North Korea

For Talks on Fuel Rods

KOREA: Wicked or Just Wily? Continued from Page 1

TOKYO - United Nations nu-

clear inspectors arrived Tuesday in

Pyongyang, the North Korean cap-ital, for talks with the government

about the refueling of a key nuclear reactor, the North's official press

The experts, from the Interna-

tional Atomic Energy Agency, ar-

rived "according to an agreement"

between North Korea and the In-

ternational Atomic Energy Agen-

cv. news agency said in a dispatch

North Korea told the atomic en-

agency, KCNA, said.

fears that any show of weakness toward North Korea could undermine the agency's prerogatives elsewhere, sounded the alarm bell Thursday. He sent a telex to North Korea and a message to the UN secretary- general, Butros Butros Ghali, calling North Korea's action "a serious violation" of the country's inspection accord with the

At the same time Mr. Blix made it clear that the game was not over. given that the fuel withdrawal will not be completed for at least seven

"It still seems possible," he said, "to implement the required safe-North Korea to suspend the withdrawal of the fuel rods immediately pending an inspection accord, and A ministry spokesman con-sent senior agency officials to

Mr. Perry said May 3 that Washington would base its decisions on mimates to act as quality inspectors. ington would base its decisions on But he denied allegations by the judgments by the agency, "not by rights group that the products were our judgment of the adequacy of

CHINA: Stage Is Set for Renewal

Confinued from Page 1

was to free Mr. Clinton's hands somewhat on making a final decision. The two compulsory conditions for extending the trade status, improved emigration policy and in-spection of prisons suspected of producing goods for export to the United States, were required under the Jackson-Vanik the Jackson-Vanik amendment

dating from the 1970s. China has a mixed record else-China has formally adhered to the Universal Declaration of Human Rights and produced lists of political prisoners — two of the five

other requirements.

China has held talks with the International Committee of the Red Cross on prison inspections, although no visits have been held. China also has discussed with American technicians its jamming of the Voice of America. On another condition, protecting Tibet's re-ligious and cultural bentage, China

has shown no progress, by administration accounts.

Mr. Christopher is still preparing his full report. The deadline for Mr.

Chinton's decision is June 3. One official described the likely outcome as a package that could include some sanctions on imports as well as diplomatic efforts to prod China toward human rights

Limited action would move Mr. Clinton further away from his tough electoral campaign language. in which he first threatened to revoke most-favored-nation status.

•

Grand Hall Trans

In the years following China's 1989 crackdown on pro-democracy demonstrators. Democratic members of Congress proposed legisla-tion to place human rights conditions on extensions of China's trade status. President George election campaign.

Mr. Clinton now seems bent on taking the issue out of the realm of where, Mr. Christopher said. He domestic politics. To do so requires and other officials have said that heavy politicking, exemplified by heavy politicking, exemplified by Mr. Christopher's weekend round of phone calls to members of Congress. To some extent, the decision on what to do is being framed by what is politically possible rather than the objective conditions of hu-

man rights in China. Limited sanctions seem acceptable to the main proponents of hu-man rights pressure. One, Representative Nancy Pelosi, Democrat of California, is drawing up legisla-

the People's Liberation Army.

George J. Mitchell, Democrat of
Maine and the Senate majority
leader, said he had urged Mr. Clinprocessing; and it has not yet di-

ton to impose "targeted" sanctions on government industries. But on Monday, 10 human rights groups and pro-democracy organizations urged Mr. Clinton to im- lysts who support the "lawbreaking

an action as only a "technical violation" of agency rules and cited oth- Mr. Mandela for the past four er, more positive actions by the years. hard-line Communist state as justification for a U.S. gift of sorts: a stated willingness to begin new high-level talks that North Korea badly wants. U.S. officials say the purpose of the talks, which could begin in Ge-

tor at Yongbyon where it has start-

Also Tuesday, North Korea crit-

ing it a "terrorist state" and said it

was itself the main target of U.S.

terrorism. The State Department's

designation of North Korea as a

terrorist state "is an anachronistic

act based on the U.S. hostile policy

for impairing the image" of North

Korea "and stifling it as it has done over 'the nuclear issue,' "a Foreign Ministry spokesman said.

ed replacing spent fuel rods.

neva within a week or so, is to move toward a bargain in which North Korea would get a series of political and economic concessions in exchange for allowing all the inspections the agency wants. Working out the details could take months, but U.S. officials are optimistic that North Korea might quickly accept the fuel rod inspec-

tions on an interim basis. New talks seemed sensible beissue resolved without bloodshed. North Korea has said any punitive sanctions will be regarded as an act

of war. But the U.S. decision had awkward consequences, according to a former undersecretary of state, Arnold Kanter, the most senior U.S. official to meet with North Korean diolomats. "It looks as if Washington has a different view of what is O.K. than the IAEA," Mr. Kanter

Mr. Kanter said the administration would have been wiser to await the results of new agency consulta-tions with North Korea on an inspection arrangement for the fuel rod withdrawal and a more definitive judgment of the adequacy of inspections. "It is unclear why we should be in any hurry to move to

high-level talks," he said. The Clinton administration. which has preferred the "wily negotiator" interpretation of North Ko rean actions for the last 16 months, says high-level talks are needed ur-gently because the withdrawal of fuel rods is continuing and North Korea needs to get something be-

fore it concedes on the inspections. Administration officials cite as evidence of North Korea's good intentions three interim conclusions by the agency: The country tion that would penalize imports has allowed further inspection of a from state-owned Chinese industries, particularly those owned by an inspection last March: it has not

verted the spent fuel rods to the facility for reprocessing plutonium. Critics of this view, including U.S. officials and intelligence anapose major sanctions on China. terrorist" hypothesis about North
"Anything less than broad eco- Korea, say the country's restraint is nomic sanctions would be seen as the slap on the wrist it would be," North Korea is stringing the Unitsaid Ken Roth of Human Rights Watch/Asia.

Mandela Vows Fiscal Discipline on Needs

By Paul Taylor

Washington Pou Service
CAPE TOWN -- President Nelson Mandela of South Africa set forth a moderate domestic policy agenda Tuesday in his first major address to Parliament, pledging to address the material wants left by apartheid without resorting to deficit spending or permanent tax in-

CTC25CS In a speech that seemed tailored more for boardrooms than townships, Mr. Mandela time and again returned to the theme of fiscal discipline as he outlined his vision for "people-centered society" where all South Africans will be free from hunger, deprivation, ignorance, suppression and fear.

He proposed reallocating about \$700 million, or roughly 3 percent, of the 1994/95 national budget to programs for upgrading housing, electricity, water and sewage systems, education and health services for the country's mostly black

That figure is to rise steadily until it reaches more than \$2.8 billion in the fifth year of the new government's Reconstruction and Devel-

opment Program. Mr. Mandela said the money would come from across-the-board cuts in other government departments. Even with the increased sacial spending, he said he expected to hold negotiations about a reacto be able to reduce the government's annual deficit spending (now running at 6.8 percent), and to avoid any permanent tax inicized the United States for label- creases.

In a briefing for reporters, Finance Minister Derek Kevs — a holdover from the old National Party government - acknowledged that some temporary tax increases might be needed. But he said it should be possible to finance the domestic agenda through civil service attrition, streamlining of redundant apartheid bureaucracies and spending cuts in certain areas, such as defense.

The state-of-the-nation address, in many ways, represented the culmination of an ongoing tutorial in officials depicted the North Kore-modern economics that men like Mr. Keys have been giving men like

of Jesus Thank you, MSN

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When the white minority government legalized all liberation organition — and thereby hobble their
rations in 1990, most of the black best hope of using an expanding leaders who came out of tall are the state of tall ar leaders who came out of jail or returned from exile were still wedded to a socialist vision of widescale wealth redistribution through nationalization and other forms of

state intervention. In the give-and-take over the ensuing years, Mr. Mandela's African National Congress won most of the constitutional debates about South Africa's new political order, but Mr. Keys and the white business establishment made them converts to market economics.

The ANC's economic ministers in the new coalition government, such as the former union leader Jay spend on social programs, it will

best hope of using an expanding economy to lift the lot of the poor.

Those two goals constituted the

conservative organization," the ANC spokesman, Carl Nichaus. some years down the road. If the standard of living of the poor hasn't risen, but the political temperature has, can the ANC still remain wedded to fiscal discipline?

Mr. Mandela's first major policy speech held no decisive clues, but it was notable for some of the things Naidoo, now say that if they over- it left out. It made no mention of the ANC's campaign promises to age 16 for needy students.

"I always said we were a bloody symbolic heart of the ANC's plan to provide "a better life for all." However, experts in both fields say quipped, only partly in jest, as he it will be difficult to meet the tarquipped, only partly in jest, as he walked out of Parliament after the speech. The real test, as he and others acknowledge, will come others acknowledge, will come on the resources and funding mecha-rength others acknowledge, will come on the part of the resources and funding mecha-rength others. units a year, and the land redistribution program will be slowed by a₂th for parallel promise that all current public landowners must be compensated, ely re-

Mr. Mandela did make specificsh has promises Tuesday to provide free t they our lar medical care to all needy childrenness of the under age six and to pregnantes the rate not mothers, and free education up to idualmany Ger6 her

ZAIRE: New Specter Stalks Africa: the Stateless State in the state of the state of

Continued from Page 1

or other organized transport except private open-air trucks.

Presiding over Zaire's descent country's future. It soon turned into chaos is Marshal Mobutu. Now 63, he took office in a coup in new constitution and even a new 965 with the backing of the Cen- prime minister, Etienne Tshisekedi. tral Intelligence Agency, which an implacable opponent of Mar-feared that instability could lead to shal Mobutu's. communism in the former Belgian Congo, and he has been Washing-ton's point man in Central Africa dismissed Mr. Tshisekedi and ap-pointed a prime minister of his more or less ever since.

Washington has made it clear democratic development. And he is something of an international pariah because he has looted Zaire, accumulating, according to testimony from one former minister, about \$5 billion. The United States and West European nations have refused him visas. Still, he survives. And as conditions go from bad

to worse, that old refrain that helped to preserve Western back-ing for him throughout the 1970s and 1980s - when all is said and done, who else can hold the country together? - is being heard again in some Western capitals.

Now Marshal Mobutu has em-

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In response to the growing discontent, he convened a National Conference four years ago to chart the country's future. It soon turned

Eventually, Marshal Mobutu own. Faustin Birindwa. In March 1993, Mr. Tshisekedi was ejected that Marshal Mobutu is currently from his office by soldiers, and the in disfavor because he is blocking country ended up with two prime ministers, two cabinets, even two

constitutions. Now, there is an agreement on a new, single constitution, but the opposition is divided between hard-liners, who want nothing to do with Marshal Mobutu, and moderates, who believe they can work with him. And there is a suspicion that the president is back in effective control.

There is a sense of stalemate to it Frederic Kibassa Maliba, head of the overall opposition coalition called the Sacred Union, sat in the shade of a tree in his backyard and put it this way: "On the one side, barked on a long and complicated there's Mobutu. He has no popu-

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come us. A decade or two ago, the presi-way.

A decade or two ago, the presi-way.

the dent, sometimes called "The suring the Guide" or even "The Messiah.". One seemed omnipresent. His image t one and his totems of office — a leop- layed right and skin are a leop- layed n it it ard skin cap and an elaborate and n iL-r hand-carved ebony cane — were to an hand-carved ebony cane — were to acket, everywhere, on the currency, in the acket, newspaper, framed over the desk of look you to pall ad pall and pall and

every major bureaucrat.

Now his image is fading somewhat. The evening television no longer begins with a montage that depicts him floating down from the decided with the control of the edle- ers) clouds.

Perhaps more surprising are the armanumber of opposition newspapers, edic-Storm of the Tropics and The Bea- realcon. They appear irregularly and, stever since few people can buy them, just they are draped over lengths of You string on the roadsides, where they attract crowds.

One such paper, Umoja, recently printed a cartoon depicting the

president strangling a poor Zairian. That would have been cause for execution some years back.

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Ukraine Could Be Trouble

Crimea's Parliament, elected by the Ukrainian territory's ethnic Russian majority, continues to tug at Kiev's leash. Ukraine has now sent in tanks to signal national resolve. Here lurks Europe's most serious security dispute. Ukraine, with its heavily Russian east also looking to Moscow, fears for its sovereign integrity. With reason: almost all Russians think of Ukraine, and all the other formerly Soviet territories except the Baltics, as Russia's own. Russia is nuclear. So is Ukraine. The gathering political tensions between them and the possible fragmentation of Ukraine's nuclear holdings are the very definition of danger.

Last January a rightly alarmed American government helped Russia and Ukraine patch together a deal committing Ukraine to denuclearize and Russia to respect the wholeness of Ukraine. But the Ukrainian leadership coninues the backward-looking economic policy that feeds the real distress inclining Ukraine's 11 million ethnic Russians to look to their ancestral homeland. And meanwhile, a Russia with its own copious frustrations sinks into a nationalistic phase of asserting Russian interests across all the once Soviet parts of the new Russia's "near abroad."

In the Caucasus and Central Asia. this is of

no great consequence to Western interests. The civil conflicts and Islamic furies abounding there cry for a steadying hand. NATO and its instruments are content to let Moscow provide that hand, if Moscow meets international standards of supervised intervention. Russia's argument for policing its own backyard —duty. stability, refugees — is essentially the case Americans make for invading Haiti.

Ukraine is different. Its location, size and nuclear status make its fate central to Europe's destiny. Russia makes no direct claim for military intervention. But its concern for border stability and the welfare of ethnic Russians is broad enough, and the context uncertain enough, to raise the question of whether its goal is to revive the Soviet empire under the Russian flag.

At the moment, Russia is knocking on NA-TO's door, asking for a "special relationship" that reflects Russia's importance and goes beyond the Partnership for Peace offered to Central Europeans. Moscow deserves such a link, as long as its cruder nationalist currents do not prevail. Ukraine is the key foreign policy question on which Moscow's readiness for a security association with the West is being tested. - THE WASHINGTON POST.

Indonesia as Bully

Back to Reality on the Left

It is generally reckoned that at least 200,000 civilians died after Indonesia lawlessly invaded in 1975 and then annexed the former Portuguese colony of East Timor. But unlike recent massacres in Rwanda, it caused no international outery, no calls for military intervention by the United Nations. One reason for the different response is that Indonesia is a big and powerful Islamic country, a leader of the nonaligned bloc, yet also a lucrative market for Europe and the United States. And Jakarta has few scruples about using its muscle.

This has been confirmed afresh by Indonesia's crude pressure on President Fidel Ramos of the Philippines to censor a human rights conference in Manila scheduled to begin next Tuesday, at which eight exiled East Timorese activists were invited to speak. When Indonesia's military regime learned of this, it warned that unless the conference was canceled, Indonesia would probably refuse to be host to peace talks between the Philippine government and Muslim separatist rebels.

Initially, Mr. Ramos tried to mollify Indonesia, sending an envoy to Jakarta and stressing that Manila recognized East Timor as part

The British Labor Party carries within it

both a tradition of social reform that even

Conservative governments have felt bound to

ratify and a tendency toward doctrinaire in-

ternal feuding that could turn even sympa-

thetic voters away. Over its history, Labor has

swung back and forth between these two ten-

dencies, with predictable electoral conse-

quences. The British electorate is fond of

Labor as the party that created the country's

National Health Service and put in place

protections for the poor and unemployed. It

turns off to the Labor party whose hard-line

Marxist wing gave the world the phrase "loo-

ny left." Ironically, former Prime Minister

Margaret Thatcher may have been allowed to

pursue her bolder conservative experiments

because of both Labor traditions. The strong

social safety net that Labor helped build pre-

vented social upheaval when the country con-

fronted high rates of unemployment under the

Conservatives. And the rise of Labor's left

wing sent many anti-Thatcher voters toward

centrist third parties, splitting her opposition.

suddenly on May 12 at the age of 55, was

given a good chance of becoming his country's

next prime minister because he had pushed

forward the work done by former Labor lead-

er Neil Kinnock in restoring his party's stand-

ing as a responsible agent of reform. Even

thore than Mr. Kinnock, Mr. Smith enjoyed a

John Smith, the Labor leader who died

of Indonesia, adding that his government was powerless to halt a private conference. The rumbling only increased in Jakaria, so Mr. Rames on Friday banned non-Filipines from taking part in the conference, saying that their presence would be "inimical to the national interest." Now Jakarta has pulled out of a Filipino trade fair, which has been postponed. Thus does Indonesia assert its right to silence debate on East Timor anywhere.

Will Australia be the next target? In years past. Australian journalists have defied travel restrictions to East Timor. But, like the Philippines. Australia meekly refuses to challenge Indonesia's illegal grab of this unfortunate former colony. Indeed, in the tradition of Orwell's Newspeak. Australian diplomats avoid mentioning the words "East Timor" and pointedly talk about "Timor." thus uniting in their vocabulary what Indonesia has vainly striven to unite with gun and bomb. The sound of those dropping knees surely has not escaped the Suharto regime. and Canberra may soon be pressured to carry self-censorship even further.

reputation for a practical seriousness that

reassured swing voters who thought 15 years

in office was enough for the Conservatives but

who didn't want to take any big chances. Now Labor has to decide how to replace Mr. Smith.

leadership. 43-year-old Gordon Brown and

41-year-old Tony Blair, promise to continue

Mr. Smith's tack toward the center. They are

both, in Labor's parlance, "modernizers,"

meaning that they are more like 1990s Ameri-

can Democrats than 1920s Fabian Socialists.

flects what is happening to socialist and social

democratic parties all over Europe. Although

many of these parties trace their roots to

Marxism, they usually won power courtesy of

voters seeking to tame capitalism rather than

overturn it. The excursions of some of these

parties to the farther reaches of the left in the

1970s or 1980s not only marked a break with

their own practical achievements but also de-

prived voters -- especially those most in need

of some protection against the vagaries of the

market - of palatable alternative to conser-

vatism. Paradoxically, the shift leftward nar-

rowed rather than expanded voter choice.

Now the democratic left almost everywhere is

returning to its reformist tradition, strength-

ening democracy by offering voters realistic

- THE WASHINGTON POST.

alternatives to the status quo.

What is happening in the Labor Party re-

The two leading contenders for the Labor

- THE NEW YORK TIMES.

The United States Lacks a Coherent Policy for Asia economy and U.S. self-interest is By Richard Woolcott

C ANBERRA — There is a lack of consistency, cohesion and effectiveness in U.S. policy toward Asia at the very time when a steady, sensitive and coordinated American strategy is vitally important.

some countries in the region to iden-tify closely with the United States, has ended. Asian nations that once nestled under the protective wing of the American eagle and, explicitly or implicitly, welcomed a U.S. military role in the region are now adopting a more self-reliant stance.

The end of many of the Cold War tensions in East Asia, the opening of China, the dynamic expansion of economies and the growing shift of political as well as economic power from the Atlantic to the Western Pacific are reinforcing this assertiveness.

Such a fundamental change calls for more understanding and more sophisticated responses from Washington, Instead, the Asia policy of the inton administration is characterized by unpredictability, inconsistency and heavy-handedness.

In November, Bill Clinton proclaimed a first-ever meeting of Asia-Pacific leaders in Seattle to be "a turning point in U.S. history" and a milestone in closer trans-Pacific links. Today, only a few months later, U.S. trade and political tensions with China, Japan, Indonesia, Malaysia and Singapore — all important participants in the Asia-Pacific Economic Cooperation forum — are more serious than at any time in recent years. America needs to remember that

China, Japan and Indonesia are major powers with a permanent presence in East Asia. Their relations future be solely on American terms. The United States must not try to mpose its values on strong and dif-

cy can lead to illogical and counterproductive policy responses. For example, the United States strongly supports APEC. At the same time, it firmly opposes a Malaysian-sponsored plan for an East Asian Eco-nomic Caucus, from which it would be excluded. Yet America's policy of linking its trade with the region to issues such as human rights and labor standards are strengthening support in East Asia for the caucus proposal. Indonesia is under pressure from Washington to improve workers' rights, civil liberties and the situation in East Timor, However, Indonesia's continuing firm support for APEC is essential if it is to remain the preeminent forum for economic cooperation in the Asia-Pacific region that Washington wants it to be. Indonesia is to host the second APEC leaders' meet-

Australia, an American security

so as to create jobs for Americans. sanctions because of alleged barriers Both policy strains attract negative to American imports. Yet the United reactions. Asian countries do not States has a yearly trade surplus with Australia of \$8 billion, which in per necessarily see the United States as the political or social model they wish capita terms is greater than Japan's surplus with America. Australia's to emulate. They want to evolve their own balances between economic persistent trade problems with Amergrowth and political reform, and between the rights of society and the rights of the individual. They resent ica continue despite complaints from heavy-handed pressure to accept

The inconsistencies evident in American policy toward the Asia-Pacific region are partly a consequence of the end of the Cold War and the loss of a clear focus, which the Soviet

ca's pragmatic pursuit of its narrow

President Clinton has expressed

preoccupation with the domestic

The writer, senior vice president at the Center for Strategic and International Studies, recently returned from his fourth trip to North

clear in his insistence that Asian countries purchase more U.S. exports

American export quotas and are gen-

As the sole remaining superpower,

with a liking for quick fixes, the Unit-

ed States expects to set the interna-

erally opposed to managed trade.

North Korea Isn't Hearing the Message

By William J. Taylor Jr.

W ASHINGTON — On May 3, President Bill Clinton publicly offered "a hand of friendship" to Korea out of the diplomatic action. My reading from yet another set North Korea if it honored a pledge not to develop nuclear weapons. On of meetings in mid-April with Kim the same day. Defense Secretary Bill Perry softened previous rheto-Il Sung and senior members of his government is that Pyongyang has ric, offering to cancel the U.S.concluded that the United States South Korean combined military lacks the will and staying power to exercise "Team Spirit" if Pyonghandle a crisis on the Korean Peninyang cooperated fully with the Insula amid all the other foreign and domestic difficulties besetting the ternational Atomic Energy Agency. These words came on the heels of

Clinton administration. In fact, the official North Korean news agency recently referred to

The decision really is up to them whether to bite the hand of friendship and suffer the consequences.

dersecretary Winston Lord that U.S. policy toward North Korea was based on "patient diplomacy."

earlier statements by Secretary of

State Warren Christopher and Un-

In early April. in recognition that previous policies toward North Korea had not been effective in resolving the nuclear crisis. Assistant Secretary of State Robert Gallucci was given ambassadorial rank and placed in charge of interagency coordina-tion of policy toward North Korea. His first steps were to reopen a midlevel dialogue in New York and to speak publicly of a new "comprehensive approach toward the North. Also in early April, South Korea

(in close coordination with the United States) dropped its insistence that a North-South exchange of high-level envoys must precede a third round of U.S.-North Korean negotiations in Geneva.

All these developments were reflective of a significant U.S. policy shift in the right direction. That is, Washington and its allies in Seoul and Tokyo had decided that patient diplomacy and dialogue with the North had to be attempted in a serious way before going to sanctions to coerce Pyongyang's compliance with its legal obligations under the Nuclear Nonproliferation Treaty. But Pyongyang has disregarded

or misread the message. Kim Il Sung and his son, Kim Chong II, continue to resort to brinkmanship, thinking that they can wring larger and larger concessions from the United States while cutting South

the United States as a "paper tiger," and Pyongyang has returned to its old rhetoric of referring to United States imperialists and South Korean puppets." language that it abandoned in 1992.

The latest escalation of the nuclear crisis by North Korea comes with the decision to shut down its fivemegawatt reactor and begin removing spent fuel rods from which weapons-grade plutonium can be extracted. This action has been taken despite crystal clear warnings in the past few weeks from Washing-ton, Seoul, Tokyo and the IAEA that extraction absolutely could not begin without IAEA supervision

and sampling of the spent fuel rods.

Pyongyang is badly misreading the Clinton administration and the American public. Any scholar familiar with the his-

tory of U.S. national security policy knows the fundamentals in American behavior, the primacy of do-mestic affairs; the dissociation and depreciation of power and diplomacy, utopianism, aversion to violence; distrust of large standing military forces: and impatience. Americans are slow to anger in national security affairs, but once pushed too far we pursue a cause with a vengeance if there is measurable progress toward defined objectives.

Pyongyang is about to pull off a very difficult thing to do in Amencan politics nowadays: forge a bipartisan American consensus. Recent polls show that Americans are willing to use sanctions against North Korea. And, wonder of wonders, on May 15 the Senate majority and minority leaders coalesced on television appearances in expressing their support for imposing eco-nomic sanctions on North Korea. Support for sanctions clearly is

growing in Congress.
Patience with North Korea is also running out rapidly among the U.S. allies in South Korea and Japan. Two weeks ago, North Korean fighter jets flew too close to the

Expecting

in North Korea

platoon showed up at Panmunjom. To add to the problem, Pyongyang issued a statement that it considered the 1953 military armistice agreement "a mere scrap of paper." and threatened to annul it. Ther came the announcement that North Korea is removing the fuel rods.

vironment of South Korea, the leadership in Seoul reacted immediately with very tough public statements. Concern over North Korea's missile capabilities and possible nuclear weapons also is running high in Ja-pan. Prime Minister Tsutomu Hata has made a very tough statement on North Korea's nuclear program. and Ichiro Ozawa, the powerful leader of the Japan Renewal Party, the largest party in Mr. Hata's minority government, recently urged a firm stand against North Korea.

The new U.S. initiative in patient diplomacy has been the right course of action — right if Americans and their allies in South Korea and Japan are to be shown that America went the extra mile with North Korea; right if China is to be persuad-ed that Washington tried hard to follow its insistence on a diplomatic solution before going to the UN Security Council for sanctions against North Korea; right because a decision to impose increasingly severe sanctions raises the risk of war by accident, miscalculation or conscious decision by Pyongyang's historically erratic and unpredictable leadership. The imposition of sanctions is not a decision to be taken before peaceful diplomatic means have been exhausted.

The next few days or weeks will tell Americans and the international community which way to go. Pyongyang's leaders need to understand now that the decision really is up to them whether to bite the hand of friendship and suffer the consequences.

Korea, where he met again with Kim Il Sung. He contributed this com-ment to The Washington Post.

By Richard W. Murphy N EW YORK — Tame is manufactured for those who hope to deliver In the psychologically sensitive en-

economic resources to the manustrom Palestinian leaders as they immediate Palestinian leaders as they tanach the self-governing authority of assistant year explanation over the Osto agreement and the Sept. 13 White House occurring led to pledges totaling a histogram led to pledges totaling a histogram self-government of this will be delivered. The May 4 Israel-PLO signing in Canar releases some funds to Palestinian neurous in Gazz and the West bank his significant sums for outiget aspiring are required right now.

Private investment is starting to reach the West Bank but it with the

reach the West Bank hat it will trib years to show returns. Dangerously little has been done to transfer then quickly into existing channels the can be used to pay the salarier and Palestinian policemen and other conservants and to create jobs. The only emergency transfer of funds for the purpose has been the \$5 million for Washington has just released from its total pledge of \$500 million. esting

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Palestinians

Urgently Need Help

Expectations are bugh that there will be an honest and efficient paic tinian administration to handle all these moneys. Bilantial dogser and the World Bank have de strict accountability from the Pales tinian recipients. At times the drages sound almost as if they expected their exhortations to conjure up an instant transformation of the Palestine Tib-eration Organization into an efficient and responsible government. Prin-one concerned, and most of all the Palestinians, hopes that such a government will develop. But the world community should not delay moving resources in an attempt to pressure the Palestinians to create this in the

critical months ahead There is no question of a vacuum in Palestinian leadership. Yasser Airfat may have a sporty record on a nancial management, but he clearly will be the key Palestinian figure in the coming months and a make arbithe coming maneys for budgetsupport ter of how moneys for budgetsupport will be spent. Palestinians may compiain about his antocrație ten but there is no one else in the mainstream PLO ready to succeed him:

With a minimum of consultation Mr. Arafat has appointed leaders of the self-governing authority to hold office pending elections, it is a reasonable bet that he will manerous to delay elections beyond their scheduled date of July, until he is confident that his supporters will be elected. Some younger technocrats may be successful candidates, but he will not want them to

dominate the government The voters' eventual choice could be between Mr. Arafat's candidate and the Islamic militants. Were elec-tions to be held today in the West Bank and Gaza, a victory for the Palestinian Islamic militants would be unlikely. But no one can predict how fast the militants' appeal will grow if Yasser Arafat and his loyalists are unable to provide tangible benefits to the voters. Unemployment rates are high, and entire for the newly arrived Palestinian po-

put forward other agendas.
U.S. policy formulation is also impeded by widespread ignorance in Congress of the transformation under way in East Asia. This is compounded by the readiness of some American lawmakers to take up particular causes, often unrelated to the wider interests of the United States in

the Asia-Pacific region. The loss of a central focus in America's Asia policy has been exacerbated by a growing need to redirect resources to major domestic problems that Mr. Clinton in his election campaign promised to address. With no Soviet threat and an array of daunting domestic difficulties, there is less of a constituency now for foreign policy issues. Disenchantment with overseas troubles has been deepened by what are widely seen in America as U.S. fail-

ures in Somalia, Bosnia and Haiti. In the United States, knowledge of Asian countries is often based on television coverage of specific inci-dents. It also tends to be colored by active lobby groups.

All these trends have come together

to undercut attempts to build a trans-Pacific partnership. To dispel the tensions that currently afflict America's Asia policy, President Clinton must take the lead in setting a coherent and coordinated foreign policy.

The writer is a former Australian ambassador to the United Nations and several Asian countries and former head of the Department of Foreign Affairs and Trade in Canberra. He contributed this comment to the Inter-national Herald Tribune.

tional agenda. This leads to testiness and impatience with those countries that question American motives or lice officers will quickly want if iohs remain scarce. Protest votes against the present leadership and in favor of the militants cannot be discounted. What

happened in Algeria three years ago should caution those who would hold back budget support to apply pressure to the Palestinians. In Algeria, the December 1991 elections swept into office an Islamic militant party that owed its victory largely to the protest votes of thousands of Algerians, who were weary of the meffective and corrupt governing party.
U.S. policy should be to do every

thing possible and appropriate to help create a political and economic nate to encourage the eventual election of Palestinians from the mainstream - and not from Islamic militant groups like Hamas that furdamentally oppose the peace process because they consider Israel's very existence an abomination.

In other words, "walk around" money is needed now for the acknowledged Palestinian leadership to spend on salaries and job creation.

Some of this assistance may be squandered or put to poor use, but there is a reasonable expectation that this money will help strengthen the peace process. Abuses are inevitable; to some extent they can be tolerated. Palesimian political leaders face new and risky challenges. They need the help of all who support the peace process.

The writer, a senior fellow at the Council on Foreign Relations, is a former U.S. assistant secretary of state for Near Eastern affairs. He contribute this comment to the Herald Tribune

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Diploma Mania

PARIS — A good deal of sarcasm has been leveled at China on account of her innumerable mandarins and learned men, furnished with all kinds of diplomas, possible and impossible. In this respect France is rapidly becoming a China on a small scale, the mania for diplomas having developed to such an extent. A case has just been recorded of a family, consisting of twelve children, all of whom hold diplomas, and one of whom holds three. In France the worship of the diploma has become a fetish.

1919: Hopes in Brussels

BRUSSELS — Among the dreams which this city has for the future is one in which it will be the European centre of the vast Continental financial operations to be undertaken by the United States after the signing of peace, America gained financial supremacy through the war. She has given large credits to all Allied na-

tions, and now it is felt she mu continue, even extend, these credits. In this work it will be necessary to have I financial centre in the Old World and Brussels hopes to be that

1944: New World Order

LONDON - [From our New York edition:] A new world order in which? council of the great victorious states will keep the peace while maintaining a minimum standard of armanical was outlined before the House of Commons today [May 24] by Prine Minister Churchill. In his speech, in which he defined British aspiration for a post-war world organization which would combine the structure and form of the League of Names with a world assembly of powers to work with the council and with mil tary power to enforce peace. Ountil revealed that with the approval of President Roosevelt he had invited Charles de Gaulle to London "in the near future" to discuss the future at ministration of liberated France.

Jacqueline Kennedy Onassis

By now the image is burned into the American memory: a young woman in widow's weeds standing between two small children. One of them, a little boy who is not yet 3 years old, has his hand raised to his forehead in salute. He is honoring, of course, his father's coffin, which, borne on a caisson and followed by a riderless horse, is on its way to Arlington National Cemetery.

There are other photographs, thousands of

them, and since last week many of them have showed up in newspapers and on television. They will continue to do so for years. Because the young woman in widow's weeds. who became the 64-year-old grandmother who died last Thursday, had an extraordinary hold on the American public. Other presidential wives have captured the

nation's respect; a few have captured its love. But Jacqueline Bouvier Kennedy Onassis did something else as well — she captured

Part of her fascination can be attributed to

the sheer drama of her life. By the age of 31 she was first lady; by the time she was 34. first widow. She raised two children, lost three others and married a Greek shipping magnate who, after the Golden Boy who was her first husband, seemed to her puzzled admirers a somewhat improbable Prospero.

Widowed again after she and Mr. Onassis drifted apart, she went to work in book publishing. Not spendthrift with her fame, she used it shrewdly in the service of landmarks preservation.

The rest of her mystique, however, must be credited to the intangible - to whatever it is that makes certain performers and writers and the occasional politician as much myth as reality. Her looks helped. So did her style so did her dignity. Above all, though, what makes Jacqueline Bouvier Kennedy Onassis memorable is that in a public sea she steered a private course; that in the age of confession, she kept her own counsel.

- THE NEW YORK TIMES.



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International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France. Tel.: (1) 46.37.93.00. Fax: Circ., 46.37.06.51; Adv., 46.37.52.12. Internet: IHT@curokom.ic

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The Soviet threat, which prompted

trade deals, notably with Japan. Unpredictability and inconsisten-

ing in Jakarta in November. tency. Washington tells Tokyo that

with the United States cannot in the

ferent Asian cultures.
There is uncertainty in Asia about the level and durability of America's commitment to and military presence in the Western Pacific. U.S. trade policy has caused similar doubts. Washington has tried to promote simultaneously an open multilateral trading system through the Uruguay Round negotiations, a regional trade group in the Americas, and managed bilateral

ally, also suffers from U.S. inconsis

Japan's annual trade surplus of \$60 billion is unacceptable and threatens

> efficient Australian exporters of farm products and other goods about pro-tectionism in the U.S. market.

threat provided. There is no longer a central issue to which Washington can relate all its policies. However, the main reason for the inconsistencies is the pursuit of conflicting objectives by the Clinton administration. On one side is idealism and the long-standing American wish to remodel the world in its own image by promoting U.S. concepts of democracy, human rights and a free market. On the other side is Ameri-

economic self-interest. both aspects of this policy tension, without suggesting how they might be reconciled. Of the former, he has said that America's "overriding purpose must be to expand and strengthen the world community of market-based democracies." This is essen-

tially a crusading position.

By contrast, his more pragmatic

Tell Us All About the Waldheim File

N EW YORK — In 1948, the U.S. representative on the United Nations War Crimes Commission voted to list Kurt Waldheim as an "A" suspect, the most serious category, for his work in Yugoslavia as an Austrian officer during World War II. The case vanished. No connection ever seemed to be made with the Waldheim fast rising in the Austrian Foreign Ministry.

Over the years, the U.S. Embassy in Vienna then sent confidential re-ports on Mr. Waldheim to Washngton. Some have been obtained Professor Robert Herzstein of the University of South Carolina history department. He has made them available to me. with a specific purpose in mind.

September 1961: "Waldheim is considered by many sources to be outstanding among officials in the ministry and he has proven most cooperative and helpful in promoting U.S. interests. July 1964: "The Embassy has

found Dr. Waldheim extremely cooperative and friendly and considers him to be outstanding among Austrian Foreign Service officers . understanding and receptive to American thinking. August 1966: "... a thoughtful, dignified individual who has been

cooperative and helpful in promoting U.S. interests. August 1968: " cooperative and receptive to U.S. interests." We do remember Kurt Waldheim, don't we? That was the first sentence in this column on Nov. 26, 1989. To help Mr. Herzstein achieve his purpose, it is important

Mr. Waldheim, with the help of

to ask it again.

the United States and other major

By A. M. Rosenthal

powers, became secretary-general of the United Nations in 1971. He was re-elected four years later. But when he tried for a third term, the United States was one of only a few countries that wanted him.

Then he became even better known in the world. The details of his wartime record, which he had expunged from his official biography, became public, including services to the German military authorities as they deported Serbs, Greek Jews and other prey to their deaths. Still, he was elected president of Austria.

In 1987 he was put on the U.S. watch list, prohibited entry as a foreigner who assisted or participated in "activities amounting to persecution" during World War II. The questions that remained are emphasized now by the records Mr. Herzstein obtained - and their af-

fectionate cuphemisms about his

cooperation in promoting the inter-

ests of the United States. How was the record of Mr. Waldheim's service to the Third Reich military machine made to vanish from international diplomacy during all his years in the Austrian Foreign Ministry? Why did the United States turn out a sanitized biography in 1952, devoid of information about his warning record and of that American vote in the

War Crimes Commission in 1948? Was the United States simply a little forgetful when it backed him for secretary-general in 1971? If so, why did a 1972 CIA inquiry

into his wartime record turn up nothing? Just a bungle? Or was U.S. support of Mr. Waldheim given despite knowledge by some American officials of his

war record? Was it payment for his

"cooperation" as an Austrian dip-

lomat and in expectation of favors as secretary-general? How many other nations knew of his past but had similar expectations? Is painstaking forgetfulness still an American practice with, let's

say, criminals of the KGB?
Mr. Herzstein, author of "Waldheim: The Missing Years," is working on another book about the concealment of the Waldheim pass. (He also has a new biography out of Henry R. Luce.) After years of investigation, he says Mr. Waldheim "was protected by the U.S. government, provided information in return for that protection and profited from the government's willingness to obliterate his wartime service.

Now: His purpose in giving me the "assessments" above, which he got from the State Department, is to try to focus congressional attention on opening the more important and still closed Waldheim files of the CIA. Mr. Herzstein and The New York Times are considering legal action to overturn CIA refusals. But he thinks it urgent that Congress itself pass legislation preventing government agencies from denying information about World

War II war crimes. Myself, I think passing such legislation would be the best way, productive and revealing, for members of Congress to show that they do indeed remember Kurt Waldheim The New York Times.

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Sifting Through the Pasts In Search of an Identity

By William Pfaff

PRAGUE — The Czech government vet said very much about. Where should I wants its country to be seen as more advanced than the other former Communist countries of Central Europe in order to tighten the Czech Republic's but that they also possess a special narelations with Western Europe. Yet this ambition is contradicted by the present plistic repudiation of nationalism." government's unwillingness to join the West on Western terms.

Prime Minister Vaciav Klaus said recently that while his government wants integration with Western Europe, it does movement in Russia, and quite possibly not want European union. He said that for Russia's neighbors. The Clinton adnot only his country but also the other former Communist states need "to find their own identity and not to lose it straight away on their road to Europe." And "we should not accept the mis-leading and false idea that something

Politicians in the former East bloc do not all want their countries to 'return to Europe.' But this poses a question: Where exactly should — where does — Europe' stop?

called Europe must be great strong united, prelabricated and controlled from above" in order to compete in today's international society.

Mr. Klaus objected in particular to the social welfare measures associated with the European Union today, identifying these as a milder form of the "ag-gressive socialism" from which the Czechs and other Central and East Europeans escaped when Soviet commu-Minister Klaus is saying. But one wonnism collapsed in 1989.

His idea of "Europe" thus is not that of the German and French governments, chiefly responsible for the Maastricht treaty's program for progressive in terms of the past. Nationalism, of European unification.

Mr. Klaus represents one important current of thought among the new leaders who have taken over from the former dissidents and intellectual rebels who created most of the post-1989 governments in ex-Communist Europe.

- As the most prominent figure from

those romantic postrevolutionary days, Czech President Vaclav Havel now says that the Czech Republic is no longer "post-Communist" but a normal de-mocracy. As such, it experiences the return to power of normal politicians.

Here as elsewhere in the region, notably in Hungary and Poland, an increasing number of these were also functionaries of the former Communist governments. They do not automatically see the future of their countries as "a return to Europe,"

as the former dissidents did. This poses a problem that no one has

where does — "Europe" stop? Mr. Klaus is saying that the Czechs

belong to West European civilization The present leaders of Russia insist

that Russia is Europe, too, and that if it is treated otherwise the consequences ministration agrees, wanting to solve the Russian problem and the East European problem at the same time.

If not only the Czechs but Lithuania, Belarus and Ukraine are Europe, surely Russia is Europe. Its literature and music are integral to the modern European consciousness. On the other hand, it is evident that at some point Europe stops, and something else has begun.

It is not perhaps important to say where exactly that point is, but it is important for the countries to the west of Russia to understand that there is a difference between what they are and what the Russians are.

Mr. Klaus is saying that there is also a difference between what Czechs are and what Western Europe is. Perhaps the West Europeans should pay attention. No doubt a difference exists, although that is not what people in East-Central and Eastern Europe were saying before 1989. President Havel has consistently

spoken as if his country were entirely a part of the moral community of Western Europe and of the Western democracies. It is, of course, possible to be part of that community and yet not wish to adopt the same political and economic choices as the members of the existing European Union. That is what Prime

ders if the implications of this argument are fully understood. Mr. Klans and the others who believe as he does see the future of their countries course, nearly always provides a romanticization or reinvention of history. People take the past they prefer, and usually embellish it. The "Greater Serbia" being created in the former Yugoslavia is an act

of imagination, a deadly one. There always are several pasts. The past experienced by Central and Eastern Europe in this century is not something that any sane person would wish to relive. But it is much more relevant to Europe's situation today than Central Europe's real or imagined medieval history.

This recent past must be left behind and the future understood as an opportunity for change. Since 1989 the peoples of the region have been offered the possibility of serious change. It is not apparent that all of them, or possibly any of them, will take it.

International Herald Tribune D Los Angeles Times Syndicate.



LETTERS TO THE EDITOR

D-Day Considerations

Regarding "There Were Germans in Normandy and Some Lie There Still" (Opinion, May 18) by John C. Ausland:

How could it "contribute to European harmony" if, as Mr. Ausland suggests, one or more of the European leaders would include the German military cemetery at La Cambe in his or her Normandy itinerary? It is scandalous enough that veterans of the U.S. 90th Infantry Division are to hold a memorial service there.

For at La Cambe are buried veterans of the SS Panzer Division "Das Reich"
— the unit that massacred French civilians at Oradour-sur-Glane.

SHIMON SAMUELS. Paris.

The writer is director for Europe and Latin America of the Simon Wiesenthal Center.

The anniversary of the momentous battle triggered by the Allied landings in Normandy should be celebrated by all veterans, regardless of nationality. It is a time for them to remember fallen comrades, friends and adversaries. The occasion can document our maturity and wisdom. It is not the time for politicians to boost their profiles; that is disrespectful of the fallen. Sorting the dead by nationality or, as happened with President Ronald Reagan's visit to Bitburg, by military unit, is an obscenity. When one considers the youth of most soldiers buried in the cemeteries of Europe, all were victims.

They should be respected as such. If Chancellor Helmut Kohl is not to be invited to the Normandy ceremonies, other politicians should turn down their invitations, freeing the stage for the veterans of the lighting, and returning some dignity to a mournful remembrance of young lives cut short.

A. SPANGENBERG.

Herald Carlo Gribune Wille

Invasion On Allies Land in France

As Planes and Ships Blast Coast:

More Room in America

Regarding "U.S. Envoy Rebukes Ger-mans and Kohl on Foreigner Issue" (April 16) by Rick Atkinson:

I am quite sure that the Germans have many faults and deserve to be criticized. But surely a country with twice the population density of France and eight times that of the United States can decide for itself whether it wants to be a country of immigration. Considering the huge number of refugees now in Germany, it is strange to hear criticism from the representative of a country whose government has forcibly repatriated Haitian refugees.

KLAUS J. MULLER-MOHWALD.

Think Harder About Haiti

Regarding "Haiti; When All Else Has Failed, Time to Invade" (Opinion, May 16) by John Kerry:

Senator John Kerry's call to arms is little more than a revival of Cold War nation-building strategy. He offers no analysis of what action might be best in the unique case of Haiti's historical tugof-war between military rule and smokescreen democracy.

While asserting that a Vietnam-like quagmire can be avoided in Haiti, the

senator would justify intervention there by the need to "prove to all renegade elements that Americans mean what they say." The Vietnam debacle, of course, resulted from a battle for American credibility that continued long after the possibility of military success had been ruled out.

Mr. Kerry ignores another lesson from Vietnam by dismissing the Haitian Army as an "unformidable opponent."
Such underestimation of the enemy produced lackluster strategic planning against the Vietcong and, more recently, against the warlords of Somalia. Democratic change in Eastern Europe

and South Africa proved that successful democratization necessarily involves a peaceful, internal movement that begins at the top of the government hierarchy. In this respect, the United Nations should consider de-escalation of policy

in Haiti instead of risky escalation. Abandoning the embargo of Haiti in favor of monetary incentives to the Cedras regime to guarantee immediate elections may be the only hope for democracy in Hain. PAUL J. CRYSTAL.

Creteil, France.

The Bashing Wasn't Funny Regarding "East Asia Will Find Its Own Roods to Democracy" (Opinion, May 17) by Mahathir bin Mohamad:

When I worked in Washington in the 1970s, Japanese-bashing was popular. Some of my American colleagues, resenting the increasingly stiff economic competition, joked: "Perhaps the U.S. helped rebuild Japan a bit 100 well. We're the victims of our own success." When I studied there in the 1980s, some of my professors, also jokingly, said the same thing. Now, in the 1990s, I wonder whether those remarks were really meant to be jokes. The last part of Prime Minister Mahathir's speech rings a bell.

This time I fully share his views.

ARIZAL EFFENDI. Bekasi, Indonesia.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

The Healthist Izationer Will int: Fail to Impress the Governor, All

By James Thurber

Mr. Thurber, the humorist, died in language by izationizing almost every 161. This previously unpublished article, noun and adjective ending in "al," but 1961. This previously unpublished article, written in 1956, will appear in a forthcom-ing collection, "People Have More Fun Than Anybosh: A Centennial Celebration of Drawings and Writings."

N EW YORK — Now a certain Pub-lic Health expert has come up with a new classification of me and my age group, or, to be precise, those of us who

MEANWHILE

are in our 60s or older. The Public Healthist divides us into the institutionalized and the noninstitutionalized. As good luck, prayer and a sound diet would have it. I belong to the noninstitutionalized, which includes the working, the up and about but unemployed, and

those who are just lying in bed at home. When the time comes for me to be committed to the funny house or a nursing home. I will become an exnoninstitutionalized person. If and when, upon good behavior, I shall be released in the custody of my family, my designation will then be that of an unex-noninstitutionalized person.

When I am put back in, after raising hell on Third Avenue and other subversive conduct, my new tag will be as any modern child could tell you, "re-unex-noninstitutionalized." I do not propose to take it lying down

when I am dragged back to the institution, and I have a plan already worked out to plague the Public Health expert. I will pretend to be a maximum bed-rest case until my chart is filled with overconfident descriptions of my various inabilities. Then one bright day, when the Healthist makes his rounds, I will be hanging from the chandelier in my room, not by my neck but by my heels, and reciting, without missing a word or rhyme, all of "The Prisoner of Chillon."

I like to think that the Healthist will have a number of journalists, col-leagues and state officials in tow, per-haps even the governor. I like to think of him being so shattered by the failure of his analyses and prognosticationization of my case that he will have to be completely reclassified himself.
Oh, I shall be able to handle him. have no fear of that.

"Come, come, Mr. Turble," he will say, with a firmness showing clear signs of crumble, "be a good statistic, now,

for these gentlemen. And shake hands with the governor."

"If the governor wishes to shake hands with me." I'll reply, "he will have to lie down on his back. I intend to hang here until I have finished 'Intimations of Immortality." It will be a great, if considerably confused, victory for me.

I had planned to veer off here into one of my attacks on the Izationizers, who have deformed and bloated our

I have decided to conserve my strength for that triumphant day in the funny house or the nursing home. However, I have enough strength for Meal segre one crack in conclusion. The public Clearly

one crack in conclusion. The public figures in America, who are largely responsible for the beating English has taken, don't seem to realize that they are playing verbally into the hands of the Communists. Nothing reduces the duck prevision ity so much as izationizing people into a colorless lump of category.

I have viewed with alarm, this many a year, the decline of the spoken word. The trend toward massive meaninglessness got its greatest boost during the McCarthage period, when there seemed to be an unspoken slogan, incidental for the attack on everything all along the line. The slogan was Lingua delenda est.

I fell asleep upon this ominous Latin phrase recently, and dreamed a night-mare. I may be overexerting myself, but I am going to tell what it was anyway.

Two men in uniform were measuring the thepos-

I am going to tell what it was anyway.

Two men in uniform were measuring me for a uniform just like theirs. One man had no mouth and the other one had no ears, and their names, displayed rget denied

had no ears, and their names, displayed on badges, were Tweedledumb and Tweedledeaf. When they got me all dressed up in a kind of straitjacket. Tweedledeaf said, "It makes you look like everybody else. Does it make you feel like everybody else?"

"Yes," I said. "How am I going to tell myself from me?" Tweedledeaf grinned evilly. "I can't hear what you're saying," he said, "but Tweedledumb can. If you want any information, ask him."

I was about to protest that Tweedle-

I was about to protest that Tweedledumb couldn't say anything, but I realized it wouldn't do any good, whatever

ized it wouldn't do any good, wnatever I said. "An amusing thought has just struck me," said Tweedledeaf. "You may not be able to tell yourself from you, since you look like everybody and everybody looks like everybody else, so the said on you."

The continuent is chestly with the continuent has foreign and everybody looks like everybody else, so the said on you."

The continuent is chestly with the continuent has foreign and the continuent has foreign and the continuent has been also been also been able to tell yourself from the continuent has just and th

I will put a tail on you."

And he put a tail on me, a big chesty tail in a dark suit, whose derby kept going up and down his forehead as he slowly chewed something. I woke up at that point, yelling, as usual.

I have put down this little description not so much to amuse or frighten.

tion not so much to amuse or frighten anybody as to have a record of it in case my memory should succumb to the obliterating processes of age. Right now, it is all right.

Right now my classificationization to chart reads as follows: "Sex, male. Age, going on 62. Color of moods, grayish black. Height, indeterminate because of ducking. Occupation, sympathizer with lost or unpopular causes. Social status (subject to change without notice), non-institutionalized."

I'll see you in the funny house. The New York Times.

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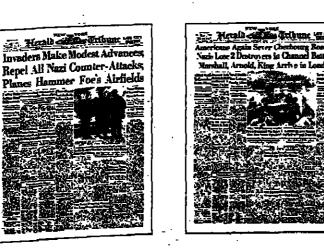
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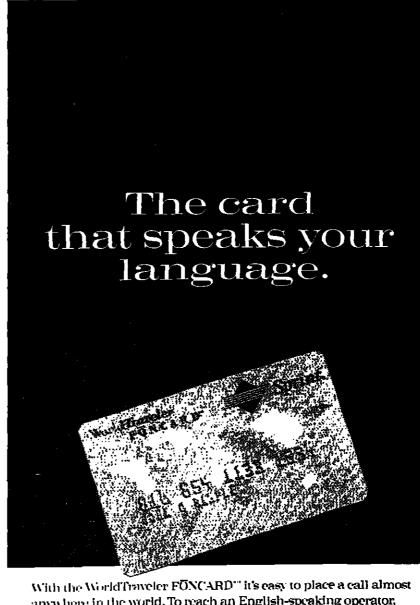






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Easy Riding With Italy's Triple Threat

By Joan Dupont

how to describe his witty, original

style. "It's all right with me to be compared to Woody Allen because I like his movies." he says. "I'm not

sure I resemble him though; some-

times I don't even resemble myself."
The director may be the only

man in his profession to get high on

chocolate. Bright bits of tin foil

float around his suite overlooking

the sea. In honor of his favorite

chocolate cake, the movie house he

owns in Rome's Trastevere is called

the Nuovo Sacher; there he shows

the kind of dramas he thrives on,

ny Guitar," restored by Martin

playing 'Caro Diario' again." he said. "It came out in Italy last win-

ter and did well. Maybe the film strikes a note with the Cannes pub-

"Because of the festival, we're

uional Herald Tribune ANNES, France -Slender, bearded Nanni Moretti, the director who moves with priestly elegance and plays water polo with a vengeance, has celebrated turning 40 with a movie that tells all: "I'm a beautiful 40-year-old," he declares in "Caro Diario" (Dear Diary), for which he won the Cannes festival's best director prize Monday night.

Moretti, who has made seven films, is not known in the United on the Vespa has been called narcis-sistic; in "Caro Diario" he takes States outside the festival circuit; in Europe, particularly in France, the narcissism for a subject, examining the leftists of his generation, their quirky passions and phobic dislikes, country that co-produced his last films, he is admired for backing young Italian cinema and for standand airing his own obsessions. He took special care with the muing up to Silvio Berlusconi. Italy's triple threat writer-actor-director is often compared to Woody Allen. sic, paying more than he usually mostly because people don't know

likes for scores by Keith Jarrett and Khaled. The action is filmed simply: Moretti drives through deserted Rome, daydreaming about people he would like to meet — Jennifer Beals - and critics he would like to strangle - particularly the one who loved "Henry, Portrait of a Serial Killer." He actually spots the actress and tracks down the critic, torturing him with his own words: "It's my way of making a joke on the critics. I'm not for censoring violence in films, but if we're having violence, I prefer Jonathan Demme."

E goes on a pilgrimage to the spot where Pier Paolo Pasolini was but doesn't make. This year. Sacher presented Abbas Kiarostami's "Life Goes On," Derek Jarman's "Blue," and Nicholas Ray's "John-. murdered: "Pasolini was important for Italy — an inde-pendent intellectual — an important figure in our collective memory; we're losing our memory about fascism, we're ignorant of our own history."

The second section, "Islands," is a satire on a generation of intelleclic too because it's so different from tuals who wanted to run away from the other films here; it's free. I tried it all. The director, 100, needed a to recapture the feeling of irrespon- breath of fresh air: "I wanted to sibility I had when I made my first put all my characters on the islands shorts."

A chronicle of the director's life over the past two years, the film is

A chronicle of the director's life lectuals shut up in their ideologies, over the past two years, the film is

made up of three chapters — "On My Vespa," "Islands," and "Doc-tors." It opens with Moretti on his Vespa, traveling through Rome in August, moves to the Aeolian Is-lands, and ends up with his visits to doctors in search of a diagnosis for a strange itch he developed. "I shot the movie backward," he said. "After my sickness. I wanted to do something light in a quiet space, a happy space. So I started on the Vespa to give the audience time to get into this particular kind of film." The beautiful middle-ased man

> get hooked." He visits Gerardo, a friend who has made a life study of Joyce's "Ulysses" and who brags

that he hasn't watched television in 30 years. But a random glimpse of "The Bold and the Beautiful" on TV fascinates him. "Italy is a culture of soccer and TV," Moretti explained, "and the most powerful man in TV and soccer is Berlusconi -- the head of our government is also the head of an empire, the information empire. This is seriously wrong: You can't run a country the way you run a

company — you can't rule a state with the profit logic."

This is the kind of speech he never makes in the movie; instead. with Gerardo in tow, he travels to Panarea, where Antonioni filmed "L'Avventura," and Stromboli, which is Rossellini country. Contemplating the crater, Gerardo gets

impatient for his TV fix.

Up to the last part, "Doctors," the filmed diary has been a lighthearted experience. Moretti starts to itch; he becomes a doctors' dilemma. He undresses for a series of Self-Sufficient), shot in Super-8. A glate.

'Pulo Fiction.'

specialists, and lands at "The militant of the counterculture, he Prince of Dermatologists." Every day, the bottles of medicine and prescriptions pile higher, and the iction turns into historical fact.

At a clinic for Chinese medicine

he was sent to have an X-ray, then a

CAT scan. Diagnosed with cancer, he is told there was no hope. He starts to film his chemotherapy sessions: "Some people thought it was a strange idea to have filmed my chemotherapy, but I had no qualit about it at the time; I had no idea how I'd use it either. Speaking about my sickness wasn't like reliving it. When I make a movie I'm thinking about where to put the camera. I don't think that there's a right attitude to sickness; when it's serious it doesn't matter what your attitude is: You can be passive, negative, or positive, a fighter. What counts is being lucky, getting cured."

The director has always been an activist; an early script "Militanza, Militanza" was never produced, but in 1976, he managed to finance and

Boos and Whispers at Cannes

relishes taking on everything holy: He played a free-thinking priest in "La Messa è finita" (The Mass Has Ended, 1986), a disillusioned Commanist who has lost his memory in "Palombella Rossa" (The Little Red Dove, 1989) -- "a new way of telling a story, a film about a real problem in a style that isn't realistic; the crisis of communism, shown through the game of water polo."

Nanni Moretti:

resemble myself.

Sometimes I

don't even

Luckily, it turned out that the doctors were wrong about his cancer being incurable, and the director got to make a happy ending to his diary." I don't usually keep a diary," he said, "though I keep notebooks for work, but I do talk to myself."

At the end of the film, he talked to the camera too, in his husky Roman accents, surrounded by an elaborate mise-en-scène of pill botties. "Now every morning, before my cappuccino and roll, I drink a glass of water." And easy rider Moretti got back on his bike, made film "Io Sono un Autarchico" (I Am his movie, and went on eating choc-

'Tosca' in the Abstract

By David Stevens International Herald Interne

ARIS — The Opera Bastille's new production of Procini's "Tosca" (mally made it before the public, 10 days behind schedule and under a cloud-of labor-management strife that will almost certainly get worse before it gets better. Not only were the first three scheduled perfor-

mances canceled before the fourth became the de facto premiere Monday, but the project of transmitting live Wednesday's gala (with Placido Domingo as Cavaradossi) on a giant screen outside the opera house and on other screens around the country, also was dropped, to the great regret of the owners of cafés surrounding Place de la Bastille, among others. In dispute is the implementation of a plan social

intended to put the house in order before the new director-designate, Hugues Gall, takes over next year. The labor unions approve of a reorganization in principle, but not to the point of agreeing with the loss of 136 jobs in a total work force of 1,700, full- and part-time. As for "Tosca," literalists probably will not be entirely happy with this abstract and visionary con-ception of what is one of the most realistic of operas set in real sites in the Rome of 1800 and in the midst of real events. Werner Schroeter, the German filmmaker and stage director, is much attracted by operatic subjects (even in nonoperatic films) and by the power of images, and his designer, Alberte Barsacq, is his collaborator of long standing.

The church of the first act might have been one of

Piranesi's imaginary prisons after a bombing, except for the statue of the Virgin at one side and Cavaradossi's religious painting on the other. But the decapitated saintly head of the painting is hardly the Mary Magda-lene of the libretto (a St. Catherine, perhaps?), and even less one that Floria Tosca could be jealous of.

The second act, the most successful of the three, suggested a palace-prison interior, with the limt of a marble wall and the dimensions of a large salon indicated in blood-red lines. The playing area, which had only Scarpia's huge table as furniture, was surrounded by Scarpia's huge table as furniture, was surrounded by horizontal apertures occupied by motionless guardians. The third act, an abstract top level of the Castel Sant'Angelo, has not the statue of St. Michael that tops it in real life, but an image of a falling Satan or Lucifer to parallel Tosca's leap into an interior void.

Schroeter's direction of his singers, and other scenic detail, was uneven. Here too, Act 2 was the most successful, with the Tosca-Scarpia conflict carefully worked out and spectacularly culminated, with Scarpia

expiring on the part of the desk not occupied by his unconsumed dinner. But much is made of Cavaradossi's wounded hands, although Scarpia makes it clear that the painter's head was where torture was applied. He distants his third not make the painter is the painter's his third not make the painter is also and the painter is also as the painter is also as the painter is a painter in the painter is a painter in the part of the painter is a painter in the part of the painter is a painter in the part of the p dictates his third-act aris to an accommodating julier, an aria that does not represent a letter but an erotic reverie. The corpse of a royalist soldier in Act J is never explained, and Tosca observes the execution of Cavaradoss improbably from directly behind the target.

In any case, the staging was well-served by the cast, whose three principal roles represented yet another example of new-age American-Russian collaboration. Carol Vaness sang the title role with dramatic pertinence, and proved herself a real actress in her involvement with Tosca's tribulations, more than compensating for the lack of a very Italianate sound. Sergei Larin's agreeable lync tenor offset his somewhat mechanical agreeable lync tenor offset his somewhat mechanical acting as Cavaradossi, and Sergei Leiterkus was a consummately skillful Scarpia, with splendidly coordinated smeer, eyebnows and vocal snarl. In the pit, Spiros Argins was in charge of a thoroughly idiomatic musical performance.

HE Orchestre de Paris observed a traumatic event in its most recent concert program, featuring Mahler's "Das Lied von der Erde" in an understated but moving performance conducted by Semyon Bychkov and with the mezzo soprano Marjana Lipovsek and the tenor Gary Lakes as the satisfying vocal soloists. The concerts were dedicated to the memory of Pierre Voclinsky, the orchestra's general director, who died unexpectedly at age 61 after his return with the orchestra from its

Vozlinsky was a rarity, a born impresario with a real musical background. A premier prix graduate in piano of the Paris Conservatore, he soon turned to management, musical filamaking and record production. At Radio France in the 1970s, he reorganized and raised the standards of its orchestras, attracted the likes of Sergin Celibidache and Lorin Maszel as permanent conductors, and thought up such productive ventures as having issac Stem spend two months in close contact with the Orchestre National.

He later came to the Orchestre de Paris, and after joing with Daniel Barenboim to be part of his team at the Opera Bastille, he realized this was ill-fated and returned to the orchestra.

The tributes in the program from leading musical personalities have the ring of rare sincerity. One, by Pierre Boulez, says in part: "If the word professional has a meaning in the vocabulary of French musical life, it is in large part thanks to him."

LONDON THEATER

Almost Reviving 'Pericles'

By Sheridan Morley International Herald Tribune

ONDON — A revival of "Pericles," the least satisfactory of all Shakespeare's plays and indeed the least Shakespearean since there is evidence that whole chunks of it are the work of others, usually means one of two things: Stratford is feeling guilty about having ig-nored it for a decade or two, or there is some director out there with a reputation to make.

The current revival is at the National's Olivier stage, and its direc-tor, Phyllida Lloyd, is already reasonably established, so we will have to look elsewhere for a motive. It is,

Théâtre de Complicité. of stilts giving us a cardival-king peared on the first night, was that Antiochus, while the same actress nobody had bothered to get much kethryn Hunter, herself a Combeyond the idea. Though Leslie

plicité veteran) later turns up in a Megahey is credited as director and breathtaking parody of Barbara (with Williamson) co-author, nei-Windsor as the bawd of the broth-ther man seems to have done a lot el. References therefore range from more than travel through the halfthe "Carry On" movies to Chinese dozen Barrymore biographies for a Opera and Japanese Kabuki, but few of the old Broadway and Holthe most constant sight is that of a lywood anecdotes. They haven't director desperately signaling to us even bothered to write an end to that she hasn't the faintest idea the show, so that Williamson what or who this play night really abruptly departs on the line, be about, but that if we'll just stay "That's all there is," giving us no in our seats she'll think up something else to divert our attention in Barrymore died, or whether it just a moment. Meanwhile, a large cast is left to flounder around the

they can from the wreckage.

This "Pericles" is typically long on concept, short on actual deliv-

stage and the script, grabbing what

I think, that Lloyd wished to see A Night on the Town With John eration was a tortured alcoholic with a choreographer and a design-er, toward taking our minds off the faltering evening. The idea was a text altogether and simply distract- great one: Williamson returning to ing us with a selection of divertisse- a London theater where he has ments, rather as though Peter been much missed these last 15 Brook's "Midsummer Night's years, and in a stage biography of Dream" had been rearranged by the one of the other great "Hamlet"

hell-raisers of the century. Thus we get an actress on a pair The trouble, at least as it ap-

"That's all there is," giving us no indication of how, where or why much matters to him or to us. But it should. Even a cursory

glance at Gene Fowler's "Good Night, Sweet Prince," the best of the bios, suggests that Barrymore's is a classic American tragicomedy and one that deserves much better Nicol Williamson's solo "Jack - than this. The "Hamlet" of his genhow far she could go, in partnership Barrymore" (Criterion) turns out to the starriest member of the "royal" be not so much a night as a rather family of Broadway," but also a man who could never forget being seduced at 14 by his stepmother, nor yet the incarceration in a mental home of his actor-father. Maurice. It is a great story, one never yet properly told on stage or screen. Merely to use it as a half-built vehicle in which Williamson can warm over his own old "Hamlet" is a chronic waste of both star and sub-

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by some French commentators that Clint Eastwood, Hollywood. "Cannes hasn't turned its back on its the jury president, had favored American movies and vocation because Tarantino's work is a parody of that the festival was turning its back on a tradition of favoring "arty" movies. Eastwood brushed aside the suggestions after the America, It's Americana rather than American and

ceremony, adding that he was bound by festival rule not to discuss the prizes: "It was a democratic decision. People thought it was original. I can't say how I voted." The festival director, Gilles Jacob, dismissed the controversy, saying the festival had no tradition to stick

popular films or for more art films. There's no law."

ANNES, France - For the third time in the last

Palme d'Or to an American lowlife serenade. Quentin

Tarantino's showy salute to the cool and the crazy,

Tarantino's movie was the most talked about at the

festival, and the most controversial. The announce-

ment was greated with some booing and suggestions

six years, the Cannes Film Festival awarded its

"Pulp Fiction," a thriller mixing violence and crude humor, is seen by some critics as a typical marketoriented Hollywood production at odds with such past winners as "Farewell My Concubine." The French daily Le Quotidien said on Tuesday that the Golden Palm had been "stolen" or "skillfully negotiated." Tarantino's victory is reminiscent of the unexpected

crowning of "sex, lies and videotape" or of "Barton Fink," low-budget movies by Hollywood outsiders. Film buyers stressed that Tarantino was atypical of owes a lot to European directors," said Paul Brett of the British Distributors Gr Fiction" among its titles.

Two films by celebrated directors shared the Grand Prix du Jury, Cannes's runner-up award. They were Zhang Yimou's "Houzhe" (To Live) from China and to: "We've always had some juries which go for more Nikita Mikhalkov's "Outomlionnye Solntsem" (Burned by the Sun) from Russia. (Reuters, LAT)

Danger! Flintstones Ahead

By Anthony Ramirez New York Times Service

L SEGUNDO, California -- Ahem. Attention, please, citizens of Britain, Germany, France, Australia, Japan and other principalities: You may want to form a line right now. On Friday, "The Flintstones" is to open in the United States. It will then cross the oceans this summer to a movie theater near you.

Step right up to Flintstones active wear, sizes 4 to 18. Thrill to Flintstones video games. Marvel at Flint-stones wristwatches. Read the Flintstones book. Hang the Flintstones poster. Play Flintstones chess. If movie and merchandising power were all that

mattered, then the winner of this year's contest for summer juggernant would be Mr. Yabba-Dabba-Do. The people behind last year's prehistoric blockbuster. Jurassic Park are marketing and producing the movie, which stars John Goodman and Elizabeth Perkins as Fred and Wilma Flintstone.

Already, the star-making machinery is in overdrive, with McDonald's touting itself as "RocDonald's," and Goodman appearing on "Saturday Night Live" in Bedrock regalia and on the "Tonight" show holding a Talking Fred doll from Mattel.

But before counting the doubloons, Mark DiCamillo a marketing director at Mattel, allows himself a shiver of uncertainty. In 1986, a toy line that he helped develop, Masters of the Universe, seemed headed for similar blockbuster status until the movie it was hitched to, starring Dolph Lundgren, bombed.

DiCamillo's company is spearheading an effort to ship millions of toys into stores in advance of the movie. Just one toy, the Talking Fred doll, entails the production of 200,000 Freds, valued at \$6 million at retail. "Are we trying to launch a craze? I suppose so," said

DiCamillo, whose official title is director of marketing, boys' toys. "Unfortunately, there is no exact formula for starting a craze. If there were, there would be crazes popping up every second." A Mattel spokesman chimed "And there would be no need for Mark DiCamillo."

Assuming that adults do not overdose on the hype before they open their wallets, what spoils can a summer movie hit look forward to? Huge box office, certainly, but even more money on top of that from the worldwide retail sales of toys, video games, T-shirts, baseball caps, pillowcases, bubble bath, Christmas decorations and more. There are 50 movie licensees and nearly 200 cartoon licensees. All told, about 1,000 Flintstones products will flood the market.

The merchandisers' sales goal: \$1 billion.

Rock and Buddha in Japan

By Andrew Pollack New York Times Service

ARA, Japan - Shinkai Shindoh, the head priest at one of Japan's oldest and most famous Buddhist temples, says that all he knows about rock 'n' roll is that it gives him a headache. "Why do they have to wear those strange costumes and have such long hair?" said Shindeh, whose taste in fashion leans toward clerical robes and a shaven head. But last weekend, Shindoh found himself the

host of an unusual rock concert featuring Bob Dylan, Jon Bon Jovi, Joni Mitchell and INXS among other pop notables, as well as Japanese rock musicians, the Tokyo New Philharmonie Orchestra, a traditional Japanese orchestra, taiko drummers and a chorus of about 100 chanting Buddhist monks.

The setting was the courtyard of Todaiji, a

temple established in the eighth century, when this city near Kyoto was the capital of Japan. The stage was directly in front of the Hall of the Great Buddha, the largest wooden building in the world and home of perhaps the largest statue of Buddha in the world. The 49-foot-high bronze Buddha looked down upon the concert, his face visible to the audience through a window.

The three concerts here last weekend, are the first of what are expected to be seven annual concerts at some of the world's architectural treasures. Future sites are envisioned to include the Pyramids, the Forbidden City in Beijing and the Taj Mahal, though none of these sites has been confirmed yet.

The concerts, called the Great Music Experience, are sponsored in part by Unesco, which hopes the concerts, by drawing upon the appeal of rock musicisus, will introduce the world's cultural heritage to an audience that would otherwise never

BOOKS

SO FAR, SO GOOD: A Memoir

By Burgess Meredith. 277 pages. \$22.95. Little, Brown. Reviewed by Tom Wiener

THIS may be the first show-biz. I memoir whose subject plays a supporting role. The first giveaway is the chapter titles: "Katharine Cornell," "A Marriage, a Musical. and Maxwell Anderson," "Kurt Weili and Lotte Lenva." "Tallulah Again." "Orson Welles." "John Steinbeck," "Weren't You Married to Paviette Goddard Once?" and so on. Definitely a case of gilt by asso-

Not that Burgess Meredith is overwhelmingly modest. He quotes chapter and verse from New York critics who were awed by his mid-1930s Broadway turns in "Little Of Boy" and "Winterset." In 1958 he directed Zero Mostel as Leopold Bloom in the stage production of lengthy aria, reprinted herein. Mostel concludes that Meredith was one of the best directors I've ever worked with."

"Winterset" for him. Ernie Pyle personally selected Meredith to play him in "The Story of G. I. Joe." And Orson Welles thought so highly of Meredith that he hired a lovely French girl to entice him to play Prince Hal in a 1940 Shakespeare stage production.
But for all his high-profile asso-

ciations. Meredith never saw his career kick into high gear. The 1936 film "Winterset," his Hollywood debut, might have launched him on a long run in movies, but he proved tough to cast. He had neither the looks of a Clark Gable nor the charisma of a Spencer Tracy. Meredith and his second wife. Margaret Perry, soon discovered that "when we had a job, Hollywood was pleasant enough; but when we were jobless, the town turned tough and cruel." So they shuttled between the coasts until World War Il broke out and their marriage

broke up. Bloom in the stage production of During the war Meredith en-"Ulysses in Nighttown," and in a countered Paulette Goddard, the sexually voracious actress whose own marriage to Charlie Chaplin was nearly played out. She and Private Meredith flirted for several names. Maxwell Anderson wrote and brief marriage.

As a young actor in an apprentice workshop, Meredith was accused by the stage diva Eva Le Gallienne of coming on so strong he was "spitting in God's eye." The source of this intensity was twofold: a childhood of Dickensian dimensions and a mental disorder, diagnosed only much later.

Three marriages later, he found domestic tranquillity with a Balan-chine dancer named Kaja Sundsten. She was 18, he was nearly 40; she soon became pregnant. After two children, he had created the loving family he'd craved as a child. Meredith occasionally refers to

being in therapy during the 1930s and 1940s for his violent mood changes. His illness turned out to be cyclothymia, "a mild bipolar disorder characterized by instability of mood," but he is vague about how and when this was discovered and, more important, how it was

Eventually Meredith found a niche in Hollywood as a character actor; he has worked steadily for the past 30 years, piling up dozens of credits and two Oscar nominations. Nor is Meredith simply dropping years before settling into a stormy for "The Day of the Locust" and "Rocky." On TV he played Joseph

Welch to Peter Boyle's Joseph Mo-Carthy — an Emmy-winning per-formance that was also a measure of activities I followed, I smould have supporting role in so much of it.

In the supporting role in so much of it.

In the supporting role in so much of it.

In the supporting role in so much of it.

In the supporting role in so much of it.

It is so moved in the supporting role in so much of it.

It is so mu revenge for Meredith, who had been blacklisted in the 1950s.

Malibu, and admits, "Many of the life like his. Even if he did play a activities I followed, I should have supporting role in so much of it.

BEST SELLERS

The New York Thans
This list is based on reports from more than
2,000 hookstores throughout the United States.
Weeks on list are not necessarily consecutive. FICTION

I REMEMBER ME, by Mary REMEMBER ME, oy man y
Historia Chart
2 THE CELESTINE PROPHE
CY, by James Rodfield 1 12
3 INCA GOLD, by Circe
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SON COUNTY, by Robert James Waller ACCIDENT, by Danielle 7 ACCIDENT, by
Steel 11 14
8 LIKE WATER FOR CHOCOLATE, by Laura Esquived 10 58
9 THE ALIENIST, by Caleb
Carr 7 6
10 LOVERS, by Judith Kranz 8 6
11 THE FIST OF GOD, by Fredcrick Forsyth 14 3

12 SLOW WALTZ IN CEDAR BEND, by Robert James Walto CHARADE, by Sendra

14 DISCLOSURE, by Michael
Crichton 15 DAYBREAK, by Belva Plain NONFICTION

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LIGHT, by Betty J. Entire with
Cortis Taylor
2 REBA: My Story, by Reba
McEntire with Tom Carter __ 2
3 THE BOOK OF VIRTUES,
by William J. Bennett __ 3
4 MIDNIGHT IN THE GAR-DEN OF GOOD AND EVIL by John Berendt
OLD SONGS IN A NEW
CAFE by Robert James Wal-

STANDING FIRM, by Dan 7 BEYOND PEACE. by Richand Nicon
8 HAVING OUR SAY by Serate and A. Elizabeth Delany
with Amy Hill Hearth 9

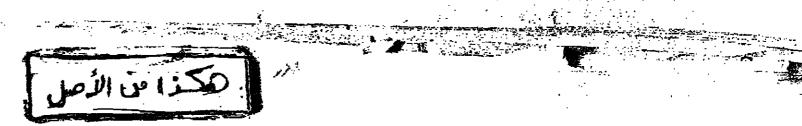
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II JUPLOMACY, by Henry Kis-13 THE HIDDEN LIFE OF DOGS, by Ekzabeth Marshall 14 SOUL MATES, by Thomas Moore _______ 15 ZLATA'S DIARY, by Zlata

ADVICE HOW TO AND MESCELLANEOUS 1 IN THE KITCHEN WITH ROSIE by Rosic Daley 2 MAGIC EYE II, by N. E Thine Partners II, by N. E

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n Japan



International Herald Tribune, Wednesday, May 25, 1994

IBM Puts

Its Eggs In One Ad Basket

By Daniel Tilles Special to the Herald Tribune PARIS - International Business

Machines Corp. said Tuesday that it would consolidate most of its global would consolidate most of its global advertising at a single agency, Ogilvy & Mather Worldwide. Ogilvy will be responsible start-ing June 1 for advertising the 1BM

brand and all of its products and services. More than 40 ad agencies around the world now handle the job, but Ogilvy is not among them. Although precise figures are hard to come by, the value of the account is thought to be as much as \$500 million a year.

IBM advertising executives around the world conducted an internal review in recent months on the company's strategy. An IBM spokeswoman said the results indicated that a single agency would be best positioned to "leverage the tre-mendous equity of the IBM brand name using a consistent and coordinated brand message, something which was just too difficult to manage with its current roster of more than 40 ad agencies worldwide."

She said Ogilvy "offered a num ber of qualities" that made it IBM's choice. Among these were previous work in the computer field, for such companies as Compaq Computer Corp. and Microsoft Corp., and its Charlotte Beers, the Ogilvy chair man, called this the "shepherding of brands through turbulent times.

Ogilvy & Mather, a unit of WPP Group PLC of London, is based in New York. Among its clients are American Express payment cards, Jaguar automobiles and Maxwell House coffee.

Hervé Brossard, chief executive of DDB Needham France, said "The decision came as a total shock to IBM's current roster of agencies." His company won the IBM PC business for Europe in October. "I was notified by fax, I havent even spoken with anyone yet at IBM."

The IBM spokeswoman said the shift would not affect certain relationships, notably in Japan.

In Fashion Coup, Armani Executive Joins Calvin Klein

By Suzy Menkes PARIS — The dawning of the age of America as a global fashion force was forecast Tuesday by Gabriella Forte - the woman who made Giorgio Armani a household word.

In a move that surprised the industry and Mr. Armani. Mrs. Forte will become president of Calvin Klein Inc., the Italian designer's arch-rival. Mrs. Forte. 45, was vice president of Giorgio Armani Spå until she left his Milan headquarters abruptly Tuesday after 15 years. She wil take up her new post on Sept. 1.

*America is just discovering a global fashion market --- before designers only thought about America," she said in a telephone conversation from her Milan home. "It's the beginning of a story, and anything in its embryo stage is exciting. I was ready for a change, to be president of a company, to spend more time in the United States and to work with a company more mass-oriented."

Mrs. Forte paid generous tribute to Mr. Armani. "Giorgio taught me everything." she said, while a more terse communique from her former company thanked "Mrs. Forte for 15 years collaboration" and vished her well.

Whatever spin the principals put on the story, it is a coup for Calvin Klein in a battle that is played out even in Hollywood as the designers — both disciples of modern, minimalist clothes - vie to dress the most Academy Award winners.

The departure of Mrs. Forte comes at a difficult time for Mr. Armani's business, which swung through a heady expansion in the 1980s but which now faces problems in its jeanswear division, Armani A/X Exchange. Armani A/X is the U.S. division of Simint SpA, which last month reported a loss of 184 billion lire (\$116 million) for the first 10 months of its

financial year. Armani holds a 22 percent interest in Simint, which sources in Milan said had financial irregularities that were not revealed to Mr. Armani before he made his investment. But Armani remains one of

the most profitable fashion companies in Italy. In 1992, the latest full year available, the company posted a net profit of 78 billion lire. Calvin Klein is just emerging

from a difficult period of financial restructuring, which in-volves selling his lucrative \$150

'It's the beginning of a story, and anything in its embryo stage is exciting,'

Gabriella Forte

million jeans business so that the designer can operate on a

licensing basis.
Since Mr. Klein and the chairman, Barry Schwarz, the co-founders of the company, will remain in charge, the initial impact of Mrs. Forte's defection from Mr. Armani may be mainly psychological.

She played down her role in developing the Armani business, especially through its Emporio Armani boutiques worldwide. Thirty-four percent of Armani's market share is concentrated in the United States, with 28 percent in Italy and the rest in other European countries and Asia.

But the fact remains that Calvin Klein, whose collections were once dismissed in Europe as Armani clones, is poised to take on the global fashion universe with one of its most powerful management figures at his

German Money Supply Chills European Markets Clearly toucher

FRANKFURT — The Bundes-bank announced Tuesday that The money supply was b growth in Germany's broad money supply had accelerated in April. was spurred by changes in the tax confounding economists' expectations for slower monetary growth and chilling stock and bond mar- to the federal government. kets across Europe.

the money supply might lead the Bundesbank to hold off on cuts in its leading interest rates useful. its leading interest rates until money growth declined substantially. The news led to a 2 percent drop

on the Frankfurt stock exchange and sizable declines on the London. Paris, Amsterdam and Zurich markets.
"German money supply dominated Europe today and started a

sell-off in the bond market," said Stuart Thomson, an economist at Nikko Europe. According to a preliminary cal-culation, the M-3 measure of money supply grew at rate of 15.8 per-

cent in the year ended in April, up

from 15.4 percent in March, the central bank said. The Bundesbank also said that the money supply measure was cal-

The money supply was boosted by high consumer borrowing that

The rate of expansion exceeded

The annualized figure is calculated using statistics from just five days of each month. The Bundes-bank said that the pace of money supply growth had actually slowed for the month of April as a whole.

The latest M-3 increase exceeded many economists' expectations, although a German newspaper, citing unnamed Bundesbank sources. reported last week that money expansion in April had probably exceeded that in March.

This data will encourage the market to take a pessimistic view about the course of short-term interest rates," said Schweizerische Bankgesellschaft (Deutschland) AG in a note to investors. The Bundesbank trimmed its

culated 6.3 percent above its level main interest rates, the discourted Han and Lombard rates, on May 11 bo anion half a point. It was the third reduced crisison half a point. It was the third reduction this year in the discount rate 6 c minis which represents the cheapest for 2 the bell of bank horrowing in Germany. The load

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Bundesbank President Hans Tiet hat the man central bank was not planning.

man central bank was not planning?

more rate cuts "for the time being 5 the act.

The Bundesbank said in a writer was ten statement that the expansion of plane money supply in April had been by the boosted by transfer of the central bank's profit to the federal government. Last month the Bundesbank! transferred 18.26 billion Deutsches to homers (\$11.04 billion) of its 1992 mile pre-net profit of 18.8 billion DM to the upt of

Analysts said they doubted the denied Bundesbank would revise its target it per-for money-supply growth when it round reviews the target in July, if only on

grounds of credibility.

"To move the target to improve c Hotel the chances of hitting it means you live and are only really moving the goal-athern a posts," said Richard Reid, chief one two concernies at Union Renk of Switz-eith the economist at Union Bank of Swit-Sith the

(Bloomberg, Reuters) Mr.

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CEOs Draft Hi-Tech Advice to EU

By Tom Buerkle ional Herald Tribune

BRUSSELS - European leaders must follow a liberal blueprint to build an information superhigh-way, relying on rapid deregulation of telecommunica-tions, private finance and market-proven standards rather than protectionism or massive public projects, a

group of industry leaders is preparing to recommend.

The recommendations are included in a draft of a report that will be a centerpiece of the summit meeting of European Union leaders on June 24 and 25 in Corfu, Greece. The group of business chiefs includes the heads of 19 major European companies, among them Carlo De Benedetti of Olivetti SpA and Etienne Davignon of Societé Générale de Belgique.

The executives also will urge European Union lead-ers to endorse nine pilot projects to give the public and industrial sectors tangible evidence of the benefits of merging telecommunications, computing and enter-tainment technologies. These projects include establishing so-called suburban teleworking centers to enable 10 million white-collar employees to leave their city offices and work closer to home by the year 2000.

The leaders commissioned the report in the hope that it would help Europe catch up with U.S. efforts to build an information highway for services ranging

BANKS WERE ESTABLISHED TO PROTECT

DEPOSITORS' FUNDS. IT'S STILL

OUR MOST IMPORTANT MISSION.

from interactive video to teleconferencing, while cre- ent has ating millions of new jobs and boosting Europe's oreign competitiveness in the process.

"An information society is a means to achieve so it. That

zerland in Frankfurt.

"An information society is a means to assure the draft says. "We ic And many of the Union's objectives." the draft says. "We ic and not in not in the not in the notation of the information of the informa

have to get it right, and get it right now."

That urgency was echoed in Bonn on Tuesday as the show government appointed a task force of political and m when business leaders to find ways to make Germany come them petitive in telecommunications and multimedia, and said it would make the issue a priority when it takes over the presidency of the European Union in July.

"Around half of future economic growth will come from this area," said Paul Krneger, the telecommunitions minister.

"Our report urges the European Union to put its faith in market mechanisms as the motive power to carry us into the information age," the draft says.

The draft cites Europe's telephone monopolies, with their resulting high costs, as the biggest single obstacle to information networks. It urges government leaders to effectively free telephone companies to operate as pri-

vate companies and to establish a single European regulatory framework, but does not demand privatization outright or call for an acceleration of Europe's 1998 timetable for full competition in telephone services.

MEDIA MARKETS

118.44 119.05 -0.51 Raw Materials

For more information about the Index, a booklet is available free of charge. Write to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neuitly Cedex, France.

Fixance 118.71 120.03 -1.10 Consumer Goods

Services 117.34 117.58 -0.20 Miscalianeous

Industrial Sectors

Energy 111.87 112.39 -0.46

Fox Deal Shocks Big Three

International Herald Tribune World Stock Index ©, composed of 280 internationally investable stocks from 25 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100.

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127.91 129.06 -0.89

97.81 98.10 -0.30

128.11 129.29 -0.91

Compiled by Our Staff From Dispatches EW YORK - Fox Broadcasting Co.'s announcement that it had lured 12 television stations away from the Big Three U.S. networks set up a scramble for new relationships between networks and affiliates, suddenly making precarious the partnerships that date to the beginning of the television era.

The broadcast television division of News Corp. said Monday it cut a \$500 million deal with New World Communications Group Inc. that would give Fox 12 new affiliates — eight of which are now affiliated with CBS, three that carry ABC programming and one from NBC.

The move represents a sweeping realignment of the American television industry and sent shares of Rupert Murdoch's media conglomerate soaring more than 3 percent on the Australian Stock Exchange. News Corp. ended trading Tuesday at 9.29 Australian dollars (\$6.80), a 29-cent gain on the day. Media analysts said the deal has immediate implications for advertising revenue at the upstart Fox and many said they planned to add between 3 percent and 4 percent to their 1994-95 earnings

projections for News Corp. The deal clearly took the three biggest U.S. television networks by surprise CBS, which had already seen Fox steal away the rights to broadcast arready seen Fox steal away the rights to broadcast
National Football League games that it had held
for four decades, now faces the further humbling
exercise of having to seek new — and probably
weaker — affiliates in many of the biggest cities in
the country, including Dallas, Detroit, Cleveland
and Atlanta.

Anthony C. Malara, president of CBS affiliate relations division, said he was stunned when he received the news in a phone call Monday morning from William C. Bevins, chief executive of New

World. Mr. Malara said he asked Mr. Bevins in

disbelief, "What are you doing?" Shares of CBS fell to \$270.00 Tuesday, a loss of \$18.00, after sliding \$15.50, to \$288, on Monday. Mr. Malara spent much of Monday calling sta-

tions in cities affected by the change. "It's a big blow," he acknowledged. "But it's not Armaged-don." He promised that CBS would have new alfiliates in each city, though he said that many might have to be weaker UHF — ultra-high-frequency stations, which are those with channel positions above 13 on the dial. Fox already has affiliates in all 12 cities involved

in the New World deal, but the Fox stations in many of those markets are less desirable with weaker signals. By luring older, stronger stations onto its roster in those markets. Fox is, in effect, The Fox network had its beginnings only in 1986;

it lacks the distinguished news operations and rich entertainment history of CBS, NBC and ABC. But the flamboyant Mr. Murdoch has been moving the network toward equal status with those competitors,

and Monday's move was his boldest yet.
"We are getting closer to parity," Mr. Murdoch said "We are about three-quarters of the way there." Contracts between a network and its affiliates are short-term, usually a year or two, and can be broken by either party upon expiration. Because of that, Fox executives said Monday that they thought they could have all 12 new affiliates in place within 18 months — some of them by au-

The switch is likely to translate into improved ratings for Fox, while CBS, depending on which stations it is able to secure in the affected cities. could sustain serious damage to its programs across the board.

(NYT, Reuters, AP)

Speculation Fuels Rise in

Compiled by Our Staff From Dispatches
LONDON -- Coffee and cocca
prices soured Tuesday to their speculators continued to throw

"The huge movers are the speculators and the funds," one analyst said. Coffee for July delivery peaked in early London trading at \$2,480 a ton, the highest for sevenand-a-half years and \$184 above the previous close. The price drifted off in the afternoon but still ended \$54 higher, at \$2,350. Some producers warned, howev-

er, that the recent rise in coffee prices - touched off a few weeks ago by concern that there might be

The jump in coffee prices spilled over into the cocoa market, which hit its highest level in more than six years. In London on Tuesday, cocoa for July delivery jumped more than £80 (\$121), to £1,085 a ton, before ending the day at £1.062.

New York 38.70 387.30 — 2.60
U.S. dollars per gunce. Landon officiol IIIIngs; Zyrich and New York Opening and closIng prices; New York Comex (June)

Coffee Prices

money into commodity markets.

den to be sustainable.

"We have to be careful: we are looking for remunerative prices for growers, but it is not in our interest to have a runaway market," said Rubens Barbosa, Brazil's ambassador to Britain who is also president of the 29-member Association of

highest levels since the late 1980s as

a crop shortage this year because of bad weather — has been too sud-

Coffee Producing Countries.

broughout history, manhas sought to safeguard the things he values. It was true in the Middle Ages, when banking institutions. emerged to shelter the wealth created by an expanding market economy, It's equally true now.

Today, however, safety isn't a matter of having the biggest strongbox or the heaviest padlock. In roday's fluid world, safety is ned to prudent policies, a strong balance sheet and a conservative banking philosophy.

Those are the very qualities that have made Republic National Bank one of the safest institutions in the world. Our asset quality and capital ratios are among the strongest in the industry. And our dedication to protecting depositors' funds is unmatched anywhere.

As a subsidiary of Safra Republic Holdings S.A. and an affiliate of Republic New York

Corporation, we're part of a global group with more than US\$5 billion in capital and more than US\$50 billion in assets. These assets continue to grow substantially, a testament to the group's risk-averse orientation and century-old heritage.

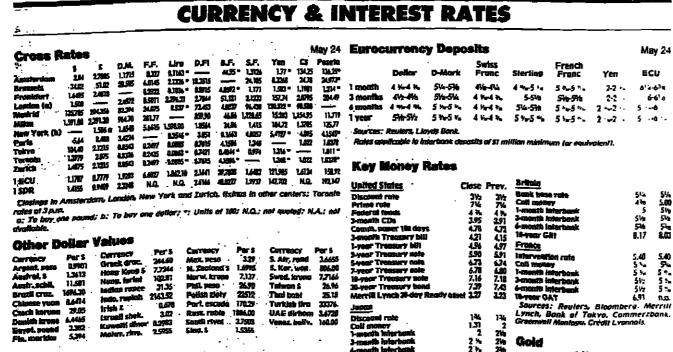
So, while much has changed since the Middle Ages, safety is still a depositor's most important concern. And it's still our most important

REPUBLIC NATIONAL BANK OF NEW YORK (SUISSE) SA



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EUROPEAN FUTURES

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AARKET DIARY

Bond Rally Fails To Revive Stocks

cussed Mi, NEW YORK - A rally on the and market and a resilient dollar nation say ted share prices on the Big Board editor MF arly on Tuesday, but the rebound n out of steam and left blue chips Bar aly slightly higher for the day. fini

The Dow Jones industrial averge, which had risen as much as 3.63 points in early trading, lost SUE aat gain and fell at one point feli ent

U.S. Stocks

much as 12.59 points below Aonday's finish. It recovered to lose at 3,745.17, a gain of 2.76 oints for the day.

Four stocks rose for every three hat fell on the New York Stock Exchange, where trading volume vas 279.87 million shares on Tueslay, up from 249.40 million on

The benchmark 30-year Treaury bond closed at 86 12:32, up 3/32. It rose as high as 86 29/32 in he course of Tuesday trading and tad closed at 85 31/32 on Monday. The yield was quoted at 7.30 per-

ent as trading ended on Tuesday. Jown from 7.43 percent Monday. "The bond market is rallying." probably because investors feel re-"aren't going to stick," said Barry Berman, head trader at Robert W. Baird & Co. in Milwaukee.

Tuesday after the announcement of a breakthrough in the deadlocked trade framework negotiations be-tween Japan and the United States.

Although the Big Board's rise was lukewarm, the Nasdaq Contposite Index posted a relatively strong gain of 6.52, to 731.47. Shares of computer software, drug, electrical equipment computer system and semiconductor makers led

Health care stocks were also favoted and were paced by Merck, up % at 30%, which announced it would sell its 59 percent stake in Synetic.

Del! Computer led the Nasdaq actives, rising 21, to 28% after reporting a strong gain in earning, in the third quarter.

IBM rose P - to 63% and grow ing optimism about a series of alliances IBM has made or is planning with companies involved in interactive entertainment.

Several traders said they were watching shares of Philip Morns Con whose hourd meets Wednesday. Many believed a decision to separate the company's food and tobacco businesses would drive the stock sharply higher, while others sent commodity price increases warned the stock could fall sharply if no action was taken. The company's share fell Tuesday by 1% to 53%. (Bloomberg, ATX, Reuters)

. Trade-Talk Progress Gives Dollar a Boost

against the yen and other major lar will go lower," said Chris Widcurrencies Tuesday after the United States and Japan agreed to resume formal trade negotiations. The dollar closed in New York at

104.72 yen, up from 104.39 Monday, and at 1.6545 Deutsche marks. up from 1.6436. The U.S. currency

Foreign Exchange

rose to 5,6615 French francs from 5.6263 and to 1.4140 Swiss francs from 1.4048. The pound slipped to \$1,5060 from \$1,5070.

U.S. Trade Representative Mickey Kantor said negotiators were beginning talks under guidelines aimed increasing Japanese imports of American products and services. The breakthrough came after five days of meetings in Washington.

With progress on trade, the U.S. government is considered less liketo call for a strong yen to curb Japan's trade surplus with the United States, a strategy it seemed to pursue last year as the dollar plunged against the yen.

Now that trade talks are under NEW YORK - The dollar rose way, "there's less risk that the dolness, international economist at Chemical Bank, "We're very close

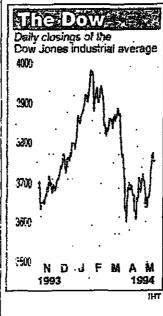
Firm stock and bond markets

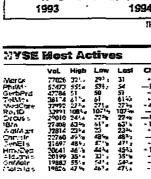
also underpinned the dollar. But many traders and analysts said they remained cautious on the trade front and warned that the dollar was still vulnerable to a slide. "I don't think the dollar is out of

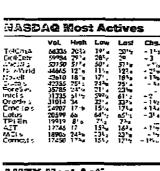
the woods yet," said Hunt Taylor, managing director at Reynwood Trading Corp., a Short Hills, New Jersey-based currency-trading company, "Every day I hear someone say the dollar is going higher and, so far, it hasn't." Traders said they did not expect

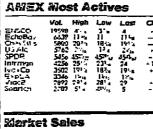
the dollar to make any big gains against the ven until Japan's trade surplus with the United States actually starts to shrink.

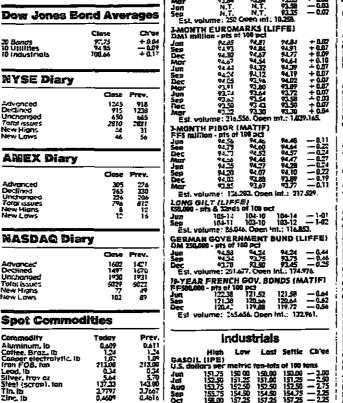
"This is a good first step," said Peter Gloyne, manager of institutional foreign-exchange trading at First National Bank of Chicago, "They still have a lot of work to do."

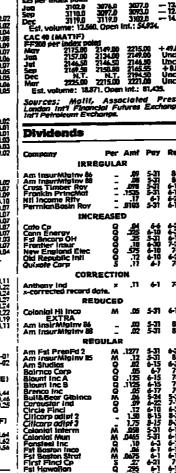


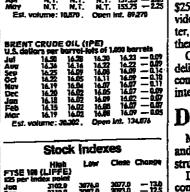


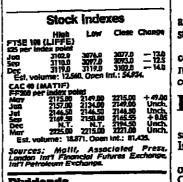


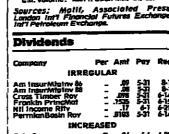














Strong Sales Lift Dell Profit, But Derivatives Bite

AUSTIN, Texas - Dell Computer Corp. said Tuesday its first-quarter earnings surged more than 86 percent, aided by strong sales of Pentium-based personal computer systems, but profit would have been higher if not for losses on financial derivatives.

Net income for the computer company in the quarter ended May 1 rose to \$19 million from \$10.2 million in the comparable year-earlier period, while sales rose 14 percent to \$766.6 million. Pentium system sales, which are based on Intel Corp.'s top-of-the-line microprocessors, contrib-

Toronto

uted about 10 percent of worldwide revenue - a Dell has closed more than half of its investment 115 percent jump from the previous quarter. Demand for the systems was particularly strong in the United States, the company said.

But Dell said its first-quarter results were dented by a \$15.6 million charge related to losses in trading of interest-rate derivatives. The company also took a \$10.7 million charge for declines in the market value of certain investments because of interest-rate movements.

The company said it had decided to reduce its level of exposure in the derivatives market and not invest in such instruments in the future.

derivative portfolio, has taken steps to limit further exposure, the company said.

Dell joins a growing list of companies whose bottom lines were eaten into by derivatives losses. That list includes Procter & Gamble Co., Gibson Greetings Inc., Mead Corp. and Air Products & Chemicals Inc.

"We deeply regret that our strong operating improvements have not been fully realized in net income because of charges related to interestrate derivatives and investments," said Michael Dell, the chairman of the company said.

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GTE Plans Extensive Video Network

IRVING, Texas (Bloomberg) — GTE Corp.'s GTE Telephone Operations unit said Tuesday it planned to build a video network to build million homes in 66 markets within 10 years.

The network would be capable of delivering broadcast the interactive television programming. The unit said it would interactive television programming. The unit said it would interactive television programming. The unit said it would interactive \$250 million by the end of 1995 to build a fiber-optic and coasing the video network in Thousand Oaks, California; St. Petersburg and Carallette. ter, Florida; Honolulu, Hawari; and northern Virginia. Other markets then be added.

GTE said it would work with existing entertainment progra deliver television programming during the first two years. In additional company plans to develop and package its own line of transitional interactive programming, starting in northern Virginia.

Deere Posts Record Profit and Sales.

MOLINE, Illinois — Deere & Co. on Tuesday reported ecount and revenue for its second quarter, citing soaring demand for struction equipment.

Deere said it earned \$189.3 million in the three months to April 1 compared with \$21 million a year earlier. Results for the 1933 million reflected a one-time charge of \$80 million for a restructuring an company's European operations.

Health O Meter to Buy Mr. Coffee

BRIDGEVIEW, Illinois (Bloomberg) — Health O Meter Products and Tuesday it had agreed to acquire all the common stock of the Co Inc. for \$15.50 a share, or \$135 million.

Inc. for \$15.50 a share, or \$135 million.

The transaction, subject to approval by Mr. Coffee shareholders in other conditions, is expected to be completed by early September in Coffee's board has approved the transaction, and the company shareholders, Worth Corp. and Worms & Co., which control share percent of its stock, have agreed to vote their shares in favor.

Health O Meter makes scales and equipment for consume, medical and office uses. Mr. Coffee makes automatic drip coffeenaces, refinitives, accessories and other kitchen appliances.

filters, accessories and other kitchen appliances:

Germany and U.S. Sign Air Accord

BONN (Knight-Ridder) - Germany and the United States signed four-year agreement Tuesday regulating and expanding air inffic a Officials from the United States and Germany said the

Officials from the United States and Officials from the agreement would promote fair competition between the countries. In the first years of the so-called open-skies agreement, there will be a freeze on the number of flights to Germany by U.S. carriers and the German assignational airline Lufthansa will be allowed to fly to 25 American chief The agreement precedes a cooperation agreement between Lufthania and United Airlines that is due to begin next Wednesday

Boeing Sees \$980 Billion Market

PARIS (AFP) - The world market for new airliners will be worth 1986 billion in the next 20 years, an executive of Boeing Co. said Tuesday.

The vice president for marketing of the Boeing commercial arguments. group, Richard L. James, projected that carriers would make \$249 billion of purchases to replace existing airliners and would invest \$731 billion in additional planes to cope with an increase in traffic. Booing, the world largest manufacturer of airliners, claims about 60 percent of the market.

For the Record

American Stores Co. said first-quarter earnings rose 16 percent as cost reductions more than offset a 1.3 percent decline in sales. (Moonberg) Merck & Co. announced that Martin Wygod, as vice chairman and chairman of its Medco Containment Services Inc. unit, had resigned to "pursue other interests."

BASF to Cut Personnel

LUDWIGSHAFEN, Germany — BASF AG, the German chemicals company, an-

nounced Tuesday job cuts and a sharp reduction in special bene-fits to company workers.

The company workers.

The company workers.

The company workers.

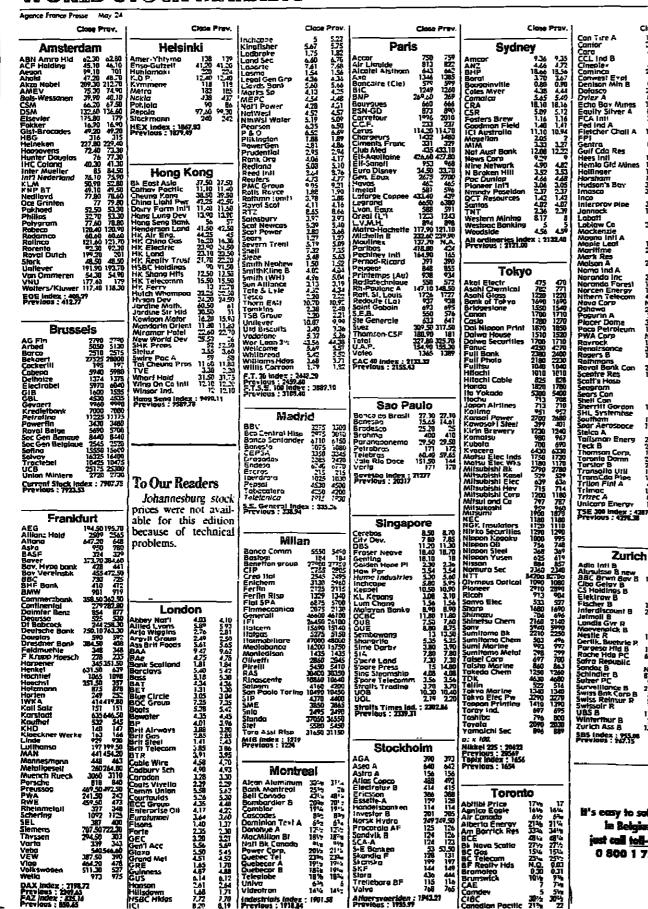
Mr. Kley said BASF had been at the headquarters in spent nearly 1.1 billion Deut; sche marks (\$665 million) on special benefits to staff in 1993.

Mr. Kley said BASF had spent nearly 1.1 billion Deut; sche marks (\$665 million) on the special benefits to staff in 1993. It said these costs had to be seen to be supported by the said these costs had to be seen to be supported by the said these costs had to be supported by the said these costs had to be supported by the said these costs had to be supported by the said the Max Dietrich Kley, chief fi-

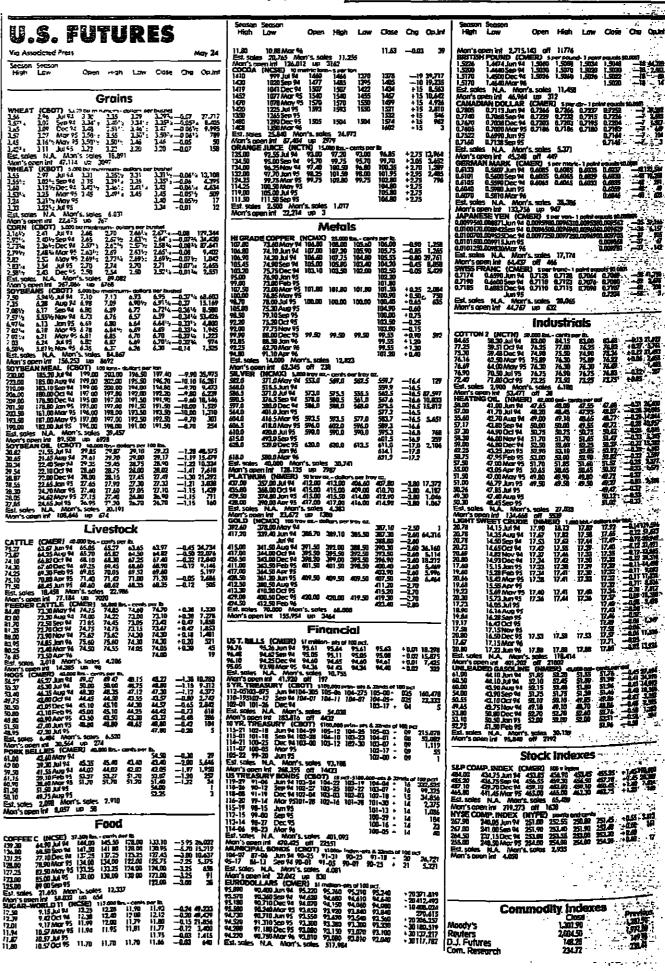
nancial officer, said BASF would abolish wage premiums for long service and also scrap fully paid holidays for stall win-are about to retire. He also said that wage scales would be related to performance.

reduced.

World Stock Markets



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Music Soothes Disappoinment In Thorn Profit

Compiled by Our Staff From Dispatches LONDON - Thorn EMI PLC reported on Tuesday weaker-thanexpected profit for its latest financial year, but it said its music business was performing well.

The music and electrical- equipment giant reported pretax profit of £326.5 million (\$493 million) for the year ended March 31, a rise of 19 percent from the previous year. Analysts had forecast higher pre-

million. Sales were down 4 percent. to £4.29 billion. Chairman Sir Colin Southeate said the results "revealed strong performances from the music, rental

Marks & Spencer **Profit at Record**

Compiled by Our Staff From Dispatches LONDON — Marks & Spencer PLC, the largest retailer in Britain, said Tuesday profit tose nearly 16 percent last year as cost-cutting

and overseas expansion payed off. Marks & Spencer, whose opera-tions include the chain of food and clothing department stores in Britain and Brooks Brothers in the United States, posted a record pretax profit of £851.5 million (\$1 billion) on a 10 percent increase in sales, which were £6.54 billion. Sales of food and clothing led the gains.

The earnings were held back, however, by total of £27.5 billion in one-time charges for a pension program and the sale of satellite stores. The charges took investors by surprise, and the company's shares fell more than 2 percent. The company said it planned to spend about £1 billion over the next three years on expansion. (Bloomberg, Reuters)

and music-retailing businesses and good progress in the divestment of

nonstrategic husinesses." Sir Colin said operating profit 10se 22 percent, to £382.4 million, for the principal businesses, and that earnings-per-share rose to 47.7 pence from 43 pence.

Thorn's shares closed Tuesday at 1.096 pence on the London Stock Exchange, down 18 pence.

Thorn EMI's music business, tax profit of £339 million to £360 which includes the Capital, Virgin and New York record labels, increased its earnings by 25 percent, to £246.1 million. Those earnings, analysts said, highlighted the company's growing strength in an industry that is increasingly focused on suphisticated electronic systems.

"The opportunities are huge, because as all of these new mediums come out they will provide Thorn EMI with new ways to make money," said Nigel Reed, an analyst at Paribas Capital Markets.

"Also, the sort of people who will be able to afford these new technological toys will be of the age to know most of the groups in EMI's back-catalog." Mr. Reed added, Among other stars, Thorn EMI's back catalog includes recordings by

The Beatles and The Rolling Stones. Thorn has been selling its elec-tronics and lighting businesses to concentrate on recorded music and music retailing. The company's chain of record stores, HMV, increased its operating profit to £6.1 million, helped by an increase in sales of 25 percent to £403.9 million.

Thorn EMI said the overall results reflected strong demand for records by Frank Sinatra, the Rolling Stones, Janet Jackson, Diana Ross, Kate Bush, Paul McCartney and The Beatles. The company has upcoming releases expected from Pink Floyd, The Rolling Stones, Paula Abdoul and Garth Brooks.

(AFP, Bloomberg)

Sandoz Stock Penalized **Analysts Fear Overpayment for Gerber**

Compiled by Our Staff From Dispatches

ZURICH - Registered shares in Sandoz AG. fell 3.3 percent on Tuesday as investors registered disapproval of the Swiss pharmaceuticals company's planned takeover of Gerber Products Co.

The \$3.7 billion bid for Gerber, which was launched on Monday after Swiss markets were closed, left some industry analysts scratching their heads, although others said the plunned purchase of the baby-food company was positive.

"I just hope Sandoz can see more in this deal than I can," said Peter McDougall of Barclays de Zoete Wedd.

Some analysts questioned why Sandoz wanted to buy Gerber at all in view of the impression that the U.S. baby-food market has low growth potential.

Kevin Shea, an analyst with Standard & Poor's Corp., said the price offered by Sandoz, which was nearly 30 times the company's earnings. was much higher than any bid he had expected.

Other analysts said Sandoz was paying a high. but not unreasonable price for Gerber, which has more than 70 percent of the U.S. baby-food market. Gerber's stock price surged 46 percent, to \$50.50, after Sandoz said Monday it had agreed

with Gerber to acquire all its shares for \$53 each. "For a well-established name and a high market share, you have to pay goodwill," said Birgit Kuhlhoff, an analyst at Union Bank of Switzerland. Sandoz executives sought to calm nervousness

about the financial impact of such an acquisition. saying the deal would not dent this year's profits.
"We don't expect that a profit dilution will take place," Raymond Breu, chief financial officer of Sandoz, told Reuters, "Rather we expect the oppo-

site, that in later years there will be a profit pick-up. Sandoz is looking to boost the sales of its other nutritional products in the United States through Gerber's vast sales and distribution network. The Swiss company is also expected to benefit from access through Gerber to the fast-growing Mexican and Central American markets.

Gerber, on the other hand, hopes to take advantage of Sandoz's worldwide presence and penetrate the European and Asian markets, regions where Gerber has had little exposure.

There will be sufficient synergies already in the first year for no profit dilution," Mr. Breu said. Mr. Breu said that Sandoz would mainly finance the acquisition from its pile of cash and marketable securities of 6.2 billion Swiss francs (\$4.4) billion), but it was too early to give specific details.

"At the moment a large part will be financed from liquid funds," Mr. Breu said. He noted that Sandoz had looked at an align

ment with Gerber for a decade as a way of boosting its nutrition activities.

"There were no actual negotiations but Gerber was a dream candidate," he said.

The acquisition will double the sales of Sandoz's nutrition division from 1.72 billion francs in 1993, still substantially below the 7.35 billion in sales that was achieved by the pharmaceuticals division. Sandoz has long been convinced that nutrition will gain in importance and the addition of Gerber

will give it access to the market for baby food, where it has had only marginal involvement to "With Gerber, the chain is beginning even earli-" said Alexandre Jetzer, executive responsible

for international coordination. A number of analysts also saw opportunities for

mergy.
"For Gerber, access to Sandoz' distribution sys-

'I just hope Sandoz can see more in this deal than I can.' Peter McDougall, analyst with

Barclavs de Zoete Wedd.

tem outside of North America is very attractive some 86 percent of Sandoz's nutrition division sales are non-North American," said Les Pugh, an analyst at Salomon Brothers.

He added that the potential for international

jarred baby food sales was enormous. James Lee, an analyst with Moody's Investors Service Inc., said the business and financial strengths and "the potential strategic benefits of

the merged company will be substantial, especially the use of Sandoz's stronger marketing and distribution in international markets to extend the reach of Gerber brands overseas." Following the acquisition announcement, a number of analysts downgraded their ratings on

damentals were weaker than the sector average and that the offer from Sandoz represented the best likely value that shareholders would receive. Some skeptics said that the purchase price appeared to be extremely high for a company that appeared to have deteriorating fundamentals, at

Gerber's stock, saying the company's existing fun-

least in the short term.
(Reuters, AFX, Bloomberg)

Bonn Finds Illegality At Telekom

BONN -- The German government on Tuesday accused its own telecommunications monopoly of impeding fair competition by illegally subsidizing its data-transfer

An investigation ordered by the economics and postal ministries concluded that Deutsche Telekom set prices for its X.25 data-transfer services below cost, an economics ministry spokesman said.

The resulting losses were comesated for by subsidies paid from Telekom's lucrative basic telephone services.

Private competitors have complained that the subsidies meant they were unable to compete with Telekom in services like on-line information and tele-banking.

"The government has accepted that competition was hindered by Telekom's indirect subsidies for its Datex-P services," the economics

ministry said. Competitors said the government's position on the matter could be the first step in creating a truly open market if it took steps to guar-

antee free and open access for private operators. Because Telekom still has a monopoly on telephone networks, private operators must lease lines from it to offer telecommunica-

The data networks are one of the few telecommunications services already open for competition. The government plans to privatize Telekom in time for the planned commencement of free competition in all European Union telecommunications markets by 1998.

tions services.

A Postal Ministry spokesman said talks with the Economics Ministry and Telekom would begin soon to determine what measures might be taken against Telekom.

Officials said Telekom would probably be forced to raise charges for its data-transfer services and be given around six months to make them profitable.

Investor's Europe Paris Frankfurt London **CAC 40** DAX FTSE 100 index 3503 2400-3400 - # 3300 -2100 2000 D' J' F 1993 MAM Prev. Closs Exchange Tuesday Close % Chanc index 412.77 AEX 408.29 -1.09 Ameterdam 7.907.75 7,923.53 · -0.20 Brussels Stock Index Frankfurt 2,249,65 2.26 DAX Frankfurt 850.65 -1.82 Helsinki 1,879.46 2,459.60 London Financial Times 30 2,448,20 London **FTSE 100** 3,089.10 3,108.40 -0.62 338.94 -- -1.06 Madrid General Index 335,36 1,224,00 Milan -0.41 MIR 1,219,00 Paris CAC 40 2,133.32 2,155.43 -1.03 Stockholm Affaersvaeriden 1,943.21 1,955.99 -0.65 Vienna Stock Index 455.15 458.05 -0.63

Very briefly:

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• Empresa Nacional de Electricidad SA said it had increased its curren share offering to 8.70 percent of its capital from 8.26 percent because c high retail demand within Spain.

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• Moulinex SA, the French household appliance maker, announced at its best to estimated loss for the year ended in March of 550 million francs (\$9 ar. Hotel million), most of it from nonrecurring items including a charge of 15 Lilly and million francs for a restructuring.

· Austria will press ahead with its privatization program after the successful placement recently of stakes in two big state companie mination, including VA Technologie AG, whose shares will be listed on the Vienn: aint, Mr. stock exchange starting Wednesday. • Renault SA's chairman, Louis Schweitzer, will be appointed to a nev

three-year term as head of the automaker soon, probably at a cabine at the meeting set for June 1, industry sources said. Sweden said it had set a maximum price of 140 kronor (\$18) a share or continu-

the Pharmacia AB shares it will ofter to the public, a discount of 10 ment has kronor from the price for institutional investors. The government plans to a foreign sell most of its stake in Pharmacia in June. Germany's trade balance for March showed a surplus of 7.4 billion ted. And

Deutsche marks (\$4 billion), up 28 percent from February's figure, will not according to provisional data.

Reuters, Bloomberg, AFX, AFF les when

OECD Tells Austrian State Sector It Should Spend Less

VIENNA - The Organization for Economic spending and price increases under control.

Cooperation and Development on Tuesday gave Austria top marks for economic policy but said it would have to do more to bring state In its annual report, the Paris-based group said Austria had withstood the international recession well and was poised to return to a long-term growth trend in 1995.

The OECD said Austria's gross domestic international standards at 4.2 percent, is on a product fell 0.5 percent last year after rising 1.6 stubborn uptrend, the OECD said. percent in 1992, helped by strong consumer Finance Minister Ferdinand Laci

demand despite falling investment and trade. But the group criticized Austria's large state-owned sector for raising prices and said consumers were not seeing the cheaper imports that should result from the rise in value of the Austrian currency, the schilling.

In addition, unemployment, although low by than in other countries.

Finance Minister Ferdinand Lacina told reporters that developments since the OECD. report was drafted indicated Austria's economy would grow more strongly in 1994 than the OECD projected.

"We had stagnation last year," he said. "That was a setback, but it was much less pronounced

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FREE INFORMATION

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The services of the Julius Baer Group encompass asset management and investment counselling as well as securities and foreign exchange trading. The Group's clients are private and institutional investors from around the world. Assets under management increased by one third to more than US\$30 billion in 1993.

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The Group's flagship is Bank Julius Baer, founded in 1890 and headquartered in Zurich. There are Bank offices and other Baer companies located in numerous financial centers

including Geneva, Frankfurt, London, New York and Hong Baer Holding Ltd., Zurich, is the holding company of the

worldwide operating Julius Baer Group. Its shares are listed on the Swiss stock exchanges as well as in FrankfurL



Electrowatt

companies active in six fields of activity: electric utilities, electric power operations - engineering and contracting - security systems, buildings control, electronics. These companies have established significant or leading positions in their markets in Europe. North America and the Fer

Consolidated sales have increased by 3°s to Sfr. 4.7 billion in the 1992/93 financial year. Cash flow grew by 24°s to Sfr. 701 million and consolidated net income has risen by 28°s to Sfr. 212 million. Return on equity amounts to

Ann Doyle/International Investor XXX

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companies circled at no cost or obligation.

International Herald Tribune, 181, Avenue Charles-de-Gaulle

Schindler 1993

Every day, 500 million people worldwide use Schindler installations. Schindler, one of the world's leading elevator and escalator manufacturers, offers its products and services in more than 100 countries around the world. In 1993, the Group had the best results in its history and achieved the leading posi-

tion worldwide in escalators with a market share of over 20%. Group key ligures in fiscal 1993 were: orders received SFr. 4413 million, operating inco-me SFr. 4498 million, net profit 168.6 million, cash flow SFr. 328.6 million. personnel 31,969. (Exchange rate USS -SFr.

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Japanese Vehicle Makers In Low Earnings Gear

TOKYO - Suzuki Motor Co.

on Tuesday reported a large drop in profit in its latest financial year. and it predicted even weaker results for the current year.

Some analysts said the maker of small cars and motorcycles was being too cautious, and its stock rose after the results were announced.

Separately, Hino Motors Co., the truck-making affiliate of Toyota Motor Corp., said its net income fell 22 percent, to 2.63 billion yen (\$25 million) in the year that ended March 31, from 3.73 billion yen a year earlier

Hino's sales dropped 15 percent, to 535.49 billion yen, while its current profit was down 33 percent, to 4.01 billion yen. But Hino predicted results would improve this year and that its current profit, a broad pretax income measure favored by Japanese companies that includes nonoperating and portfolio results. would recover to 4.5 billion yen.

percent last year, to 7.04 billion yen Corp., already has joint-venture from 8.03 billion in the previous plants in China, Indonesia, India year. Sales fell 4 percent, to 1.01 trillion yen, while current profit dropped 10 percent, to 18.38 billion yen. Suzuki predicted its current profit this year would be just 18.00 billion yen.

In common with many Japanese companies reporting earnings in re-cent weeks, the vehicle makers were hit by the strong yen and weakness in export markets, particularly Eu-

But analysts said Suzuki had ighter prospects than its forecast indicated. They said investors viewed the company as the dominant maker of compact cars and likely to benefit from two of the world's largest potential markets: China and India.

"It's the small-car maker for the rest of the world," said Peter Boardman, an analyst at UBS Ltd. Suzuki, which has cross share-

and Pakistan. Despite China's huge population, there are only 8 million motorcycles on Chinese roads, according to government statistics. Noriyuki Matsushima, a senior

analyst at Nikko Research Center. predicted Suzuki's current profit was likely to be 20 billion yen this year, on sales of 1.05 trillion yen. The company predicted sales would slip to 1.00 trillion yen. "The 1994/95 profit is based on persistently strong demand for Wagon R. higher exports of motorcycle components." Mr. Matsushima said

The Wagon R, launched in September, was a bright spot for Suzuki. Its sales were above company estimates, and they helped push domestic revenue up by almost 1 percent last year. Exports, howev-

(AFP, Bloomberg, Reuters)

NEC and Rivals Are Banking On ABCs of LCDs

IZUMI, Japan -- in a factory nestled among the green hills of Kyushu Island in southern Japan, NEC Corp. is quietly turning out what it hopes will be a big money-maker by the late 1990s — liquid crystal displays. or LCDs.

LCDs are digital screens used increasingly in personal computers to replace bulky cathode-ray tubes. Thin-film-transistor LCDs, offer vivid color images on a screen only a few inches

Barely audible over the hum of air conditioners, robots on the production lines at affiliated NEC Kagoshima Ltd. are turning out the thin-film LCDs at a rate of 80,000 per month. Production in the whole NEC group is forecast to reach 150,000 in October, when the Kyushu plant shifts into higher gear and a new line opens in the Akita prefecture in the northern

part of Honshu island.

The goal of NEC, now tied for second in thin-film LCD production with Toshiba Corp., is to narrow the overwhelming lead enjoyed by the industry

pacesetter, Sharp Corp. "NEC aims to have a top share in the TFT-LCD business, which is a key component of our multimedia strategy Tadahiro Sekimoto, the NEC

president, said recently.
Mr. Sekimoto said NEC aims to expand its thin-film-transistor market share to 30 percent next year from a current 18 percent - a big challenge considering that Sharp boasts a market share of over 40 percent and is continuing to invest aggressively. Mr. Sekimoto predicted that NEC's LCD sales would double.

to !00 billion yen (\$958 million), in the year that began April 1.

NEC's associate senior vice president, Hajime Sasaki,said that companies were boosting their investment in thin-filmtransistor production because demand was certain to exceed supply by the late 1990s. Annual output is unlikely to exceed 10 million until 1997, even if the companies build new production lines as planned,

But industry figures show that global production of portable personal computers, the biggest application for the thin-film LCDs, already totaled 7 million units in 1993. Demand, moreover, is expected to rise by 30 percent per year. At that rate, annual output of portable personal computers would be about 20 million in 1997.

Due to this strong demand. industry analysts say there is unlikely to be a sharp decline in the price of thin-film LCD panels. NEC now sells 10.4-inch panels — the screen's diagonal length — for around 130,000 yen (\$1,245).

"At one time, makers set a goal of cutting the price of panels to 50,000 yen by 1995, but harsh price competition won't start until after 1997," said Yoshimasa Takashina, an analyst at Daiwa Institute of Research Ltd.

While some analysts expect Sharp to continue its dominance of the market, many other companies — such as Mitsubishi Electric Corp., Sanyo Electric Co. and Hosiden Corp. - also are investing in LCDs.

Toshiba makes thin-film panels in a joint venture with International Business Machines Corp., and supplies most of its products to IBM.

In China, **New Game** Is Price Gouging

BELING - Prices in China are being pushed up far beyond real market values, creating a bubble economy that could burst with disastrous results, according to Chinese newspaper reports published

Reports in the official People's Daily. The China Business Times and the English-language China Daily cited many instances of price gouging throughout the country, ncluding a bar in southern China's Shenzhen city that charged 11,000 yuan (\$1,273) for a cup of coffee and four glasses of wine; a store in central China's Hangahou city that charged 98,000 yuan for a mink coat that was worth 50,000 yuan; and a Shanghai shop that charged 300 yuan for a 15-yuan tie.

The China Business Times said that government price inspectors who visited 19 provinces between mid-March and mid-April found nearly 61,400 cases of illegal pricesetting, meaning that prices either exceeded explicit limits or were far higher than could be justified on a

Inflation, which has been creeping upward in China over the past two years, burst into double-digits in 1993, with prices in December up 20 percent, compared with the previous December. In cities, the jump averaged 24 percent.

As a result, the Chinese government has reinstated price controls that it lifted in the late 1980s and has deployed thousands of price inspectors to enforce them.

Part of the problem is that nationwide markets do not yet exist, allowing local producers and vendors to dictate prices without fear of com-

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 Tokio Marine & Fire Insurance Co., Yasuda Fire & Marine Insurance Co., Missui Fire & Marine Insurance Co., Sumitomo Marine &Fire Insurance Co., and Nippon Fire & Marine Insurance Co. — the leading Japanese nonlife insurance companies — reported higher net premium income for the year ended March 31, with an average increase of 5.6 percent over the previous year.

 Hongkong & Shanghai Banking Corp. said it was interested in buying back its former headquarters in Shanghai. The domed building was seized by Mao Zedong's communists in 1949 and now serves as Shanghai's city hall and communist party headquarters.

• Li Ka-shing, chairman of Cheung Kong (Holdings) Ltd., has invested 4 billion yuan (\$462 million) this year in energy, communications and housing projects in the southern Chinese city of Shantou. China Steel Corp., a state-run Taiwan company, and MEMC Electronic Materials Inc. of the United States signed a joint-venture agreement to

make silicon wafers in Taipei, economic officials in Taiwan said. • Fujitsu General Ltd. plans to triple its ratio of overseas-source

components and materials, to 30 percent from 10 percent of total purchases by 1997.

Hanoi Motorbike Prices Jump

HANOI - "Motorcycle fever" has driven up prices of the imported Japanese motorcycles coveted by young Vietnamese by as much as 12 percent in recent weeks, the state-owned radio broadcasting company said Tuesday.

"There has been motorcycle fever in Hanoi, Ho Chi Minh City and some other cities for about one month already, and it has pushed motorbikes prices to a sudden increase," the radio said.

The favorite model, the 99cc incomes grow.

tor Co., had gone up from \$2,500 early this month to \$2,800 now, the report said. Dealers confirmed the prices, and some quoted even high-Supplies of motorbikes have

tightened since the government banned imports of second-hand bikes April 1. Nearly 2.3 million motorcycles

vere registered in Vietnam in late 1993. They are rapidly replacing the traditional bicycle, especially in Hanoi and Ho Chi Minh City, as

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Herald Eribune

JVC to Shift Production Overseas

Compiled by Our Staff From Dispatches

TOKYO - Victor Co. of Japan said Tuesday it would turn to new products and increased overseas output to try to reverse a loss in its latest financial year. JVC said it had a net loss of 19.60 billion yen (\$188 million) for the year ended March 31, which was an improvement from the 43.07 billion yen deficit a year earlier. Its sales fell 6 percent, to 726.55 billion yen.

ating and portfolio results, was 26.81 billion yen, slightly worse than the 25.47 billion yen a year earlier.

IVC hopes to overcome its losses, which reflect weak domestic sales and exports ravaged by the strong yen, and it predicted it would post a current profit of 1.4 billion yen this year on sales of 750 billion yen.

The company plans to reduce employment by 900, to 14,000, by the end of this financial year, and it will raise overseas parts procurement to 30 percent from the current 10 percent to cut costs. It will also increase the ratio of products its makes overseas to 30 percent from 15 percent for products sold in Japan and to 50 percent

from 44 percent for products sold overseas, according to Nobukazu Kaneko, JVC's managing director.

"Their plans look like they are having an effect," said Hitoshi Kuriyama, an analyst at CS First Boston Japan Ltd. He added that since video recorders have been on the market in Japan for about 10 years now, many users will be looking to replace old models with newer ones, especially if the economy picks up. Current loss, a pretax measure that includes nonoper-

Yet current plans are likely to be augmented by changes that analysts said would come from Matsu-shita Electric Industrial Co., which owns 52.4 percent of JVC. Last week, the company said that Takeo Shuzui, a Matsushita director, would replace Takuro Bojo as JVC's president in June.

"JVC and Matsushita have different cultures -JVC emphasizes technology and development, while Matsushita focuses on marketing," said Takeshi Naruse, an industry analyst at Daiwa Institute of Re-

(Bloomberg, Reuters, AFX, AFP)

to preserve China's trade benefits

as a way of retaining and expand-

ing American companies' share of

expanding Chinese markets.

U.S. Companies in China Resist Role of Policeman on Rights Congress and at the White House

The impetus of laying on the American business community a corporate code of conduct simply on other potential sanctions. gives credence to the idea that business is morally responsible for the human rights situation in China," Business Machines Corp. and Xe-said Robert A. Kapp, president of celing China's trade privileges. She rox Corp. — have significant in-the U.S.-China Business Council, a said she found corporate opposigroup that promotes commercial inks between the two countries. duct difficult to understand.

Congress for a voluntary code, the strongest critics of China, such as Representative Nancy Pelosi, Democrat of California, say congressional efforts should focus on whether to revoke China's mostfavored-nation trading status and

Ms. Pelosi said she supported a voluntary code of conduct but did not see that as a substitute for cantion to voluntary standards of con-

ed this in the past, as now," Ms. the use of prison products by Pelosi said. "I think it's ironic that American companies, discourage the business community opposes a voluntary code of conduct. How do you oppose something that's volun-

The question of voluntary codes for American business abroad was first raised in 1977 by the Reverend Leon H. Sullivan of Philadelphia, who suggested ways for companies to operate under apartheid in South Africa that were sensitive to black aspirations. The measures proposed by Hu-

compulsory political indoctrination in the workplace, embrace nondiscriminatory employment practices - which means not firing people for their political beliefs allow workers to discuss work-related issues freely and have American executives discuss humanrights issues in their localities with Chinese officials.

Timothy Kellogg, director of corporate communications for Motorola, said the company felt com-

"The business community resist- man Rights Watch would prohibit fortable with its rules.

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India to Start A Broader

By Edward A. Gargan

New York Times Service

House approaches a June 3 dead-

line for renewing China's favored

trade status, American companies

with operations in China are being

asked by human-rights campaign-

ers to embrace a code of conduct

A prominent rights group, Hu-

man Rights Watch, is urging the

companies to agree not to use prod-

ucts made by prison labor, to dis-

the workplace and to encourage

that many of them do not like.

NEW YORK - As the White

Stock Index BOMBAY - The stock exchange here this week is to launch a 200-share index that marks its first step toward index-based futures trading to replace the banned car-ry-forward system, officials said.

The new index, to be introduced Friday, is expected eventually to replace the 30-share BSE index that critics charge is unfairly weighted in favor of a few blue-chip issues.

Asit Mehta, head of Nucleus Financial Services, who first suggest-ed the system, said index-based futures trading would solve the bourses' problems of illiquidity, inadequate hedging opportunities and their cumbersome sentlement

India's 22 bourses have searched for a successor to badla, or carryfor a successor at was banned six months ago on grounds that it caused excessive speculation, and index-based futures, though not the ideal solution, were the only viable

alternative, analysts said. The system generated large business volume and provided liquidity to the bourses, as it allowed market players to sell short and take posi-tions with the option of squaring up

in subsequent account periods.



their executives to discuss rights

has also circulated as proposed leg-

islation in Congress for several

years, has drawn a swift and nega-

tive reaction from big American

Many of these companies -

which include Motorola Inc., Gen-

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They have lobbied strenuously in

as a major market.

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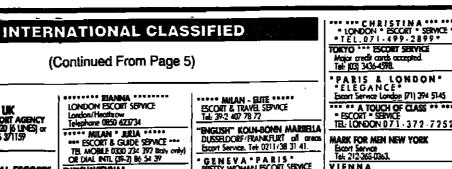
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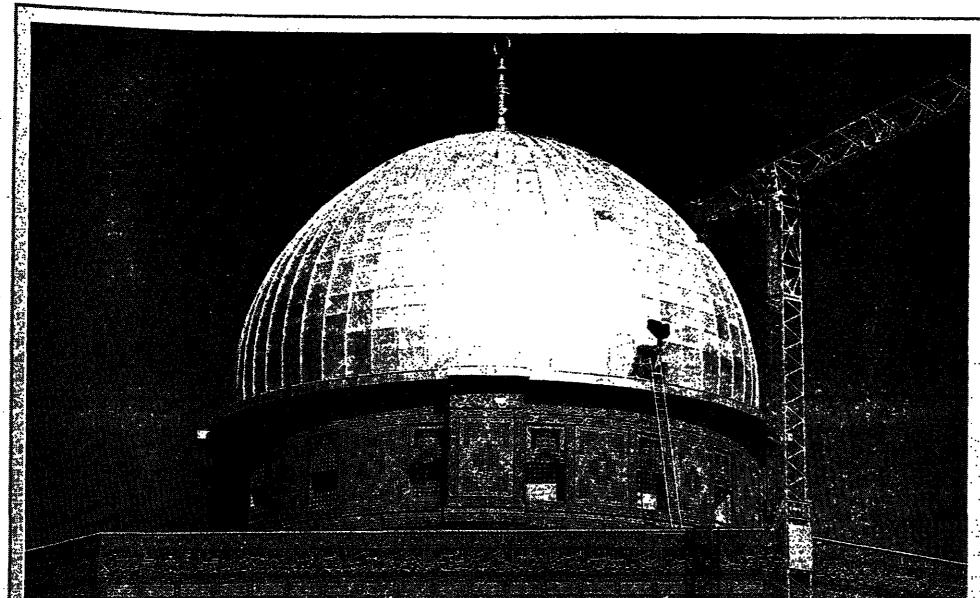
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"To crown this hope of peace based on new democratic possibilities in the Arab world, I as a Muslim, a Hashemite, and an Arab, and as a person who seeks to satisfy my conscience, have called for talks to achieve an accord on the holy places in Jerusalem which removes all sovereign claims except for those of Almighty God,"

Al Hussein bin Talal, King of the Hashemite Kingdom

In April, with due pomp and circumstance, the Dome of the Rock in Jerusalem was officially reopened following the completion of an \$8 million restoration project paid for privately by King Hussein of Jordan.

The Dome, with its massive gold-covered cupola, is one of the holiest islamic shrines. The eight-sided mosque was built in 691 A.D. on the site of Solomon's temple and marks the spot from which many Muslims believe that the Prophet Mohammed ascended into heaven.

The irony of the dedication ceremony was that it was performed by King Hussein in front of a cardboard model in Amman. He cannot visit the Dome because Israel is stillat war with Jordan.

King Hussein is adamant that Arab sovereignty over the Holy City must be reinstated. "This, the return of Arab sovereignty over the Arab city of Jerusalem, is the cornersume for a just and lasting peace in the Middle East" he has said. "Only thus can Jesusalem become the city of peace for all those who worship the One God - Muslims, Christians and Jews." ...

The restoration of the Dome was carried out by Mivan Overseas, a company based in Northern Ireland. For King Hussein, it reaffurns his role as the Hastienine custodian of a simile that attracts millions of Muslims each year.

This is the fourth and most demanding restoration of the Dome this contary and one of the most denanting tasks ever-

faced by Mivan Overseas. The main work was to cover iaced by Mivan Overseas. The main work was to cover the Dome with gilded copper sheets supported on leaf, at a cost of \$6.5 million: It had previously been covered with anodized aluminum sheets. Nearly 200 pounds of gold leaf were used to electroplate the 1,500 sheets that were welded together to make up the new capola.

One of the greatest challenges, according to Mivan's Panick O'Hare, was to give the gold a mane finish so that the cipolis would not appear black in bright sandight. Now it appears to glow in the sky - a beacon of light to Muslim, Christian and Jew.

Michael Frenchman

PIVOTAL ROLE IN MIDDLE EAST POLITICS

here is an air of cautious optimism and hope in Amman as the Palestinians begin to take control of parts of the West Bank and the Gaza strip. Most of the Middle East is entering a new era of peace as negotiations between Jordan, Israel, Lebanon and Syria are said to be drawing toward a conclusive settle-

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King Hussein, who wisely distanced himself from the Palestine Liberation Organization in 1988, telling Chairman Yasser Arafat to remake his own peace with Israel," is now said to be almost ready to end hostilities with Israel.
We are very near the end of the track," says a highly placed government official in Amman.

Jordan has, and will probably always have, a pivotal role in Middle East politics. King Hussein has become a master at both personal survival and political longevity in a region where bullets are more common than the now increasing use of the bailot box. During the last five years in particular, the king has been easing his country toward democracy and pluralist government. The right of the Jordanian voters to determine their future has become recognized in what is still a society dominat-

ed by family ties.
It is unfair to judge the progress of democracy in Jordan and similar countries against American or European norms. Jordan is moving forward at a much faster pace than before. "We the time of Desert Storm.

need democracy and liberty of the individual and respect for human rights, and our people must participate in the

decision-making progress of this country," comments the official.

In the 1988 elections, only 49 percent of the electorate voted. Last November, the figure went up to 68 percent, and 22 parties put up candidates who were able to campaign freely for the first time. While a multiparty system is in operation with a progovern-ment majority, individuals, rather than parties, still tend to dominate the scene.

A new press law has spawned 17 po-litical-party publications and created a new environment for newspapers. Although there are still some constraints, they can now write openly about any developments or subjects without fear of sudden and unexplained closure or imprisonment. "For the first time we are free," comments Nabil El-Sharif, editor in chief of Ad Dustour, one of

Jordan's most respected newspapers. Jordan now has the most liberal press in the Middle East, with Egypt the only rival. Greater freedom of the press and the opening of more doors to what is still a fragile democracy are significant steps for the region as a whole. A democratic Jordan is seen as fundamental to peace in the Middle East. Jordan's democratic strategy has won the sup-port, not always publicly voiced, of the United States and Europe in spite of the

The easing of the stop-and-search policy for ships coming to Aqaba is a sure sign that Jordan has been brought in from the cold caused by its relations with Iraq, once its biggest trading partner. The Gulf War probably cost Jordan more than \$7 billion in lost trade

with Iraq, Saudi Arabia and Kuwait. Now the economy is stabilizing, al-though there remains a \$2 billion trade deficit. The West Bank development will have a major impact on the economy as Amman becomes the gateway for tourism to the Holy Lands and for new business and investment.

Last year, more than 765,000 tourists visited Jordan, and this is expected to rise by at least 25 percent this year. Earnings from tourism were estimated at \$60 million in 1983, equivalent to 11 percent of gross domestic product. According to the minister of planning. Ziad Faris, tourism, services and man-ufacturing are to become priority sectors for development under the current plan. He would like to see greater liberalization for investment.

"We have the skills and the brainpower to rebuild our economy." says a leading banker. "Look what Jordanians had done in the Middle East prior to the invasion of Kuwait, after which 350,000 Jordanians were expelled from the Gulf. It is we who have built Kuwait, Saudi Arabia and the other oil rich states. It is our intellect and experience which has gone into those coun-

KING HUSSEIN'S LONG SEARCH FOR PEACE

s a peacemaker, King Hussein bin Talal of the Hashemite King-dom of Jordan has walked a narrow tightrope of diplomacy during the 40 years of his monarchy. From time to time, as in 1991 during the Kuwait crisis, he lost his footing momentarily, but he always regained his balance.

Now hopes and dreams of an eventual peace with Is-

rael appear to be within reach following the settle-ment between the Palestine Liberation Organization and Israel. "We slowed down until our Palestinian brothers made their move," said King Hussein earlier this year in Washington. "It was very important to us to see that the Palestinian dimension the root cause of the bigger problem in the region and in

the world - was addressed." King Hussein, as the di-rect descendent of the

and most-respected families in the Islamic world. The King is the third member of the Hashemite family to become monarch of Jordan and one of the longest sur-

Commitment by Syria to peace process

viving rulers in the world. Since the Six-Day War of 1967, Jordan has been committed to finding a peaceful solution to the Palestinian problem and has supported United Nations Resolutions 242 and 338, which called for full Israeli withdrawal and self-determination for the Palestinians. In 1988, King Hussein cut his ties with the PLO, saying that

Prophet Mohammed, be-longs to one of the noblest the PLO should negotiate on about water resources, an its own account for a settle-important factor in any its own account for a settle-ment with Israel. "Only the Palestinians can speak for themselves," said King Hus-

> In 1991 at the Madrid conference, which was in danger of foundering, Jordan suggested a joint representation formula to the PLO, enabling the organization to overcome seemingly intractable procedural difficul-ties. Jordan's efforts undoubtedly helped the 1993 Declaration of Principles that culminated in the signing of an agreement by the PLO Chairman Yasser Arafat and the Israeli Prime

Minister Yitzhak Rabin. Now Jordan is working toward a comprehensive peace for the region in conjunction with Syria, Lebanon and Egypt. Most of the details of boundary definitions between Jordan and Israel have been resolved, and details

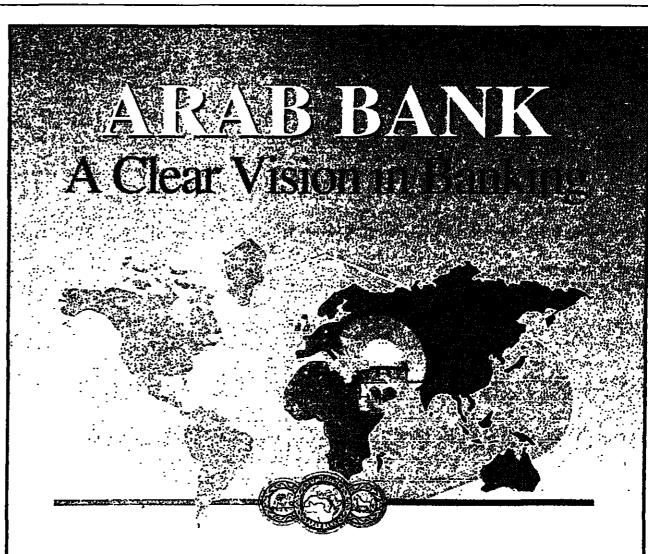
peace settlement, are said to be in the final stages of negotiations.

In answer to a question in Washington early this year. King Hussein said of the Syrian peace moves: "I am in constant touch with them

and they have done far more than has ever been the case in the past in terms of clarity and in terms of real determination." King Hussein said he was confident that following the meeting between President Bill Clinton of the United States and President Hafez Assad of Syria, there was a total commitment to a comprehensive

He added: "We are moving on our own to deal with all the problems that ... lead to the ratification of a peace treaty as a crowning

M.F.



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BANKS PREPARE FOR WEST BANK MOVE

activity in many Amman's banks as they gear up for what may be the life-saving bonanza of new West Bank opportunities.

Ala ADVERTISING SECTION

Unlike the dominant Arab editor M Bank, many banks have Herak Bद्धे been having a tough time recently. But the scene is changing rapidly, and some banks are reporting astonishing results. "We took over 4 million Jordanian di-

The Queen Alia Fund helps women to help themselves.

Princess Basma Bint Talal, the only

sister of King Hussein and chairman of the

Queen Alia Fund for Social Development.

is one of the leading proponents of women's rights in the Middle East. She

believes that there are no real barners or

limitations to the role of women in Jordan.

*But I think there is a need for greater

participation of women from the top to the

The Queen Alia Fund, now in new

headquarters in West Amman, has played

a key role in helping women to help

themselves, especially in rural com-

munities, where it has established 40

development centers. Its objective is to

train women to improve their quality of

life through better health, nutrition, the princess.

bottom in our society." she says.

education and vocational training.

ROYAL REPORT ON WOMEN

deposits in just over a week," reports one bunker.

Others are adopting a more cautious attitude. At the moment, we would prefer to wait and see what is going to happen," comments Hani A. Al-Qadi, senior deputy general manager of Arab Jordan Investment Bank, "The priority in the West Bank is for banks that had branches there prior to 1967. We were only formed | Jordan to reopen," says Hani

would like to have a presence there."

Jordan National Bank. which had three branches in the West Bank (as well as 40 branches in Jordan, four in Lebanon, and an offshore banking unit in Cyprus) has heen one of the first off the mark in getting back into business. "We have already received agreement from the Central Banks of Israel and

"I think our work here in Jordan has

become a role model for other countries in

the surrounding areas to follow," says the

princess, who was last year appointed

Honorary Human Development

Ambassador by the United Nations

Development Program.

As head of the Jordan National

Committee for Women, she has just

completed a two-year report on a National

Strategy and Plan of Action for Women.

which is to be published in June. She is

proud of the way researchers identified the

grass-roots needs of women throughout

"I think the report really reflects the

M.F.

J. P. M. C., P. O. Box: 30 Amman - Jordan

Tel. 607141/5 - Tix: 21223 Fostat Jo. Fax: 682290

needs of the women of this country," says

the kingdom.

here is a buzz of nars [about \$6 million] in 15 years ago. Naturally, we ldris, marketing and product development manager. The Nablus branch will be the first to start up. There are opportunities for a lot of investment in the West Bank."

The Arab Bank, by far the largest in Jordan, has kept its West Bank staff on the payroll for the last 25 years, and will be reopening its seven existing branches, plus a new one in Jericho, in the near future. "We have found that the Israelis have been more amenable to our demands than we had expected," says a senior executive of the bank in Amman.

The Israelis have been trying to impose restrictions on some Jordanian banks that wish to restart or open new branches in the West Bank or Gaza. All foreign-exchange dealings, for example, must be carried out via the Central Bank of Israel: another rule states that letters of credit and guarantees must go through the Israeli banking system.

The Cairo-Amman Bank is the only Jordanian bank to have had active branches in some of the previously occupied territories. Hani Halawani Tamimi, director of marketing and investment services, says the bank plans to increase the West Bank branches from eight to 12 and plans a new branch in Gaza. He is cautious about the future of the West Bank: "There are still many it's and buts." he says. "The changes have been traumatic."

Mohamed Ali Ibrahim, assistant general manager of the Bank of Jordan, opened a branch on the West Bank that has proved to be extremely successful, "We plan to have eight brunches in all," says Mr. Ibrahim.

The bank is looking to merge with the Bank of Jordan and Kuwait. Negotiations have stalled because of staffing issues, but the deal is almost certain to go ahead. With a staff of about 1,500 and a network of nearly 100 branches, the new bank will become the second most powerful in Jordan, after the Arab Bank.



The AJIB. like other Jordanian banks, is trying to decide how best to proceed to have a presence in the West Bank.

PRESS FREEDOM: IMPORTANT NEW ASSET

new era of press treedom has begun in Jordan following the introduction just over a year ago of a new press law. "We no longer have to look over our shoulders in fear," comments Nabil El-Sharif, editor in chief of the influential daily newspaper Ad Dustour, which has a circulation of 100,000.

This was one of the three aily papers, plus the English-language Jordan Times.

Special judge for press law cases

in existence before the new press law. Today, there are six Arabic daily newspapers, seven weeklies and at least 17 political-party periodicals ranging from the extreme right to the extreme left.

The government has more than a 50 percent share in some papers but is supposed to reduce this in time to a minister now gives two maximum of 30 percent.

er is given by the MOL," he. Before the new law, the government had the power Under the new law, newsto ban a newspaper immedi-

papers cannot insult the roy-

ately and imprison an editor or journalist without explana-Nayef K. Mula. secretary general of the Ministry

of Information and a former senior diplomat. says that the press is now changing (not always for the better "as we have something of a tabloid mentality in some cases" as part of the overall democratization procress. He feels that some of the more recent newspapers and weeklies need to

become more The main page of the influential daily Ad professional. Dustour. more accurate

and more responsible. "To al family, publish military help the press, the prime details or anything that may be deemed contrary to the weekly briefings and anothnational interest. Several

newspapers have been taken to court by the government, but it has not always wen its case. There is now a special judge appointed to hear in

fringements of the press law Mr. Nabil believes that the new law is an important step forward. For the first time we as journalists feel safe, and we know that we are not going to be penalized without being given a fair chance for our views to be heard." be says.

"The government could and did - close down newspapers, arrest editors. columnists and reporters without question up to

Mr. Nabil cites the occasion in 1989 when the government of Zeid Al Rafai closed all the newspapers on the pretext of an "economic emergency" because it did not want any opposition voiced to its policies.

Mr. Nabil believes that today's freer press is one of Jordan's greatest assets and an important step forward on the road to increased democracy.







GREATER AMMAN MUNICIPALITY

LADIES AND GENTLEMEN

It is a great pleasure for me to invite you to pay a visit to Greater Amman.

Amman, the capital of Jordan, has grown steadily during the past 40 years. Until the 1950's the population stood at around 100,000 persons but an influx of forced migrants has led to a surge in population growth, and Greater Amman now has more than one million inhabitants.

The municipality had limited financial resources to cope with the rapid increase of population and expansion of the city. Nevertheless, in spite of the strains and stresses caused by the rise in population and lack of adequate economic support, the municipality has managed to provide sufficient infrastructure and services to meet demands: particular attention has been paid to the local environment, and Amman has distinguished itself among the world's capitals by becoming one of the cleanest cities.

Amman has been transformed into a thoroughly modern city with a wide range of daily services and facilities, both new and traditional, to meet the needs of its citizens. It provides all kinds of social amenities public libraries, children's clubs and gardens - which can be found throughout the city. The municipality has also helped foster a variety of cultural and artistic activities to help improve the quality of life.

Wishing you a pleasant stay in Amman, please accept my wholehearted invitation.

> Dr. Mamdouh Abbadi, The Lord Mayor of Greater Amman

AQABA WELCOMES END OF DELAYS



the United Nablockade on

trade with Iraq is the best news that the Jordan port of Agaba has had in over three "We want this thorn out of our side," says an official of the Jordanian Foreign Ministry. "It is now only a mat-

ter of putting things into practice, and we have agreed to onshore inspections by Lloyd's Register. The whole matter has questioned our confidence and integrity."
He estimated that the siege of Aqaba Port had cost Jordan \$1.3 million in lost busi-

Times have certainly been hard for the port. The Gulf War and its aftereffects, particularly the United Nations embargo and the strict supervision of goods coming into Aqaba, have cut valuable transit traffic to Iraq. pushed up shipping costs and hence raw material and retail costs within Jordan, and discouraged internation-

al shipping.
Total tonnage through the port declined from 13.3 milion tons in 1992 to 11.6 million in 1993, while re-exports to Iraq went from 2.09 million tons in 1992 to 1.27 million tons.

Industry observers were heginning to worry that traffic diverted to ports such as Beirut and Latakia would never return.

Jordanians have always believed that the blockade on Aqaba was a form of political pressure on Jordan, Inthree years of operation, 1,700 ships were closely inspected and some 8.500 hoarded. No cargo was found that contravened the sanctions on Iraq.

The slowdown in traffic has discouraged new developments within the port. The port's corporation director,

he ending of General Dureid Mahasaneh says activity has been mainly restricted to updating existing equipment and carrying out feasibility studies on new projects that will only be viable when the port is fully back to normal.

Even with the easing of the embargo procedures, the best medium-term prospects for the port lie in the expansion of industrial activity within Jordan and in the development of the commer-

Steady expansion of free-zone facilities planned

cial and industrial free zones in Aqaba, rather than the lragi transit traffic.

Minerals make up half of the total tonnage of exports. and major expansions under way by both the phosphate potash companies should add significantly to totals within the next three years. A tender for a project to upgrade the phosphate berth has been issued, and plans to remove the berth to the southern end of the port

are also under consideration. The Free Zones Corporation is continuing a steady expansion of its Aqaba facil-

It already operates three commercial free zones in the Aqaba region, and the site of he new Japanese-Jordanian fertilizer venture on the Aqaba coast has been declared a private free zone. Plans are also under way for a 6.5 million square meter industrial zone on the southem coast. Once this and the new minerals ventures are working, the port authorities should be able to dust off their feasibility studies and get back to wider development work.

Pamela Dougherty

This advertising section was produced in its entirety by the supplements division of the International Heraid Tribune's advertising department. • It was written by Pamela Dougherty, a writer based in Amman who is Jordan correspondent for the Middle East Economic Digest, and by Michael Frenchman, a free-lance writer based in the United Kingdom who often writes about the Middle East.

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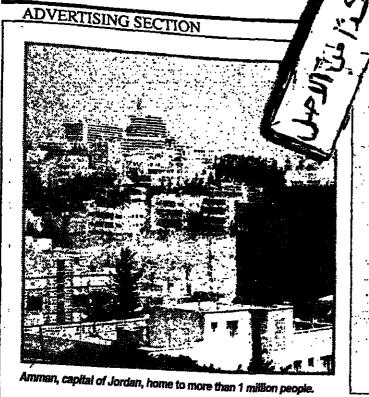
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Jordan in Brief

 State and Government: The Hashemite Kingdom of Jordan is a constitutional monarchy headed by His Majesty King Husseln bin Talai. He ascended to the throne in 1952, is one of the longest relighing monarchs in the world and is a direct descendent of the Prophet Mohammed. The king was born on November 14, 1935 and was educated at Harrow School, London and later the Royal Military Academy, Sandhurst, England. He has two brothers. Crown Prince Hassan and Prince Mohammad, and a sister, Princess Basma. He has been married four times and has three sons and four daughters. In 1978, he married Queen Noor. Executive power of the government lies with the Council of Ministers, which is appointed by the king. Parliament consists of an upper house (40 members appointed by the king) and a lower house (80 elected members). Free elections were first held in 1988. In the last elections in November 1993, 68 percent of the electorate voted.



His Majesty King Hussein bin Talal, ruler of Jordan since 1952.

AVIATION

After long deliberations, the government has decided to write off the \$48 million debt incurred by its national airline, Royal Jordanian, prior to possible privatization.

RJ, which began in 1963 with a single DC-7 and two Handley Page Heralds obtained from the Royal Jordanian Air Force, now has a fleet of five Lockheed Tristars, six

Airbuses, two Boeing 727s and three Boeing freighters.

"We are now planning to upgrade our Tristars to Airbus Industrie A-340s for some of our long-range routes," says Akel Biltaji, executive vice president for marketing and services. RJ's plans include direct flights from Amman to New York, and it is looking closely at the Latin American market (Argentina, Brazil and Chile), where there are at least 20 million Arabs. RJ is also examining alliances with other regional Middle East

RJ has a key role to play in boosting the tourist industry (it already offers a free stopover in Amman or

Petra). "We are examining all our products and services as well as consolidating some of our routes," says Mr. Biltaji. With the new peace accord between Palestine and Israel and the possibility of a much wider peace in the near future, he would like to see RJ becoming the "airline of the holy

"Whether you want to visit Jerusalem or Makkah, whether you are Christian or Muslim, RJ can fly you to the different holy shrines," says Mr. Biltali.

RJ offers complete engine overhaul facilities at its maintenance center for Boeing 727s, 707s, Lockheed TriStars and Airbuses, and it services a number of foreign airlines. It provides training services for cabin crews and has one of the only full-sized fuselage simulators in the region.

TRANSPORTATION

An extensive privatization program has been carried out in cooperation with the Public Transport Corp., which was established in 1975 to cover the Greater Amman area. The PTC has a fleet of 240 buses and 50 minibuses. Under the government's policy of greater private involvement, 13 new transportation companies operating routes under the supervision of the PTC have been established. The private bus fleets total about 450 vehicles and contribute about 250 million dinars to the PTC's total annual revenue. About 350,000 persons use buses daily, of which about 250,000 use the private buses.

About 90 percent of the country receives an average of less than 200 millimeters of rainfall a year, of which only some 5 percent remains as surface water, the rest recharging the groundwater reservoirs. There is concern over the future of water resources following an increase in demand after the 1991 influx of refugees from Kuwait. Water sources are limited, with Jordanians having only about 180 cubic meters of water a year, one of the lowest supplies in the world. (The international standard for sound social and economic development is 1,000 cubic meters per capita.)

Water is a major political issue in the region, the subject of bilateral talks and a factor in the general peace talks in the region. With the help of a number of international donors, the government has been giving priority to conserving and expanding water resources, which are essential for social and economic development. About 97 percent of the population has access to potable water, and 60 percent of all households are connected to public sewage systems.

The gap between supply and demand amounts to more than 237 million cubic meters. Last year, total consumption rose to 984 million cubic meters, of which about 75 percent was used for irrigation, 22 percent for domestic use and the remainder for industry.

The national water balance for the year showed that 610 million cubic meters were available from surface water resources: 401 million cubic meters were consumed, and the remainder was unused runoff. Renewable groundwater resources amounted to about 276 million cubic meters, but almost 465 million cubic meters were extracted, the safe yield being thus overpumped by 189 million cubic meters. Treated wastewater amounting to 50 million cubic meters was almost all used for irrigation.

Limited resources have led to rationing in the hot summer months. The greater Amman area, where 45 percent of the population of the country lives, suffers from severe shortages. Farmers, including those in the natural "greenhouse" of the Jordan Valley, are unable to maximize crop potential because of limited water supplies. Industries are also hard hit.

The water-supply situation is becoming more critical as the population grows at an average rate of 3.6 percent per year. It is estimated that the total resources available by the year 2010 will be just over 1 billion cubic meters, a shortfall of 660 million cubic meters from the demands of a population that is

predicted to have risen to 7.3 million. The government, in conjunction with the Ministry of Water and Irrigation, the Jordan Valley Authority and the Water Authority of Jordan, is defining a strategic water policy with the assistance of a number of bilateral and internal donor and technical aid programs. The main aims are to: Improve the institutional and administrative organizations

Design and implement a medium- and long-term water policy, updating the 1978 National Water Master Plan.

Introduce new irrigation techniques to help sustain agricultural production levels in the Jordan Valley. Repair and modernize the Greater Amman domestic

TELECOMMUNICATIONS

ater distribution system to reduce wastage.

A new telecommunications law is to be introduced soon to allow greater participation by the private sector. At present, private involvement is limited to the supply of some equipment. According to the minister of post and communications, Tareq Suheimat, the government will use existing bylaws to pave the way for privatization by putting parastatal communications entities on a profit-making basis. The new strategy is to make the Telecomunications Corporation (TCC), established in 1971, the service provider, while the Ministry of Posts and Communications becomes responsible for policy and supervision.

The government has decided to go ahead with a mobile GSM communications system to be granted through a special license to a local company in conjunction with a foreign supplier later this year. Tenders from eight companies are currently being evaluated for an initial 15,000-channel system. Motorola, according to local sources, is the top runner, but its assembly plant in Israel has caused discussions on its boycott status.

Once tenders have been accepted, the new GSM system will be available in the Greater Amman area within one year. It will be extended over the next three years to cover 95 percent of the population. Demand for telephone lines has risen from 60,500 in 1980 to 308,000 at the end of 1993. Between now and 1998, TCC plans to install another 266,000 lines plus 200 more automatic digital exchanges. bringing the total to 838.

HEALTH

Earlier this month, King Hussein laid the foundations for a \$75-million, 643-bed hospital at the Jordan University of Science and Technology in Irbid. King Hussein said that the new King Abdullah Hospital will *provide excellent opportunities for future doctors to attain the highest academic qualifications." The hospital, financed by the Arab Economic Development and Development Bank, will have a staff of 3,000. Construction, being carried out by a Spanish company, will be completed by late 1997. When finished, the hospital will bring the ratio of hospital beds to population down from 12 per 10,000 to 9 per 10,000. It will be able to handle 1,000 outpatients a day.

Jordan is highly respected for the quality and excellence of its health services, led by the Royal Medical Services. The RMS covers about one-third of the population and operates 11 hospitals (four in the capital area) with a total of 1,662 beds. In 1992 the RMS treated 1.4 million outpatients and carried out nearly 30,000 operations, of which 1,000 involved heart surgery.

AGRICULTURE AND IRRIGATION

With the help of international organizations and aid funds, a number of major agriculture and irrigation projects are under way. The basic objective is to increase irrigation, conserve the soil and improve crop yields and efficiency, thus helping to create a better socio-economic environment in rural areas. Some of the main projects are the Zarqa river basin, the Hamad basin and a project to assist farming in high lands.

FREE ZONES

There are several free zones in Jordan, including Aqaba, which was established in 1973. This is an extensive project, with warehousing, storage yards, cold storage and manufacturing facilities. There are plans to convert the whole of Aqaba into a single free zone. The other main free zone is at Zarka, just northeast of Amman, with a total area of 5.5 million square meters. The zone contains more than \$200 million worth of commercial and industrial investment.

INVESTMENT

The government plans to liberalize existing legislation so as to encourage foreign investment, joint ventures and the transfer of technology.

Jordan has an advantage in that it can offer one of the highest skill bases in the Middle East and a flexible work force. Under the 1988 Encouragement of Investment Law,

- the following incentives apply: No customs duties on fixed assets and spare parts.
- Income and real-estate tax holidays of five to 15 years. Deductible accumulated loss allowances. Building and land tax exemption for five to seven years
- from approval of project. Land leasing at concessionary rates outside Amman.
- Repatriation of capital in three equal installments. Tax-free interest and dividends.
- Annual repatriation of dividends. Protection against some manufactured imports.

AMMAN FINANCIAL MARKET

In 1993, the Amman stock exchange boomed as new issues flooded the market. The total new money invested in the issues was about \$340 million, indicating the size of the untapped liquidity in the commercial banking system. There has since been some slackening off, but new issues for the first quarter of this year totaled approximately \$120 million. Altogether, more than 80 shares are listed on the exchange, which is one of the best regulated in the Middle East. The average daily trading volume is between \$3 million and \$5 million. "There has been a slight decline in activity compared to last year," comments Jalil F. Tarif, senior deputy general manager of Amman Financial Market. "At present, following the Israel-Palestine accord, there is a wait-and-see attitude."

The government is trying to encourage more new investment in private companies. Foreigners can purchase shares through a listed broker (there are 28 brokerage houses in Amman) after receiving approval from the Prime Ministry. They can also invest in development and corporate

TOURISM

Mohammad A. Adwan, minister of tourism and antiquities, described in the following interview the government's hopes and plans for tourism. What are the main strategic points for the development of

tourism, one of Jordan's principal natural resources? We are confident that the future for tourism is promising and bright, especially following the Israeli-Palestinian accord and the hope of a lasting peace in the region. The government plans to privatize the tourist sector as much as possible and to pull out of direct investment.

During the past six months, we have been reviewing the tourist sector, to which we attach great importance because of its potential to enhance mutual understanding between nations away from the whims of political events. The government is playing an active role in coordinating a more integrated policy. We hope to ensure that by creating more income and jobs, there will be more balanced socioeconomic development throughout the regions of Jordan.

At the same time, it is important that we safeguard our environment and heritage. We have more than 100,000 archaeological sites, in addition to such well-known places as Petra and Jerash. We are taking steps for greater coordination between the public and private sectors as well as between non-profit-making organizations, such as the

Petra Trust, and various international archaeological institutions and donor agencies. The Jordan Tourist Board is being reactivated as an umbrella organization to pool marketing and pro-motion resources. We should also like to revive domestic tourism, in which we believe the private sector has an important role to play.

How are you going to encourage more private nvestment?

We hope to improve existing legislation and create a better investment climate through greater incentives and proper coordination. At present, these are available through the Investment Encouragement Law, which is being reviewed.

How are you going to improve the tourist infrastructure?

In order to encourage more private-sector involvement, the government plans to provide the basic infrastructure (water, power, roads, sewage treatment and telecommunications). We are revising our master plans for the development of

the major tourist areas - Petra, the Dead Sea and Aqaba. Petra is a priority, and plans for the Dead Sea are under review. We are trying to encourage the private sector to invest in services needed by tourists.

How many hotels and beds are there at present? How many new hotels are under construction?

We have 7,000 classified hotel rooms (13,000 beds). By the end of next year, we expect to add another 1,400 rooms (2,800 beds). About 1,000 of these will be in seven new notels (all four-star or five-star) being built in the Petra area. However, we are postponing any further new hotel licenses in Petra and the Dead Sea until the regional master plans have been completed. The private sector is eager to invest,

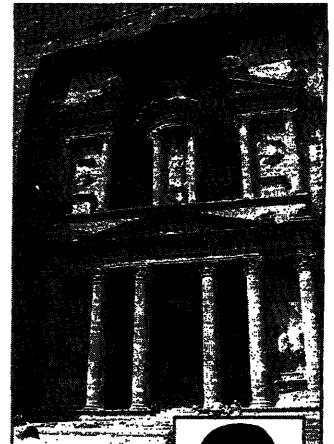
and I already have several proposals for those two areas. How many tourists visited Jordan last year, and how many are expected this year?

The total last year was 765,000, and we expect an increase of around 25 percent by the end of 1994. How much foreign exchange is earned from tourism, and

what does it contribute to the GDP? Provisional figures for 1993 show that receipts from tourism amounted to 390 million dinars (\$560 million). This represents 11 percent of GDP and makes it the third-largest foreign-exchange earner.

We believe Jordan will be a natural focal point for those planning a visit to Jordan in addition to other destinations in the region.

Discussions are under way for a joint promotion with Palestine, Syria and Lebanon. However, our thrust will be on promoting Jordan as a destination in its own right.



Mohammad A. Adwan, minister of tourism and antiquities; above, a building in anclent Petra, Jordan's most popular tourist attraction.

 The Land: Jordan shares borders with Syria to the north, Iraq to the east, Palestine and the West Bank to the west and Saudi Arabia to the east and south. Total area is 57,354 square miles. Jordan has an outlet to the Red Sea in the southwest through the port of Agaba. The Dead Sea on its central western border is the lowest point on earth - 392 meters below sea level.

(1992) is about 3.5 million The birth rate is 5.5 percent, and the death rate, which is falling. is 3.4 percent. Approximately 64 percent of the people live in urban areas. Amman has a million. Zarqa, population 420,000, is the second-largest

• The People: The population • The Climate: The capital, Amman, has cloudless sunny days from May to early November, with average temperatures well over 25 degrees centigrade, but evenings can be chilly. Winters population of just over 1 can be cold and wet, but it is much sunnier and drier in the Red Sea resort of Aqaba and in the Jordan Valley.

official language, but English is spoken widely and French to a lesser extent. Jordan has one of the highest literacy rates (about 85 percent) in the Arab

Language: Arabic is the • Office Hours: Government offices are open from 8 A.M. until 2 P.M. Private-sector consulates at a cost of offices are often open in the late afternoons for between two and four hours. Friday is a arrival at Queen Alia holiday, and most offices close after lunchtime on Thursdays.

• Visas: All travelers require approximately \$49.50. Most foreigners can obtain visas on International Airport in Amman.

Greenwich Mean Time.

• Time: Seven hours ahead of • Currency: The Jordanian visas, available from Jordanian U.S. Eastern Standard Time dinar is divided into 1,000 fils. and two hours ahead of One dinar is approximately equivalent to \$1.50.

> For further information, contact the Ministry of Information, PO Box 1845. Amman, Jordan Telephone: 641 467 or 628 601. Fax: 648 895 or 621 899

PHOSPHATE, POTASH LEAD EXPANSION

investment to Jordan's industrial sector has never been easy, but both its major minerals producers now have large-scale joint ventures with foreign partners. The Jordan Phosphate Mines Company (JPMC) and the Arab Potash Company (APC) are well advanced on programs to expand and diversity their production with the aim of broadening

JPMC is pushing to comflete phase one of the Shidiven mine development program, which will bring production to 3.5 million metric tons by 1995, and is going ahead with feasibility studies for stage two, which will bring another 3.5 million tons annually.

Jordan's industrial base and

securing long-term markets

for its major natural re-

The JPMC managing director, Sameh Madani, says his goal is to see production

More manufactured goods are

being exported

of 10 million tons annually, with 30 percent to 40 percent of it converted locally into intermediate products and fertilizers.

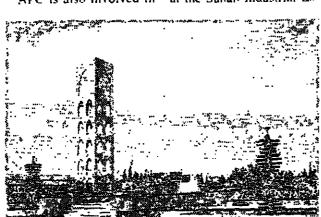
The first of the diversification projects is with a Japanese consortium, the Nippon Jordan Chemical Company, which will produce fertilizers in Aqaba. The \$80-million company was formed in 1992 as the Nippon Jordan Fertilizer Co. and plans to produce up to 300,000 tons a year of compound fertilizers, which will be exported to Japan.
The second is the Indo-

Jordan Chemicals Company, which is to be located close to the mine in Shidiyeh. The company. which was formed just over a year ago, will produce 224,000 tons of phosphoric acid a year, all of which will be exported to India. The \$156-million project will use about 750,000 tons of phosphate rock a year.

JPMC expects to take a minority share in a project for diammonium phosphate production in Pakistan, It is

ttracting foreign major projects, including joint ventures in Turkey and Thailand to produce phos-

pheric acid. APC is also involved in at the Sahah Industrial Es-



Central plaza in the Ammon Industrial Complex, where 250 companies have established factories

cently completed expansion at its Dead Sea works has boosted capacity to 1.4 million metric tons in 1994, and it should rise to 1.6 million tons in 1995. Studies have already been completed for a new phase of expansion that should bring production to 2.2 million tons.

APC has four diversification schemes on its books. A long-talked-of \$140-million project to produce bromine and bromine derivatives in a venture with the Ethyl Corp. of the United States is finally moving forward. Other projects include production

major new ventures. A re- tate near Amman that is manufacturing equipment for the mining, petrochemical and cement sectors.

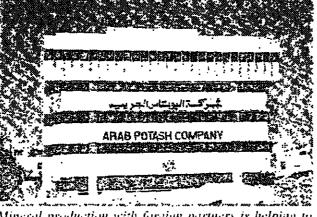
some success with the estab-

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cialist engineering company

The Sahab estate itself is one of several industrial areas in Amman now bursting with new ventures as many small and medium-sized industrial companies are set

Samih Darwazeh, head of the Jordan Trade Association and managing director of one of Jordan's crop of successful pharmaceutical manufacturing and exporting companies, admits that Jordanians have traditionally been more interested in trad-



Mineral production with foreign partners is helping to broaden Jordan's industrial base.

of industrial salt, potassium sulfate and dicalcium phosphate. A pilot plant for magnesium oxide production is already operating.

The two companies are hoping that their expanded activity will stimulate local industry to cater more to its negotiating several other need for spare parts and

ing with other countries' goods than manufacturing their own. Now, he says, the membership of the Jordan Trade Association has grown from around 20 companies in 1988 to 80 today.

all of them with a serious interest in exporting. Industrial investment is role

picking up. It jumped from equipment. They have had \$250 million in 1992 to around \$380 million in 1993, Khaldoun Abu Hassan, chairman of the Chamber of Industry, believes that Jordan's industrial sector is increasingly versatile but still far from fulfilling its potential, "I still believe there is a great need for industrial expansion," he says. "The number of companies registered and the level of investment are well below our am-

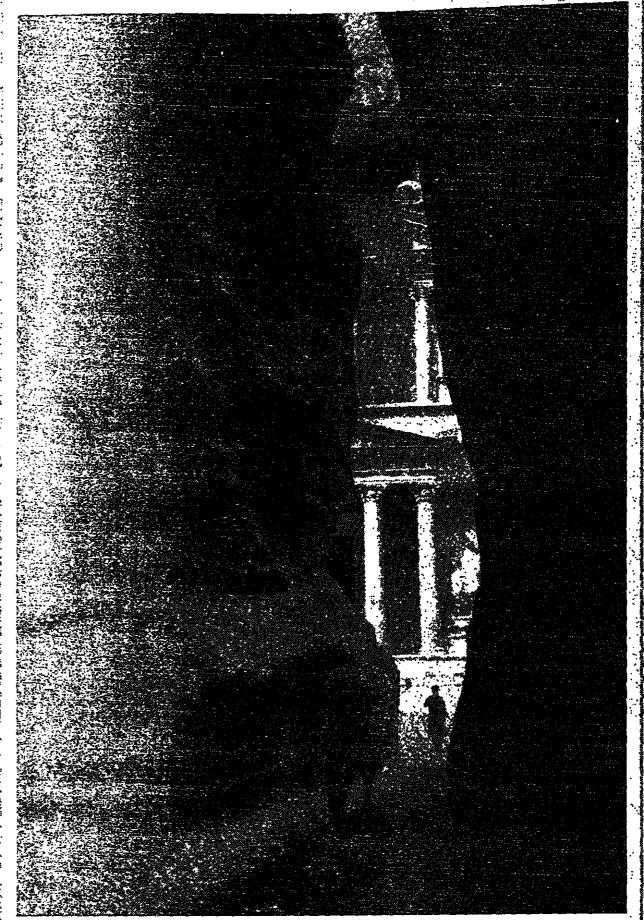
> The level of financing available within the country for investment is underused. and most observers believe it will take a combination of a thorough overhaul of laws regulating the economy. something the Ministry of Finance has promised for 1994, and genuine peace for the sector to fulfil its poten-

There is some concern that many new industrial ventures do little more than copy the success of others. The mushrooming of pharmaceutical companies is commonly cited - Jordan will soon have 13 manufacturers. Critics do not always admit that this growth in numbers is in itself an incentive for greater development within the industry, with companies moving into raw materials production and more sophisticated laboratory and packaging activity.

Jordan's industrial sector is still in its infancy, but it is the sector that offers the best prospects for substantial job creation and a long-term improvement in the trade balance. Companies are enjoying great success in tapping nontraditional markets. The sudden cutoff of the Iraqi and Gulf markets at the time of the Gulf War has gone a long way to curing local exporters of their tendency to

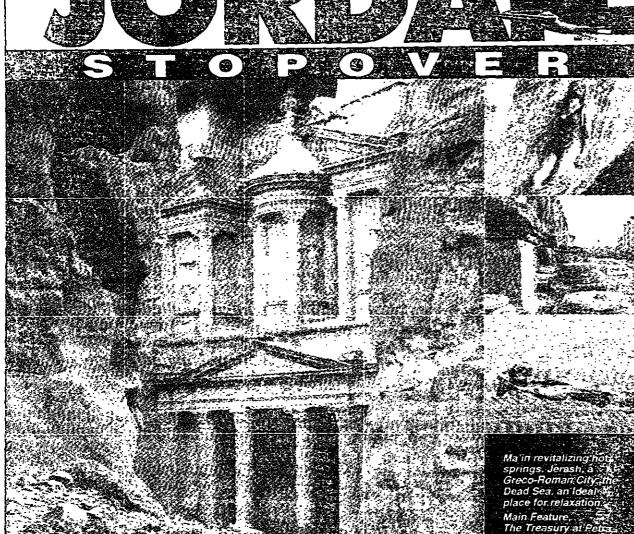
rely on easy regional sales. At present, the trade gap remains worryingly wide. with imports in 1993 at 2.2 billion Jordanian dinars (\$3.3 billion) and exports only 641 million dinars.

The news is not all bad. however. The share of manufactured goods in expons is rising, and new markets are coming on line, while the imports total in 1993 included a substantial share of raw materials and equipment. good signs that industry is beginning to forge a new



With sometimes more than 3.0kg/visitors a day at Petra, the most popular historic site in Jordan, there is serious concern about sufconarding the environment. Although some new facilities and hotels have been built nearly to cope with the infiny of marisms, a halt to further development has been called pending a review of a master plan for Petra, "We have to keep the site vicum and safe," says Safwan Kh. Tell, director general of the Antiquities Department. Another problem facing the government is that of the organized theft of treasures and artifacts from the 100,000 listed sites. Mr. Tell says that executions "are conducting prearranged work on behalf of commercial centers both inside and outside of the

lowly but surely. around 4 percent for the past Jurdan's overtwo years and is likely to re-🦠 burdanad adonomain at that figure during . my is creeping which had been purely in-• Total gross domestic back to normality. The peace process will undoubtproduct in 1993, according



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LIFTING OF BLOCKADE HELPS ECONOMY

edly ease the overall situation, and the recent lifting of the blockade of Aqaba. which is estimated to have cost the country some \$1.3 billion in lost business, could not have come at a

better time The Gulf War cost Jordan about another \$9 billion in lost trade with Iraq, Kuwait and Saudi Arabia. Comparing this with the estimated national debt of about \$7 billion shows the enormous impact of the difficulties Jordan experienced because of the war over Kuwait.

Signs of a recovery in-

Inflation has been held at

to Ministry of Finance figures, was 3.59 billion Jordanian dinars (\$5.4 billion). and growth is forecast at 5.5 percent.

· Imports were 2.23 billion dinars and exports 641 million dinars, for a trade gap of 1.59 billion dinars. Exports are expected to increase by 10 percent.

We face a big challenge to achieve the momentum and growth anticipated in the 1993-1997 Plan, while at the same time we have to deal with the constraints imposed on our economy. namely to balance the debt." says Ziad Fariz, the minister of planning, "There is a need

for continuous and determmed efforts. Unlike previous plans,

vestment-oriented, the present one aims to free the market economy, create an investment environment and give a greater role to the private sector. "We need to create an export-led growth based on both manufacturing and services," says the minister, "We have a chal-

lenge to develop the services sector, which occupies 70 percent of our gross domestic product and to make it more market-oriented."

The minister hopes that tourism, which accounts for 10 percent of foreign-exchange carnings, can be further developed, and much is expected of other services in the computer and consultaney fields. "We have the right

environment here in Jordan. We have the stability and we have the brain power," adds the minister.

He believes that the dynamics for economic success are in place. One indication of change was last year's mini-boom on the stock market as some \$340 million worth of new issues were offered. "There was a boom not only in the secondary market but also in the primary market, which has been really significant for us," comments Jalil F.Tarif. deputy director general of the Amman Financial Market. "As we try to implement the IMF guidelines, the overall performance of the economy during the past three years has been good, And also the peace process is having a beneficial effect on the market." M.F.

PALESTINIANS: THE TIES THAT BIND

espite the slow pace of the peace process, Jordan's business executives are wasting no time in finding their way to the West Bank and Gaza. Jordanians and Palestinians are natural and instorical partners," says Pales-tinian businessman Maher Masri,

The economic and political conditions in which the Jordanians will be working are still far from settled, but they start with a number of advantages. Jordanian banks are already reopening the branches they were forced to close in 1967, and the Jordanian dinar will be one of the currencies of the self-rule ar-

The ties between the two populations are close. Many Jordanian companies started life on the West Bank, and others have maintained activities there throughout the past 27 years. New investors can often call on family members residing in the Occupied Territories to help set up offices.

The Israeli government has begun granting residence permits to Palestinians living outside the Occupied Territories who guarantee investments of at least \$100,000 in new projects, an offer Jordan-based Palestinians are taking

The most substantial new privatesector venture announced for the West Bank and Gaza, the Palestine Investment and Development Co., is registered in Liberia but has strong Jordanian connections, its founding members, who include some of Jordan's most prominent Palestinian and Jordanian business names, are placing their priority on housing and hotel projects and on small and medium-sized industries. But they hope also to provide services, managerial expertise and strategic advice to other new investors.

In the immediate aftermath of the September 1993 agreement between

Dynamics of success are in place

the Israeli government and the PLO. there were some fears that Jordan was being left out of the agreement and would lose economic benefits. But prominent members of the business community, such as Palestinian-born Nidal Sukhtian, who has extensive interests on both sides of the river, befieve that development on the West Bank "will also give Jordan a great push, economically, technologically and in terms of human resources."

Like most businessmen, Mr. Suklitian is hoping for a balanced economic

agreement between Israel and the Palestinians, with encouragement on the Jordanian side, to ensure the healthy development of the Palestinian economy, Israel is now cutting utilities costs and customs tariffs in an effort to attract the business that will follow a peace treaty, he says, and Jordan should make sure that it is not left behind in terms of regulations or practical matters such as improved road connections. The PLO-Israeli agreement of April 29, 1994 allows for the import of a number of strategic commodnies, including oil, cement and phosphates, either from or via Jordan.

Khaldoun Abu Hassan, chairman of the Jordan Chamber of Industry, is hoping that the two sides will cooperate to prevent the duplication of economic efforts. The chamber is pianning a conference for Palestinian and Jordanian private-sector organizations in Amman in June in the hope that activities can be coordinated.

If the Palestinians get the free-market economy they are hoping for, this may be difficult to manage. After 27 years of what one observer calls "a process of de-development," there may be a scramble for investment rather than an orderly progression. However it comes, Jordan's business community will be heavily involved.

P.D.

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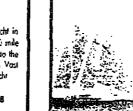
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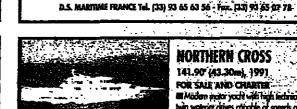
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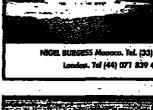
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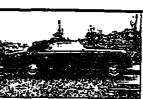
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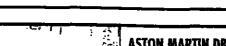


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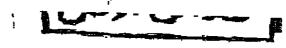
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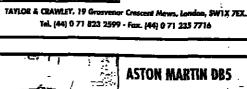


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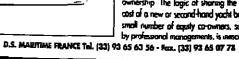
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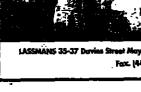


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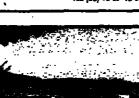
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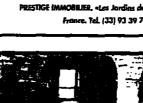
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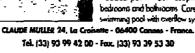


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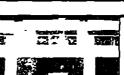
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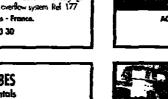


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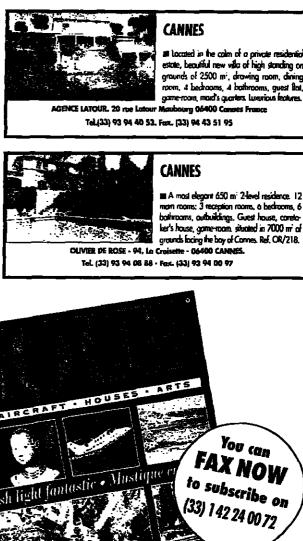


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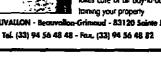
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SPORTS

Rockets' Guards And Olajuwon Thwart the Jazz

By Anthony Cotton

Basketball Association Western to let Hakeem Olajuwon beat them. At every opportunity - as in whenever he touched the ball they double- and triple-teamed the day. All-Star center.

Olajuwon Wins NBA MVP Award

The Associated Press

HOUSTON - Hakeem Olajuwon, who led the Houston Rockets to the Midwest Division title, won the National Basketball Association's Most Valuable Player award on Tuesday.

The center, who finished second to Phoenix's Charles Barkley in last year's MVP voting, beat out David Robinson of San Antonio and Scottie Pippen of Chicago this year. A Nigerian, Olajuwon is the first foreign player to win the award.

He received 889 points, including 66 first-place votes, from a panel of sportswriters and broadcasters, who each voted for five candidates with points awarded on a 10-7-5-3-1 basis

Robinson received 730 points and 24 first-place votes, while Pippen had 390 points and seven firstplace votes.

During the regular season. Olajuwon ranked third in the league in scoring fourth in re-bounding and second in blocks. He was the only player to rank among the top five in all three categories.

Earlier this month. Olajuwon was named the NBA's defensive player of the year. He joins Michael Jordan as the only players to win the MVP and defensive awards in

But the strategy, while sound theoretically, left something to be HOUSTON — The Utah Jazz desired. As in the wide-open shots entered Game 1 of their National given to Kenny Smith. And Sam given to Kenny Smith. And Sam Cassell. And Vernon Maxwell and Conference finals series against the Mario Elie, too. Led by Smith. who Houston Rockets determined not scored 27 points, including a teamrecord-tying six three-point field goals, the Rockets took a 100-88 decision at the Summit on Mon-

"It seemed like they were leaving me open," Smith said, "I was getting some good looks at the basket." Game 2 of the best-of-7 series is

set for Wednesday in Houston. The Rockets' back court dominated to the point that Olajuwon actually became a secondary con-cern. That, of course, led to no good for Utah, and Olajuwon fin-

ished with 31 points.

On defense, Robert Horry managed to shut down Karl Malone, holding him to four points in the first half before Maione scored a bunch late to finish with 20. Malone also had 16 rebounds.

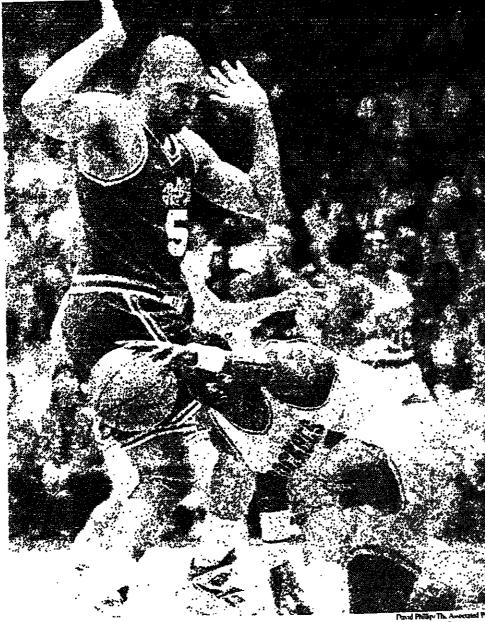
There was a time — perhaps as recently as the start of this season — when Utah's strategy was employed throughout the NBA. Even if Olajuwon passed the basketball. the thinking went, the rest of the Rockets were too selfish to move it around to find the open man.

But that hasn't been the case in the playoffs, and especially Monday night. The Rockets hit 10 three-pointers and led by as many as 17 points in the second half.

Utah's big push came at the start of the second haif. Guard Jeff Hornacek hit a free throw and three baskets in the first three minutes of the third quarter: overall, Utah outscored the Rockets 11-2 in that span to draw within 56-45.

The Rockets took a timeout at that point, but Malone scored off the break, bringing the Jazz to within 56-47. Utah came within nine twice more in the period but Houston kept responding.

Smith hit three of his three-point field goals and Maxwell added an-



Hakeem Olajuwon, the Houston center, went to his knees to dribble past Utah's Felton Spencer.

other to give the Rockets a 75-61 lead with 2:49 to play. That was the margin the Rockets carried into the final period, leading 79-64.

The Rockets entered the game insisting they'd learned a number of valuable lessons from their semifinal win over Phoenix, which went to seven games.

Utah presented many of the same problems as the Suns - a clever, penetrating point guard in Stockton, a bruising power forward in Malone and a number of sharpshooting perimeter players.

Neither team did much to distinguish itself early on. It wasn't until Cassell entered the game at the start of the second quarter, with the Rockets leading 20-16, that things started happening.

The rookie opened the period by hitting a driving layup, then scored on an offensive rebound. At the 9:45 mark he added a three-point play to give Houston a 27-20 lead, then hit another jump shot 32 seconds later.

Over the next seven-plus minutes, guards scored nine of the Rockets' next 19 points.

■ Timberwolves to Move

The Minnesota Timberwolves are moving to New Orleans, five years after joining the National Basketball Association as an expansion team. The Associated Press reported from Minneapolis.

Club owners Harvey Ratner and Mary Wolfenson said Monday a group led by Top Rank of Louisiana would pay \$152.5 million for the team and move it to New Orleans in time for next season. The matter now goes before the NBA's

Grandly, Lopez Slams Giants

Luis Lopez hit a grand slam in the first inning for his first major-league homer as the Padres defeated the slumping San Francisco Giants, 4-0, Monday night in San Diego. In 2,248 at-bats over six-plus

seasons in the minors, Lopez had hit 10 homers, but none with the bases loaded. Wally Whitehurst pitched 81/3

shutout innings as the Padres won

their second straight after snapping a 13-game losing streak on Sunday. Bip Roberts led off the San Diego first with a single, and Phil Plan-tier and Derek Bell drew two out walks from Mark Portugal. Up stepped Lopez, making his 93d plate appearance in the majors.

Lopez, starting at shortstop for Ricky Gutierrez, hit a change-up from Portugal just over the right-

Before Lopez's homer, San Diego batters had been 0-for-10 with the bases loaded and two out. The Giants, shut out for the first

time this season, have lost five

straight games and seven of their last eight.

NL ROUNDUP

Morlins 3, Expos 2: Pat Rapp allowed one earned run and Jesus Tavarez made a memorable majorleague debut for the Marlins against Montreal in Miami.

Tavarez, a 23-year-old right fielder recalled Sunday from Dou-

ble-A Portland, threw out a runner at the plate, scored from first on a single and went 2-for 4 with an RBI, Rapp gave up seven hits and two walks in 6% innings.

Philles 11, Cardinals 3: In St. Lonis, Danny Jackson pitched

eight innings and Lenny Dyksıra reached base five times as Philadelphia climbed out of last place in the NL East

Dykstra had three singles, two

walks, two stolen bases, three runs scored and an RBI.

The Phillies have won nine of their last 11 to pull into feurth, ahead of the idle New York Mets. Rockies 8, Reds 3: In Denver. Dante Bichette's three-run homer in the first inning helped the Rock-ies end a five-game losing streak.

Cubs 6, Bodgers 3: Derrick. May's three-run homer in the sixth snapped a tie in Los Angeles as. Chicago won its seventh straight.
With the score at 3-3, May, whose

11th inning homer Sunday put the Cubs over San Francisco, lined an 0 pitch from Kevin Gross just over the short fence in right and barely inside the foul pole.

Griffey Takes Mantle But Mariners Lose

The Associated Press

One home run gave Ken Griffey Jr. a major-league record. Two would have given the Seattle Mariners a chance to win the game in

extra innings.
After his 21st homer broke Mickey Mantle's record for homers

AL ROUNDUP

in the first two months of a season, Griffey was in position to rally the Mariners from a two-run deficit with No. 22. But there were two outs in the ninth and Oakland's ace closer, Dennis Eckersley, was on

Griffey flied out to end it, forcing him to settle for erasing Man-tle's 38-year-old mark in a 7-5 loss Monday in Oakland, California. The solo shot to left-center field off Bobby Witt came in the seventh. "I still don't consider myself a

think about base hits." Trailing 5-0, Seattle rallied for four runs in the fourth off Witt. Luis Sojo and Griffey got back-toback singles before Jay Bunner hit his 10th homer. One out later, Timo

home-run hitter," Griffey said: "I

Martinez homered. The Mariners had a chance to tie it in the sixth, putting a runner on third with two outs, but Witt struck - only eight-game winners.

out Dan Wilson to end the inning With two outs in bottom of the inning, Brent Gates reached on a chopper to the mound and scored from first when right fielder Bubner bobbled Geronimo Berroa's single for an error.

Gates went 4-for-4 with a walkand scored three runs.

Blue Jays 6, Indians 5: Joe Carter, the majors' RBI leader, singled home Devon White with two outs

in the ninth to lift Toronto over visiting Cleveland. With one out, White doubled off Jose Mesa. After Domingo Cedeno struck out and Paul Molitor was walked intentionally, Carter's line drive to right drove in White with the winning run. Carter went 3-for-5 with a homer and two RBIs, raising

his major-league-leading total to 54. Orioles 5, Brewers 3: In Milwaukee, Baltimore's Ben McDonald won his eighth game and sent Mil-waukee to a club-record-tying 12th

straight loss. The Orioles' Rafael Palmeiro went 0-for-4 with a walk, halting his 24-game hitting streak, the majors' best this season.

McDonald scattered eight hits over 6% innings in joining Kansas City's David Cone and Bob Tewksbury of St. Louis as the majors'

Australia Race To Go on After 4 Crash Deaths

DARWIN, Australia -The Cannonball Run auto race will continue despite the deaths of four men Tuesday in the crash of a red Ferrari driven by a millionaire Japanese dentist, organizers said.

Akihiro Kabe and his codriver, Takeshi Okano, died in the crash of Kabe's Ferrari F-40 which also killed two Austrahan race officials.

Kabe crashed 95 kilometers (60 miles) south of Alice Springs as the high-speed cars were on a run toward Ayers

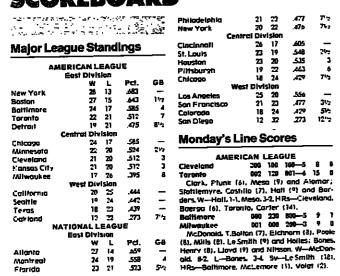
The Cannonball Run, which began Sanday, is an open-road race 3,800 kilometers across the Northern Territory.
Organizers have decided the

race will continue on Thursday, despite the crash and warnings from road safety ex-

The six-day race is being run in daily stages, with police and official vehicles clearing the Stuart Highway in front of

Kabe's Ferrari clocked the fastest time in trials at 228 kilometers per hour.

SCOREBOARD



Bn.Jockson, Andersen (9) and Daulion; Ur-

Smilev, Spradlin (6), J.Ruffin (7), Fortugae (8) and Dorsett, Freeman, S.Reed (6), Blair (7), B.Ruffin (9) and Girardi, W.—Freeman, 4-1, L.—Smilev, 4-5, B.Ruffin (3), MRS—Cincat-

The Michael Jordan Watch

MONDAY'S GAME: Jordon did not play to be Birmingham Barons' 3-1 loss to Hunts Japanese Leagues

Pcl. 575 536 500 473 457

Placings Tuesday in the Third stage of the

Placings Telesary in the mirror stage of the cycling race, from Ostron to Loreto Aprutino: 1. Giorna Buorne, 19alv. 185 k.Hometers (114.7 miles) 4 hours, 25 minutes, 20 seconds or 4.834 keh (25.977 mph); 2. Stefano Zonlini, Italv. 2 seconds behind: 3. Dovide Rebellin, Italv. same time; 4. Francesco Casogrande, 5.1.; 5. Miguet Indurein, Spain, 5.2.; 6. Eugent Berzin,

Russia, s.t.; 7, Armond De Los Cusyos. France, s.t.; 8, Claudio Chiappucci, Haiv, s.t.;

9. Steinne Delta Sarda, Italy, S.L.; 10, Wildfinir Belli, Italy, S.L. Overall standings: 1, Marene Argentin, Ita-ly, Gewiss-Bollon, 12 hours 47 minutes 11 sec-onds; 2, Busno, 7 seconds behind; 3, Evpeny Berzin, Russia, Gewiss-Bollon, 9; 4, De los Cuevas, 10; 5, Indurain, 15; 6, Francesco Coss-prande, Italy, Mercalone, 19; 7, Andrea Ferri-pola, Italy, ZG Mobili, 32; 8, Zanini, 34; 9, Pascol Richard, Switzerland, GB MG, 46; 18, Marca Glovanneth, Laty, Mosel Clos. 41.

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TEANSACTIONS

BASEBALL American League

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BASKETBALL Monday's NBA Playoff

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0-09-09, Barri 0-08-69, Howard 0-1 9-09, Totals 38-81 12-16-88, Houston: Horry 3-9 0-0 6, Thomas 3-7 0-2 6 ith 9-14 3-5 27. Cureton 9-0 0-0 8. Elie 4-9 1-1

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HOCKEY Monday's NHL Playoff

rin, NJ (skashing), 8:50; Guerin, NJ (elbowing), 11:27; Marteau, NY (hoaking), 16:56. Third period—2. New Jersey, Poluso 1, 2:34 Third period—2. New Jersey, Petitio 1, 2:34.

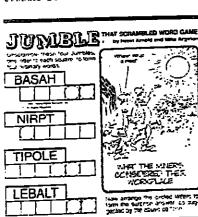
3. New Jersey, Nicholis 4 (MocLawa, Albeth),

10:37 (pp), 4. New Jersey, Charske 4 (Corpen-ter, Lentleux), 13:58. 5. New York, Tikkonen 4 (Zubow), 16:33. Penalites—Anderson, NY (stastling), 5:13; Noonon, NY (roughing), 9:12: Kocur, NY (cross-checking), 11:13; Ko

Shots on good-New Jersey 11-6-25, New



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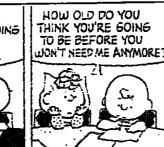
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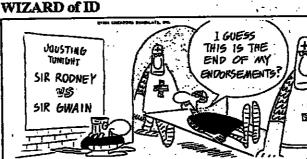


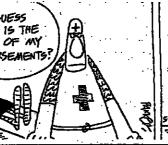






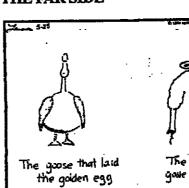




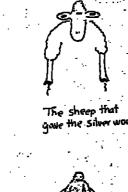




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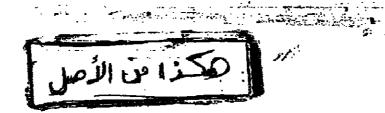
The cow that gave the chocolate milk











Edberg and Sabatini Join the Upset Ranks

Can FIFA End TV's Reign?

ONDON - After almost 40 years of incestuous ONDUN — After aimost 40 years of meesture.

living with the beast, FIFA asks: How much It sounds a little rich. In less than one month, soccer

will be claiming a global audience of 1.6 billion - a and — for the Rob 1994 World Cup.
The marketing Hughes The marketing men will, for once,

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not exaggerate when they refer to the biggest commercial break of all time.

Sepp Blatter, FIFA's general secretary, observes: "Idevision has always been the ideal tool for spreading the popularity of our sport. From a commercial point of view, this is surely not detrimental, but with more and more channels televising games nonstop we have reached almost saturation point."

Blatter's skill as an administrator has appreciably helped burgeon the triangle of sports-television-advertising. But he now urges soccer to seek a balance between projection on the screen and appeal in the

He warns that the proliferation of television satellites "undermines the number of spectators at matches and jeopardizes gate receipts." He fears "the equally pernicious risk of turning from an actively enjoyable sport to a passively consumed pastime."

Tell us about it, Sepp. TV cables are almost as common to modern living as the umbilical cord —but not as easily detached. Sports joined with television

Theoretically, we are still in control. We each command an on-off button. Yet that addictive box now dictates the terms and affects the quality of life.

The relationship is complex. A week ago, television was undoubtedly a friend to soccer, maybe even its best friend, enabling fans in 131 countries to view AC

Milan's awesome destruction of Barcelona. The 4-0 victory in Athens was an Olympian performance. Milan shed its dour cloak, made light of six missing major players, and transcended Barcelona in

THERE WAS a plausible excuse for Barcelona. It had come through an emotional final Saturday of the Spanish league, capturing the title from a losing situation with three goals in the final 20 minutes. Milan was waiting, plotting, rehearsing for the peak in Athens. It had lost Franco Baresi, the emperor of

Italian defenders, but found Paolo Maldini even more imperious. It lost various midfielders, but discovered Marcel Desailly, a rock in adversity. Indomitable, physically and mentally, Desailly seemed born for this night. He was in fact born in Ghana, adopted by Nantes at

12 because of his soccer prowess, and a winner in last

season's Champions' Cup when Marseille beat Milan. Milan bought him, and now Milan is a winner. In attack, Daniele Massaro, scored twice, but Dejan Savicevic was breathtaking. In an inspired instant, Savicevic wrestled off an opponent, looked up, saw goalkeeper Andom Zubizarreta a yard off his line, and sweetly chipped the ball beneath the bar from an angle

Savicevic could not have been more precise with a exchange golfing iron. Playing for a Milan side that had never

NEW YURK — After play

Rangers all season, the New Jersey

It is now the Devils who are

ahead. They lead their Eastern

STANLEY CUP PLAYOFFS

Conference Final 3-2 following

Monday's 4-1 victory and can close

out the series with a victory in

A victory would put the Devils in

the Stanley Cup Finals for the first

time and send the Rangers home

for yet another summer -continu-

ing their futile streak from 1940.

Game 6 at home on Wednesday.

Devils have finally reversed that.

Devils Master Rangers, 4-1

second-best to the New York cholls, who scored two goals Mon-

said the Devils' center Bernie Ni-

day. We accomplished what we set out to do and if we can play the

way we played the last two games,

we'll have a great opportunity."

The Devils, who lost all six regu-

lar-season games to the Rangers and finished six points behind

them in the overall standings, have

played more competively against

While frustrating the Rangers

with their tight-checking defense,

the Devils were creating offensive

opportunities. Nicholls came back from a one-game suspension for a

premeditated cross-check of Alexei

Kovaley to score two goals.

them in the playoffs.

performed together before, and will never likely be selected again, he demonstrated the change of this

television age.

Milan could scout him in Serbia through TV highlights of his performances for Red Star Belgrade. The world knows him now through his definitive goal in Europe's prime-time match. And, rich beyond his dreams, Savicevic can view a war in his homeland as if it were a remote video nasty.

Yet the game and TV are not necessarily mutual benefactors. Germany's league championship was changed after a result between Bayern Munich and Nuremberg was annulled because television proved a Bayern goal had not crossed the line.

match replayed in different circumstances helped Bayern to win by a wider margin. Bayern won the Bundesliga title, and Nuremberg was relegated. The consequences are millions of dollars, the crosion of refereeing authority, and, sooner than is good for the game, instant TV replay will rule the playing fields. Meanwhile, television video is a central witness in a trial in England's high court, in which Paul Elliott, a defender, is suing Dean Saunders, a forward, for an allegedly violent tackle that wrecked Elliott's knee

ligaments and his career 20 months ago. It is soccer's holocaust: one top professional suing another for seven-figure damages, each player accus-ing the other of malice, and experts of the sport giving opinions on oath as to the guilt of the protagonists.

AWYERS WILL grow fat on the two-week trial. AWYERS WILL grow lat on the two-week trial.

A judge must decide the burden of guilt. The video of the impact will be scrutinized—and shown - over and over again. And a collision in an impact sport has become a courtroom drama.

Already witnesses, including Ken Aston, 78, a retired schoolmaster who was the refereeing overlord of the 1966 World Cup, have been sworn in to give subjective weight to an incident (perhaps an accident) to which they were not, in terms of seeing things in the

Already the claim for compensation, after interminable "negotiations" out of court, is sullying the game

Already Elliott is finding himself and his sense of fair play under severe cross examination. The defense has, reasonably enough, questioned Elliott, the accus-cr, about his own "intimidatory" fouls while performing for Pisa, Celtic and Chelsea.

Should Elliott lose his case, the implications could

rebound on him. His occupation these days is in television — commentating on the moves and motives of players like Dean Saunders.

Is there anything, anywhere, beyond the television range? Well, yes. In Athens late last Wednesday, some hundreds of Barcelona supporters were in the old port

The scafood restaurant was alive with revelry, with the soul of sport. A handful of Milan fans arrived around 2 A.M.; the Catalans bought Champagne and shared it with the Milanese.

Together they danced Zorba's Dance. There, at 2 o'clock in the morning, was the joy of soccer. There was fraternity between strangers celebrating an exceptional performance. There was no button to turn humanity on or off, no screen to synthesize the

the first period.

The Devils held a 1-0 lead for

two periods before breaking open

the game in the third on goals by

Mike Peluso, Nicholls and Tom Chorske. Peluso jammed the puck

past Mike Richter at 2:36 off a

faceoff, Nicholls scored on a two-

on-one with John MacLean at

10:37 and Chorske on a two-on-

one with Bobby Carpenter at

Martin Brodeur was 3:27 away

from his second shutout of the playoffs when Esa Tikkanen scored

on a shot from the blue line.

Novotna and Korda Also Lose, Bruguera and Courier Gain

upset victims Tuesday in the rench Open.

rier, finalists last year and winners of the past three men's titles, ad-vanced in straight sets. So did Michael Stich, the No. 2 seed, with a Monday, meaning three of the 6-1, 7-5, 6-4 victory over Renzo eight top-seeded women failed to

Furlan of Italy.
Edberg, seeded third, committed
18 double faults and fell to Henrik Holm, an unheralded fellow Swede who hung on to win a seesaw, fourhour marathon, 7-5, 7-6 (7-1), 6-7 (7-2), 6-7 (10-8), 6-4.

Holm, 25, has never won a tournament and lost all three previous matches with Edberg. The French Open is the only Grand Slam title to elude Edberg, who reached the finals there in 1989 but lost in the first round in 1990.

"It doesn't look good now," said Edberg, 28. "I won't get that many

Sabatini, a former U.S. Open champion, won the first set against 108th-ranked Silvia Farina of Italy. then stumbled to a 2-6, 6-2, 6-4 defeat. Not since the 1985 U.S. Open has the Argentine, seeded eighth here, lost in the first round of a Grand Slam.

"It's very disappointing," she said after losing on Court I, where Edberg and Navratilova's upsets also occurred. Also upset on that court was the 6 (7-5). 6-1.

women's No. 5 seed, Jana Novotna of the Czech Republic, who fell to Anna Smashnova, a 17-year-old Soviet immigrant to Israel, 6-4, 6-2. Novotna's compatriot Petr Korda, the men's 12th seed and the 1992 runner-up, was toppled by Andrea Gaudenzi of Italy, 6-2, 5-7, 6-7 (7-4), 6-2, 6-2.

Ivan Lendl, a three-time French Open champion who failed to earn a seeding this year, lost in the first round for the second straight year, this time to France's Arnaud Boetsch, 6-4, 6-3, 6-4.

Afterward, Lendl said he was withdrawing from Wimbledon because of a back problem.

Courier, the 1991 and 1992 champion but now only the No. 7 seed, downed France's Jean-Philippe Fleurian, 6-1, 6-4, 6-4.

right away, scoring on a two-on-one with Claude Lemieux at 6:49 of

Bruguera, a surprise victor over Courier in last year's final, is seeded only sixth and has been struggling with shoulder problems. But the Spaniard's muscular baseline game looked devastating through most of his 6-1, 6-1, 7-6 (7-3) triumph over the 68th-ranked Martin Damm, a Czech.

Bruguera let a 5-2 lead in the third set slip away before recover-

"I thought the match was over," he said. "I realize I stopped moving Sabatini, without a tournament

title in more than two years, lost on the same court where she had

blown a 6-1, 5-1 lead to Mary Joe PARIS - Stefan Edberg and Fernandez in last year's quarterfi-Gabriela Sabatini joined Martina nats. This time, Sabatini had two Navratilova as stunned first-round break points to go up 4-1 in the break points to go up 4-1 in the third set, but crambled.

In another upset, the South Afri-But Sergi Bruguera and Jim Cou- can Amanda Coetzer rolled to a 6-2. 6-1 victory over No. 6 seed Kimiko Date of Japan. Navratilova, the No. 4 seed, lost

make the second round.

The No. 14 seed, Zina Garrison-Jackson, lost her first-round match for the fourth straight time here, falling to Silke Frankl of Germany, 6-3, 4-6, 6-2, in a match that was suspended by darkness Monday.

The women's No. 2 seed. Arantxa Sánchez Vicario, avoided the upset epidemic with a 6-4, 6-1 victory over Argentina's Florencia Labat. No. 7 Natalia Zvereva of Belarus won 6-0, 6-1 over Romana Tedjakusuma of Indonesia; No. 10 Fernandez beat Karina Habsudova of Slovakia, 6-4, 3-6, 6-1; No. 11 Anke Huber of Germany beat Sandrine Testud of France, 7-6 (7-2), 6-3; and No. 15 Helena Sukova of the Czech Republic beat Laurence Courtois of Belgium, 6-3, 7-5.

Among the men, 13th-seeded Magnus Gustafsson of Sweden beat Jordi Burillo of Spain, 7-5, 3-6, 7-5, 6-2; No. 14 Cedric Pioline of France beat Jakob Hlasek of Switzerland, 6-4, 3-6, 6-4, 6-3, and No. 15 Carlos Costa of Spain beat Guillaume Raoux of France, 6-1, 7-



Gaby in Defeat: The Attitude's the Thing

By Ian Thomsen

PARIS - Gabriela Sabatini sort of likes likes? — the court where Chris Evert in 1988 and Martina Navratilova on Monday played their final matches in the French Open. On her chair, drinking from a large water bottle and eating pieces of fruit, with children chanting her name like sea gulls — Gha-bee! Gha-bee! name like sea gulls — Gha-bee! Gha-bee! — she might have been relaxing on a deck, but for her shirt drenched with effort.

"No, no, I like it," she said. "I feel better on that court sometimes. I mean, it doesn't — it has nothing to do that I lost last year at this time."

It was on Court No. I where, 51 weeks ago, she was demolishing Mary Joe Fernandez, 6-1, "I always feel good when I come 5-1. Sabatini lost that match horribly, excrucihere," Courier said. "This time of atingly, and Tuesday she came back to the same year, this is my home. I'll play the court and lost again — this time pleasantly best I can, and hopefully it will take which led to expressions of concern from reporters invited to sit around her afterward: is this part of a graver illness? Is her game sick?

guess it is different than the last year, Sabatini said Tuesday after the 2-6, 6-2, 6-4 loss, her second opening-round defeat in 35 Grand Slam events, "I don't know if this one will hurt me, but in a different way. I don't think it is going to be as bad."

It was the biggest of all days for Silvia Farina, 22, the 108th-ranked Italian who had won only one match in seven Grand Slams, and for her it began with the fourth game. The eighth-seeded batini was up a break at 3-1, but Farina had held serve. She had held serve for the first time in three matches against Sabatini - having lost previously, 6-0, 6- $\overline{0}$; 6-0, 6-0 — and she could "Normally I am in a hurry," Farina said.

She is a master of understatement, Farina. For the longest time, hardly anyone was paying attention to her, even when she was winning the second set (another breakthrough); Sabatini quickly reacted by breaking ahead in the final set. There seemed to be classrooms and classrooms of kids sitting in the grand stand, and they hopped on Gaby as if she were Snoopy. Kids don't want close matches. She had a pair of break points in hand to finish off her anonymous opponent and ... and ... she let them go.
"Gha-bee! Gha-bee!" they called.

She sat in the chair. She popped food in her mouth and chewed voraciously while uncapping her bottle. It looked like rain. The gulls squawked her name all around, as if jealous of the snack. After a minute, she got up and double-faulted into the net, and as she leaned over her next serve, she was still chewing. One break point was fended off, and her next serve and Farina's backhand was early but the ball impred over the net. All square.

"The most important game was the one that went to 3-2, when she could have broken me to make it 4-1," Farina said. "Then I realized that Sabatini was a little hit afraid."

Yet Sabatini was pounding the ball, or seemed to be. The racket spun her around like a coin on edge. She could not have run any further or hit the ball any harder, but the double-faults undid her (her first match point on Fernandez was lost to a double-fault last year) and her eyes were boring in brilliantly but with nothing around them.

The children, frustrated, whistled at her, jeered her, as she returned to her seat now trailing, on serve, at 5-4. They were cheering her

on a minute later — another double fault; looking up, she was still chewing. "Probably my attitude wasn't that great, but

I have to give her a lot of credit for the match today," Sabatini said. What was that about attitude?

"I didn't put that much fight in those mo-ments," said Sabatini, the 1990 U.S. Open champion. "Like, she was very consistent. She was really trying her hardest. I lost a little bit of my patience, I thought."

So here is the problem. If you are a fan of women's tennis, who are you going to watch for the next 11 days? Nobody is likely to give No. I Steffi Graf a third set, unless No. 2 Arantxa Sánchez Vicario makes the final. Perhaps No. 12 Mary Pierce, with her French roots... But Navratilova is gone, and Monica Seles isn't coming back anytime soon, and look at Sabatishe would have been rated the next to challenge Seles and Graf.

"Well, there is nothing right now that I am not doing right," she said. "Everything I am doing right, and last year I was playing very well at this moment when I played here. Since that moment, I didn't have any good result, I didn't beat any top player."

Everyone loves her, the game needs her, she could have everything — but maybe that's the hardest thing for someone like her to hear. At this point, it is doing her no good, begging her to live up to everyone else's expectations. She is a rich, young, beautiful woman: A rose has been named for her, a doll marketed after her, a perfume launched in her name, and the game is begging to be rescued by someone who can't beat Silvia Farina.

The (Self) Making of a U.S. Bike Racer

International Herald Tribune

HIGH POINT. North Carolina - The hotel room must go for \$125 or \$150 a night and the bicycle leaning against a wall would fetch \$3,000, maybe \$4,000. Bobby Julich was siting up in bed, watching something on a big color television set, waiting for his turn on the massen's table downstants and cating a banana. Good-bye to hard times. That was last year.

Julich is bright, articulate and glaringly polite. He is patriotic, in love and devoted to his parents. Mainly, at age 22, he is one of the great hopes of American bicycle racing, a tall, lean rider who climbs strongly, time trials

well and holds his own in a sprint.

Most teams would have been happy to have a young rider with his attitude and talent under contract, people thought. But they were wrong. Because an opportunity was missed, because his luck turned wrong and his fining went bad, Julich spent last year riding in the United States as an independent professional without a team, a sponsor of a support staff. He was alone in a team sport. Food and water during a race? "I had

nobody waiting in the feed zone," he remembers, "so I just carried everything. It looked as if I had a little backpack on." "Many times I ran out of food, many times I men out of water," he added. "Coming

through a feed zone, once in a while I would try to snag a bottle from somebody but, more Massage, which riders receive daily during a race to refresh their leg muscles? "No such thing," he said. "I didn't have a rub for the whole year. I threw my legs up on a wall, if I had time and energy, and just sub them down.

had time and energy, and just rub them down a bit. Throw them up on a wall, keep the cinculation going, maybe use some baby oil." Travel money and other expenses? Julich went through \$25,000 in savings as he paid his way to and from races. "You start to throw away an empty water bottle during a race and then you think: They cost \$5 each.

This is going to cost me 55."
Race results? "I didn't have many major results," he continued in a flat voice. "I was close but no cigar in quite a few instances. I forgot how to win, I forgot the winning atti-

tade, I forgot the whole approach to winning.

That was last year. This year, Julich is riding as a member of the Chevrolet/L. A. Sheriff team and has just finished the Tour DuPont in a splendid seventh place among

the 112 riders who started.

end, in High Point, North Carolina, a bleak, furniture-making center where wing chairs far outnumber people. He was pleased with his performance and with that of his team. He enjoyed the racing and the attention.

The attention, an the attention — press

conferences, interviews throughout the 12day race, fans asking for autographs, the londspeaker blare of his name and team at the start of each stage. Last year he had been

"There are so many good riders out there and you never hear of them because they're not on teams," he said of his year as an independent. "I'd come to the start line in a race and I'd have on a jersey that was blank and they'd say my number but not my name, and two or three guys behind me they'd say. Oh, there's X with Coors Light or Y with Motorola or whatever.'

You couldn't get on a team because no one knew you were in the race," he added. That wasn't it, of course. That was later. There was another reason earlier.

As a rider who finished fifth in the DuPont in 1991, when he was a 19-year-old member of the U.S. national amateur team, and then 10th the next year, Julich received offers to ioin professional teams. In retrospect, the best offer came from the Gatorade team in Italy at the end of the 1992 DuPont.

The offer was there but I was kind of talked out of it," Inlich explained. "I was 20 years old and a bit intimidated by going all the way over to Europe and not knowing Italian, not knowing anyone on the team.

"And I was a little bit scared by the whole

European regimen. I thought that people who just aren't ready and go over to Europe and get thrown into the meatgrinder just get spil out. And that's not what I wanted." He liked better an offer from Mike Neel, formerly coach of the 7-Eleven and Spago

ing riders, for bringing them to success, Julich said of Neel. "He offered a team with half its races in America, half its races in Europe. I thought that would be the best deal for me, to get my feet wet in my first year as a

teams, to join a new American team funded by the Rossin company in Italy. "He has a reputation for bringing around

pro: half over in Europe, but if things went bad, I'd be able to come back to America." The sponsorship for the new team [ell through, as it sometimes does in the sport, and Julich found himself without an employ-

er as the 1992 season was opening. The pre-

waiting for my first pay check, for the goahead to have our training camp in Santa Rosa, California, the next week. Instead. on Jan. 26, I was left high and dry." "I frantically called every team in America

Samm, Coors Light, Motorola, L. A. Sheriff, IME, everyone, just looking," be said. "I told them I understand you guys have made your budgets already. Just get me to the races. you don't even have to pay me.

"That wasn't good enough because, as I found out on my own last year, just getting to the races is a major, major expense. Even if they didn't pay me, it was still going to cost them between \$20,000 and \$30,000 in lodging, transportation, equipment, all that sort of thing." No team had that much money left in its budget.

He did not call the Gatorade team in Italy. "I figured I had my opportunity there and I didn't take it and ..." A long pause.
"I was kind of embarrassed to call and say 'I wasn't going to go on your team but my

contract fell through and can I get back on?" I had enough sense not even to ask." "So I raced as an independent all year," Julich continued. "What drove me was to convince a team, regardless that it was late in the season, that Bobby Julich was a worthwhile rider to have on a team. Time and time again, when I would get results, I would go around to see if anybody was interested. Still

it was no takers." At last he received an offer to join a Portuguese team for the few weeks that constitute the heart of the American racing season.

"It was a Portuguese 'professional' team that was more of a club team - just a bunch of guys over here for a free vacation," he said. They promised to pay me but they didn't. I was supposed to go over and do the Tour of Portugal with them and maybe stay in Europe the rest of the year, but that fell through. The ticket never came in the mail. But at least I got into races without paying an entry fee."

"What was a kind of buranner was that I'm from America and I'm very proud of that and I had to wear a jersey that said Portugal on it," Julich recalled. "So everyone thought I was from Portugal. People would say, 'Gosh. you look like a guy that was on the U.S. national team last year,' and I'd say, 'That's His voice was subdued now. "And I finally cracked mentally and finan-cially," he said. "In early August."

(This is the first of two articles.)

First-Round French Open Results MEN'S SINGLES

Olivier Delaitre. France, def. Lusz Mattar. Brazil, 7-6. (8x6), 7-e, 8/6. relired Jared Palmer, U.S., def. Amos Mansdori, Isra-gl. 6-4. 6-9. 6-2 gı, a-4, a-4, a-2 Sargi Bruguera (6), Spain, det, Martin Damm, Sergi Bruguera (8), Spolin, det. Martin Damm, Czech. 6-1, 6-1, 7-6. (7-3)
Jaime Yzoga, Peru. det. Panrick McEnroe. U.S. 6-2, 6-3, 6-2
Lionel Rous, France. det. Gabriel Markus, Argentina, 7-5, 6-1, 7-6, (7-3)
Daniel Vacet., Czech. det. Javier Sancnez. Spolin, 7-6, (77-3), 6-6, 6-2, 6-4
Jim Courler (7), U.S., det. Jean-Phillippe
Fleurina, France, 6-1, 7-6, 6-4

Fleurian, France, 6-1, 6-4, 6-4 Christian Ruud, Norway, det, Gribert Schaller, Austria, 6-4, 6-4, 6-7 Magnus Gustalsson (13), Sweden, det. Jordi Burillo. Spain, 7-5, 3-6, 7-5, 6-7 Bernd Karbacher, Germany, del. Tomas Car

bonell, Spain, 7-5, 6-2, 3-4, 4-6, 60 Sietano Pescapolido, Halv. del. Karsien Braasch, Germany, 4-6, 7-6, (7-7), 7-5, 6-1 Brad Gilbert, U.S., del. Cristiano Carolli, Ilalv. 62. 62 63 19, 6-2, 6-2, 6-3
Yevgenv Koteinikov, Russic, del Thierry
Guardiolo, France, 4-6, 7-5, 6-4, 4-6, 6-4
Politich Rofter, Ausyralia, del Franco Davin,
Arsentina, 6-7, (5-7), 6-4, 2-6, 6-4, 7-5
Aleo O'Brien, U.S., del, Marc Rossel, Switzer
land, 6-2, 6-7, (7/2), 6-7, (7/5), 6-3, 6-6
Arnaud Boetsch, France, def, (von Lend) U.S.,
Ad. 6-1, 6-4

Javier Franc, Argentina, del. Malayon Wast-Ington, U.S., 7-5, &1, e-3 Alberto Bergsotegui, Spa

Henrik Holm, Sweden, del. Sleton Edgers (3). selv, 5witzer land, 6-4, 3-6, 6-4, 6-3 Richard Fombers, Australia, det Byron Black, Zimbobwe, 7-6, (7/1), 5-7, 7-6, 7-6 of Hendrik Drockmann, Germany, bot Adrian Volneg. Pomenia, 6-2, 4-6, 7-5, 6-4 Agran Krickslein, U.S., del. Horocio Dr La Pena, Argentino, 6-3, 6-4, 6-1 Carlos Costo 115). Spoin, del. Guillaumo Rogue, France, 6-1, 7-6, (7/5), 6-1

WOMEN'S SINGLES (6), Japan, 6-2, 6-1 Ines Gorrochaleaul Jaggard-Lai , Australia, 6-3, 6-7 Silvia Farina, Italy, det, Gabriela Sabatini (8) Argenting, 2-6, 6-2, 6-4 Sandro Cecchini, Italy, def. Amy Prozier, U.S.

Aronias Sanchez (2). Spain, del. Florencia Loost, Argentina, 6-4, 6-1 Silve Fronti, Germany, def. Zino Garrison-Jackson (14), U.S., 6-3, 4-6, 6-2

Helena Sukova (15), Czech, dei, Laurena Padka Bobkava, Czech, del. Rochel McGullian. Austrolia. 6-3. 5-7, 7-5 Noelle Van Lollum, France, del, Linda Ferrando. Ilaiv. 62 62 Iva Mololli, Croatia. del. Dominique Monomi, Belgium, 6-1, 7-5

Notalia Zvereva (7), Belarus, def. Romano nne Werdel, U.S., del. Pam Shriver, U.S. Karine Guentrec, France, del. Eva Martin-cova, Czech, 6-2, 3-6, 6-4 Alexia Dechaume-Ballerel, France, del.

Emanuela Zardo, Switzerland, 6-3, 6-1 Marv-Joe Fernadez 118). U.S. def. Karina Habsirdova, Slavairia, e-4, 3-6, 6-1 Julie Halard, France, def. Patricka Tarapini. A certifia. e-3, e-2 argentina. 6-3. 6-2 Leria Meskhi, Georgia, del. Catalina Cristea. Pomonia. 6-2. 4-6. 6-4 5ilke Meter, Germany, def. Yone Kamio, Jopan &1. &3

Netherlands, 7-5, 6-1 Brendo Schultz, Netherlands, det. Papia Suarez, Argentina, 6-1, 6-1 Anna Smashnava, Israel, det. Jana Novotna (5), Caech, 6-4, 6-2

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OBSERVER

Mac the Barometer

By Russell Baker NEW YORK — Mac phoned last weekend with "great news." The bank had just cut the monthly payments due on his adjustable-rate mortgage.

This was not great news, of course, it was terrible news, but I didn't tell Mac. The truth is: Mac is the Federal Reserve Board's chief economic barometer.

I have it straight from Alan Greenspan, the Fed's chairman. Back when the Fed cut interest rates way down I asked Alan what had got into him and his fellow bankers. Nothing got into us." he said. "It's the nothing getting into Mac lately that told us it was time to cut rates."

To put it in noneconomist talk. Mac hadn't had a job for so long that after raiding his savings to pay the mortgage he couldn't afford enough groceries to save the American supermarket industry from bankrupicy. In short, when Mac doesn't eat the Fed knows it's time to cut interest rates.

The cut starts the mighty engine of capitalism roaring again. Builders start building again. Grocers start seeing the gourmet-food counters swept bare again.

In Wall Street the bulls and bears buy and sell again with joy. At sundown they raise glasses to Mac. whose dietary deliciency has moved the Fed to cry, "Let happy days be here again!

Since that great day when the Fed slashed the rate so Mac could put the grocery business back on its feet, the Fed has raised the interest

"Why. Alan?" I asked Green-We ordered the first hike after

hearing Mac had bought new underwear and was talking about buying a new pair of shoes." If this kept up, Alan explained. Mac could soon be buying new

jeans. Then it would be new socks. Who could say Mac wouldn't go all the way and buy a new shirt? "So we raised the rate a tiny bit. Just enough to let Mac know the

Fed was watching, so he'd better mind his step. Could you blame us?" "Absolutely not, Alan." I said. "The Fed couldn't let Mac destroy

the American economy."
"Well. Mac refused to take the hint. Improved diet and new under-

wear weren't enough for him. He went ahead and bought the jeans. the socks and the shirt."

What choice did the Fed have? It plunked him gently with another interest-rate hike. And what did

Took a pretty good job. He hadn't been able to find one since the great leaning-down of the corporate lean-and-mean era had filled the unemployment lists with thrown-away talent. Now the minute he saw a good job open up he took it, with selfish disregard for the health of the economy.

Suddenly Wall Street's bulls and bears hated Mac for no longer being unemployed. He was threatening the American economy with a labor shortage which would inflate their money.

Naturally the Fed had to put Mac back into his place at the unemployment compensation claims window or see the economy collapse and all Wall Street burst into tears.

"We figured a third boost in the interest rate would settle Mac's hash," Greenspan said. "Or to be more precise, would make Mac willing to settle for hash."

But Mac didn't respond. As a mere lad, he had been so deeply imbued with the American work ethic that he refused to quit working, even to save his nation's economy from collapse.

When he phoned with his "great

news" about a reduction in mortgage payments. I immediately knew the worst. He was leaving Alan and the others at the Fed no way out. They would have to deliv-"the big Mac." as I've heard Alan call it - an interest rate hike that will have him hocking all those fancy new clothes if he wants firewood to get through next winter. His mortgage payment of course

his impulses to buy a 1955 Hudson and put new tires on it. If you're reading this, Mac, cheer up. You tell the Fed what it has to do next. Sure it's tough giving up a ance to see if you could make the old Hudson 20, but America's fu-

ture rests on yours - a bit heavily.

it's true, but life's never easy for

will soon go stratospheric, ending

New York Times Service

Generation Gap: X Raps With the Beats

By Eleanor Randolph Washington Fost Service

N EW YORK —Their ponytails gray, their sport coats wrinkled, the survivors of the Beat Generation returned to Greenwich Village last week to throw thetorical word bombs, listen to jazz and, in particular, dispel a tired notion left over from the 1960s. That is, a Beat is not a

The poets Lawrence Ferlinghetti. Gregory Corso, Allen Ginsberg and Anne Waldman, along with heirs of Jack Kerouae such as Hunter S. Thompson, appeared as evidence that the Beat rebellion 50 years ago wasn't about "pads" and bongo drums and free sex and free verse and mind-bending drugs and alcohol and thick all-night coffee -although that was part of it. of course. As the composer David Amram told one audience: "No more Dobie Gillis."

The Beats were, "ultimately, not alienated but artistic." as the 67-year-old Ginsberg, a bald and bearded professor in a suit and tie, described his era. Why else would anybody care, 50 years later? he asked.

Care they do, as the people running this weeklong happening at New York University discovered when they suddenly found halls being packed and tickets being hoarded, not by aging hippies and latter-day nostalgia freaks, but by young people. Students had discovered that the Beat Generation and the X Generation had something in com-

"There's not a lot going on now," explained Kevin Seaman, a 17-year-old from Newton, Pennsylvania, who came with a cluster of friends for a poetry reading, "Our generation, we're in a cultural slump

Sponsored by the NYU School of Education, the reunion began with a 48-hour "Insomniacathon" of poetry and music and ended with a marathon reading of Kerouac's "On the Road" in Washington Square. In many ways, it was like the opening of a living time capsule, as one hip generation tried to talk to another. But by today's political gauges, the Beats were not sufficiently attuned to the rights of women and African Americans, and some of them were clearly not into PC pacifism.

After a panel discussion, in which three white males and one white female gave an "overview" of the Beat sensibility, a lawyer named Thomas Gayton from San Diego rose to chastise the group for not giving enough credit to the African American contribution. He introduced Ted Jones. a 65-year-old musician and poet, who stood to ask for his due in the historical sweep. "I'm the Crispus Attucks of the Beat Generation." he said, referring to the runaway slave and rabble-rouser who was killed by British troops in the Boston Massacre of 1770.

At a standing-room-only poetry reading at New York's Town Hall, the emcee. Ed Sanders, a satirist best known as the lead singer of the folk-rock group The Fugs. introduced a telephone on a stool as the first artist. After Sanders punched a number, a deep, sonorous voice answered and William Burroughs, author of "Naked Lunch," was introduced to the crowd. 'I thought he was dead," whispered a young woman in

the audience. "Do you think this is some kind of trick?" No trick. Burroughs is living in Lawrence. Kansas. Unlike other poets that evening — including Michael McClure, who intoned about a life "lying on the beach watching chipMUNKS, chipMUNKs, chipMUNKs" and pondering such pressing questions as "can the salmon drown?" - Burroughs offered advice that seemed grounded in harder stuff. Perhaps his bouts with heroin addiction and his accidental shooting of his wife.



"Never get involved in a boy-and-girl fight," said the disembodied voice.

"Beware of whores who say they don't want any money. What they mean is that they want more money." "If you are doing business with a religious sonuva-bitch," he suggested, "get it in writing."

"And, if, after being disposed to someone's presence, you feel as if you just lost a quart of blood," he said. avoid that person.

Ferlinghetti, a tall, robust-looking seventysomething best known for his poetry collection "A Coney Island of the Mind," read a new poem that called for "just one Thomas Lama, just one Taoist, just one Zen, just one Thomas Merton Trappist" in the Justice Department hierarchy to stop the storming of the Branch Davidians in Waco. Texas. Then that sick cult and its children might still be breathing the free American air of the First Amendment," the poet concluded.

A women's panel, which tried to make the point that there were also women in the Beat revolution, harkened back to the real world of the 1950s with the appearance of Carolyn Cassady, the prim and steady widow of Kerouac's drug-crazed, wild-man friend Neal Cassady.

Cassady, a 71-year-old portrait painter who lives in London, noted afterward that she was "really from another planet" as far as the Beats were concerned and that she kept asking young people at the conference: "What's so wonderful about trying to see how fast you can destroy yourself?" She was married to Cassady from 1948 until he died in Mexico in 1968, presumably of a drug and alcohol overdose, a few days before his 43d birthday.

The author of the 1990 book "Off the Road: My Years

With Cassady, Kerouac and Ginsberg," she recalled a crowd of young rowdies who always "modified their language because they knew I didn't like it."

30 Indian princess

32 Street sign abbr

33 "Ars Amatoria"

34 Manages, as to

31 Offended

author

But even now, there are some raw feelings about her. The feminists were critical, she said, because she didn't leave a man who was unfaithful to her. And the friends of Ginsberg saw her as an averging angel who threw Ginsberg out of her house, "even though I felt very bad about it."

The state of the s

Why did she throw him out?

"I found him in bed with Neal," she said. "And I was sorry, but I just couldn't take it. I drove Allen to the airport and explained it to him, that I would have felt the same way if he had been another woman."

Jan Kerouac, 42, who met her father only twice before he died of overindulgence in 1969 at age 47, told reporters in a news conference that she has contested the will that has allowed the family of Jack Kerouac's last wife, Stella. Sampas, to sell his literary documents and memorabilia Kerouac said the lamily has been "ransacking my lattier's estate, selling everything off piece by piece" to private investors rather than to universities so that scholars can have access to them. The lawyer for the family has denied the sell-off and said they are preserving the Kerouac literary heritage.

If squabbles over money and memories have finally entered the anti-materialistic, all-loving Beat world, there. are also signs not only of aging but of maturing.

One such moment occurred as Thompson, the grand-daddy of gonzo journalism and the model for the mad "Duke" of "Doonesbury," was entertaining the crowd with his instant aphorisms. President Clinton's threestrikes proposal was "a monument to cheap, illegitimate Arkansas legal thinking," he suggested. And on the prob-lems of Generation X: "You are what the beatniks were in the 1960s. You're soon going to be Generation Z. You're last year's model."

PEOPLE

Heat Wave in Hariot Patricia Kaas Concert.

The Vietnamese authorities had demanded that the concert organis. demanded that the concert organics remove the world, sold, from posters and ads that they were unprepared for the crowd's resolution to Practice East as the sounced through her new round specified at a concert for Hanon's from the first state of concert goest statemed over a bearing many as the sold statement of the control of their ment explaining commitment in their ment explaining commitment in their ment explaining the first dress. With hand some tent to the control of the crowd and the first some policement were called in in their ment of the control of the crowd said in the control of the c control of the expert, and the con-cert came to are always bell said. power cut thing the second on

A vagrant that Princes have helped save from drawning in lake in a Ltindan part says she was a "muncle lady." Marin 1975. a "muracle lady" Marine (2) properties told the Daily Minimi important paper that Diana visited innering in hospital, where he remissed for five days after the marine. Diana had helped pull O Donkense out of the water in Regent's Paris A than ish student. Kard Louis that jumpet into the late in sett him and them gave hind marine do mouth respectation.

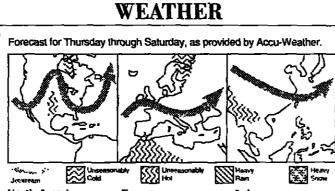
Issual Metchini, the producted The Remains of the Day and "Howards End," who has not made his directing debut with in Custody," has also produced two cookbooks, "Issual Merchant Florence" and "Issual Merchant Passionate Meals The New Indian Custine for Fearless Cooks and deventurous Expens."

The English Societ Mar Paul Gascoigue and his guilding. Sheryl Kyle, have called of their engagement. The spit course to months after Gascoigue, a midfielder for the findian class English proposed to Kyle, a mother of such and former model, during a danger in London. A joint susment said they "intend to remain your friends."

INTERNATIONAL CLASSIFIER Appears on Pages 4.65

Europe						_
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Stockholm	13/55	5/41	рc	13/55	4/39	рc
Sussport	23/73	11/52	C	23.73	8/46	C
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Oceania



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Africa

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ACROSS --- and hounds (outdoor game) 5 Section of the brain 9 Palındromic MUSIC

13 Mideast carrie 14 Flower part 15 Regrets 16 MANTLE

35 Signaled 36 Command to

Solution to Puzzle of May 24



CROSSWORD 9 Ark's terminus 21 Hubbub 38 Prefix with dollars 22 Olympus gueer 23 RUTH

39 AARON 43 With eyes and ears open 44 Antipollution ara 45 St. Francis's

48 Confirming 53 JACKSON 85 British P.M. Douglas-Home 56 Jerks' works

57 Westernmost 59 Word repeater

DOWN 1 Fab Four flick 2 Controversia 3 Zany Martha 4 Dignified 5 Hightziled i

— out (withdraws 7 Cry from 8 Euclid's grand

10 Pat baby on the 11 One of Alcott's 12 Sickly, as a 14 '---- a gun!'

17 Color anew 18 Prefix with 22 --- hearing 23 One of a road crew

24 Architect 25 Pioneer of the 26 Reach in total

28 Tinker-Chance 30 L.B.J. 34 Most

29 Second draft

45 P.D.Q.

46 One-man band

Tabby

New York Times Edited by Will Shortz.

COUNTRY

Costa Rica*

Ecuador

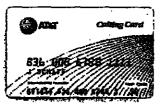
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800-121

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China, PRC+++	
Guan	018-87
Hong Kong	800-111
India+	000-11
Indonesia+	001-801-1
(apan*	0039-11
Когеа	009-1
Koreana	11
Malaysia*	800-001
New Zealand	000-91
Philippines*	105-1
Saipan*	235-287
Singapore	800-0111-11
Sri Lanka	430-43
Taiwan*	0080-10288-
Thailand	0019-991-111
E	UROPE
Armenia**	841411
Austria	022-903-01
Belgium*	0800-100-10
Bulgana	00-1800-0010
Crostis*+	99-38-0011
Czech Rep	00-420-0010
Denmark	8001-0010
Finland*	9800-100-10
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Germany	0130-0010
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Iceland a	999-002
ireland	1-800-550-000
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